

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 [www.jemersonfinewine.com](http://www.jemersonfinewine.com)

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues- Sat.: 9:00am to 8:00pm and Sunday 12noon to 6pm.

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

## NOVEMBER 2021 NEWSLETTER

**We are resuming in Store Tastings! You must be fully vaccinated to participate.**



**SUNDAY, NOVEMBER 14th – 1:00 to 4:00pm**

Mark your calendars for our 14<sup>th</sup> ANNUAL, often imitated never equaled,  
**WINES OF THANKSGIVING TASTING**

*Please join us for Turkey, Stuffing, Seasonal vegetables & a selection of wines for the Thanksgiving table.*



Please join us on **Thursday November 11<sup>th</sup>** from 5:30-7:30pm

As we welcome **Meghan Vandette**

From Willamette Valley Winery **Dusky Goose**

*Delicious wines available in Virginia for the first time and premiering at J. Emerson's!*

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm  
*"Whatever we feel like opening"*

<b><u>Emerson Wine Club SPECIALS</u></b> [Prices valid through 11/30/21]	<b>NOV. '21</b>	<b>USUAL</b>	<b>CASE (cs.btl.cost)</b>
*Chateau Le Prieur 2020 Blanc, Entre Deux Mer, Bordeaux, France	\$10.99	\$12.99	\$120 (\$10.00)
*Degani 2020 Valpolicella Classico, Veneto, Italy	\$10.99	\$12.99	\$120 (\$10.00)
*Esporao 2020 Monte Velho Tinto, Alentejo, Portugal	\$10.99	\$12.99	\$120 (\$10.00)
*Scacciadiavoli 2019 Grechetto, Montefalco, Umbria, Italy	\$12.99	\$14.99	\$144 (\$12.00)
Comte de Laube N/V Blanc de Blanc Brut, France	\$9.99	\$11.99	\$108 (\$9.00)
Red Tail Ridge "Good Karma" Riesling, Seneca Lake, New York	\$12.99	\$14.99	\$144 (\$12.00)
Frelander 2020 Pinot Noir, California	\$12.99	\$15.99	\$144 (\$12.00)
Chateau Bourdieu 2019 Rouge, Blaye, Cotes de Bordeaux, France	\$12.99	\$16.99	\$144 (\$12.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the NOVEMBER case-of-the-month is **\$119.99**; (average btl. price: \$10.00!!) the regular price would be \$167.99, a savings of more than 27%!*

**THIS MONTH WE WILL OFFER AN ALL RED and an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$124.99 (same price as the mixed case!) or the ALL WHITE case which is 3 each of the 4 white wines for: \$124.99 or an all white case without the sparkling wine (4 each of 3 wines) for \$118.99!**

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

\***Chateau Le Prieur 2020 Blanc, Entre Deux Mer, Bordeaux, France** - A blend of 80% Sauvignon, 20% Sémillon. Fresh and juicy with notes of under ripe Kiwi, lemon drops and white pepper. Balanced on the palate it finishes with crispy, salty acidity.

\***Degani 2020 Valpolicella Classico, Veneto, Italy**- A blend of Corvina, Rondinella and Corvinone. Notes of cocoa dusted cherries with a hint of almond. Fresh, straightforward, velvety and with the right tannins to balance the acidity, It's best served slightly chilled.

\***Esporao 2020 Monte Velho Tinto, Alentejo, Portugal**- A blend of Touriga Nacional, Aragonez, Syrah and Trincadeira. A vegan nose of tea rose petals and plum red pit fruits. Fresh and round with peppery notes finishing with an elegant harmony between the subtle and the lively acidity. **Plus when you buy a 12 bottle case it comes with a beautiful, free, made in Portugal scarf!**

**\*Scacciadiavoli 2019 Grechetto, Montefalco, Umbria, Italy** - “Snappy acidity frames delicate notes of ripe green melon, Marcona almond, ground ginger and jasmine in this light-bodied white, with a salty mineral undertow. Drink now. 2,500 cases made, 500 cases imported.” (WS Web only 2021)

**Comte de Laube N/V Blanc de Blanc Brut, France**- A blend of Chardonnay and Ugni Blanc using the charmat method. Fresh, dry and fruit driven with hints of lemon and toasted almonds followed by floral and Marzipan notes. This is a fun alternative to Prosecco.

**Red Tail Ridge "Good Karma" Riesling, Seneca Lake, New York**- (100% Riesling) Notes of Mandarin orange, lime, pear and a touch of cucumber. Lush on the palate with lively acidity. It is a perfect turkey wine! (2.7%RS) Also **Red Tail Ridge will donate ten percent of the gross profit on every bottle to Virginia based Feedmore! In addition, as this is Peter Neff's favorite nonprofit (other than VFMA), we will also donate, in Peter's name, 10% of our gross profit on each bottle of Red Tail Ridge Karma to Feedmore!**

**Frelander 2020 Pinot Noir, California** - Aged in French and American oak, it shows baked cherry and violet in the nose. Crisp flavors of red currant, baking spice and vivid strawberries balance the mouth feel. A touch of toasted oak completes the gentle finish. (Winery Notes)

**Chateau Bourdieu 2019 Rouge, Blaye, Cotes de Bordeaux, France**- "Flamboyant and deep, with ample, lush and fresh forest fruits, bramble and cassis, with cascading sweet spice swifty following. A super, brooding wine which will shine brighter with time" (Decanter 11/20)

**TIME TO PRE-ORDER 2021 BEAUJOLAIS NOUVEAU and SAVE!!**

*Slightly lower alcohol, ripe fruit flavors, and mild tannins make this the PERFECT THANKSGIVING WINE!*

Reg. price is \$12.99. BUT order before 11/11 and the price is \$10.99/btl or save even more on case!

**USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

**NOVEMBER SPECIAL OFFERS- with a focus on Thanksgiving – ADELSHEIM**

*Founded in 1971, it is a founding winery of the Willamette Valley and the very first winery in the Chehalem Mountains AVA. ADELSHEIM is a LIVE Certified Sustainable Winery.*

**2015 Adelsheim Vineyard Breaking Ground Pinot Noir Willamette Valley, Chehalem Mountains -**

Breaking ground is a reference to their being the first winery in the Chehalem Mountains “The 2015 Breaking Ground Pinot Noir is pale to medium ruby-purple in color, opening with a lovely nose of warm red cherries, currants, nutmeg and cardamom plus notes of dried leaves, Earl Grey tea and floral perfume. Light to medium-bodied, it offers pure red fruit flavors with plenty of spice, a light framing of tannin and refreshing acidity, finishing long. 4,356 cases produced.” (WA 238) **Reg. price \$43.99 / On Sale in November: \$26.99**

**2018 Adelsheim Vineyard Chardonnay Willamette Valley**- Dave Adelsheim was influenced by the great wines of Burgundy and his chardonnays lean in that direction, made easier with the soil and climate of Oregon. “Pale yellow. Fresh citrus and tropical fruit qualities on the nose, along with subtle mineral and floral nuances. Chewy, focused and lively on the palate, offering zesty lemon pith, pineapple and sweet butter flavors that deepen on the back half. Closes with solid, youthful grip, a touch of fennel and very good persistence.” (Vinous 9/20) **Reg. price \$32.99 / On Sale in November: \$21.99**

**NOVEMBER SPECIAL OFFERS- with a focus on Thanksgiving – LORING WINE CO.**

**2013 Loring Wine Co. Clos Pepe Vineyard Pinot Noir Sta. Rita Hills, USA**

“Bright ruby. An explosively perfumed bouquet presents red fruit preserves, incense, minerals and wisteria. Stains the palate with intense raspberry liqueur and floral pastille flavors that are lifted and sharpened by a piquant mineral nuance. Rich but also lively and focused, showing excellent finishing thrust and cling and silky, shapely tannins. This sexy pinot is delicious now but has the depth and balance to age. (JR Vinous 12/14)

**2013 Loring Wine Co. ‘Russell Family Vineyard’ Pinot Noir, Paso Robles, USA**

“Vivid ruby. A perfumed bouquet evokes ripe red and dark berries, potpourri and mocha. Coats the palate with intense black raspberry and bitter cherry flavors, with a spicecake nuance emerging with air. This rich but lithe wine finishes with very good clarity, an echo of sweet dark fruit and smooth tannins.” (JR Vinous 8/15)

**Both are regularly priced at: \$54.99/btl. Both are on Sale in November: \$26.99/btl  
BUY THE LORING TWO PACK FOR: \$39.99 (1 each of both vineyards!)**

**NOVEMBER SPECIAL OFFERS- with a focus on Thanksgiving – Pinot noir**

**2020 Patricia Green Cellars 'Dollar Bills Only' Pinot Noir, Willamette Valley, USA**

2020 was a tough vintage in Oregon so Patty Green Cellars decided to declassify all off their single vineyards and put most of it into a single cuvee – “Dollar Bills Only”, a reference to a juke box in one of their favorite dive bars. It is a silky, ready to drink, balanced wine with dark red fruits and a great texture.

**Reg. price \$21.99 / On Sale in November: \$17.99**

*One of my favorite wines from vineyards named for the women that maintained them during WWI*

**2018 Dom. Mongeard-Mugneret Hautes Cotes de Nuits, ‘Les Dames Huguettes’, Burgundy, France**

“This is rich and woven with black cherry and smoky oak flavors, with touches of clove and vanilla accents. Expressive and long, echoing the dark cherry and spice notes. Drink now through 2024. 275 cases imported.

(WS 11/20)

**Reg. price \$49.99 / On Sale in November: \$39.99**

**NOVEMBER Special OFFERS for Thanksgiving – White Burgundy & Riesling**

**2018 Dr. Leimbrock Graacher Himmelreich Riesling Spatlese Feinherb, Mosel, Germany-** "Lime zest & green apples perfume this zesty, green-fruited sip. Properly feinherb in style, there's just a whisper of sweetness glazing the palate like lace against a backdrop of pristine, spine-tingling gooseberry and grapefruit flavor. An energizing wine that's delicious now but should hold well through 2024." (WE 4/21)

**Reg. price \$25.99 / On Sale in November: \$19.99**

**2019 Maurice Martin Saint-Veran Maconnais, France -** Maurice is the father of Richard and Stéphane Martin of Domaine de la Croix Senaillet. Here is a fresher Chardonnay for the turkey table with stone fruit and a touch of honey suckle on a dry mineral finish.

**Reg. price \$19.99 / On Sale in November: \$16.99**

**NEW ARRIVALS- The wines of Beaujolais are perfect for Thanksgiving**

**2020 Domaine de la Madone Beaujolais Villages Le Perréon, France-** “The 2020 Beaujolais-Villages Le Perréon is another fine success, wafting from the glass with beautifully pure aromas of cherries, raspberries, plums and peonies. Medium to full-bodied, ample and succulent, with supple tannins & an enveloping core of juicy fruit, it's refreshing & gourmand. This head-turning bistro red is already drinking well.” (WA 8/21) **\$17.99**

**2019 Domaine Jean Foillard Morgon Les Charmes Eponym Beaujolais, France -** “Glistening ruby. Powerful, mineral-accented cherry, black raspberry, violet and black cardamom scents pick up a spicy nuance as the wine opens up. Chewy and tightly wound on entry, offering juicy dark berry, bitter cherry and floral pastille flavors that deepen and slowly spread out through the back half. Shows firm tension and impressive energy on a very long, mineral-driven finish framed by polished, even tannins.” (JR Vinous 8/21) **\$49.99**

**The GREEN Spot**

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

**EMERSON’S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

**RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the

summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.