

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 [www.jemersonfinewine.com](http://www.jemersonfinewine.com)

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues- Sat.: 9:00am to 8:00pm and **Sunday 12noon to 6pm.**

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

## OCTOBER 2021 NEWSLETTER

**We are resuming in Store Tastings!**

### **Peter's Portugal Tasting**

**THURSDAY, OCTOBER 14<sup>th</sup>, 5:30 to 7:30**

**Taste and visit Portugal with our own, recently returned, Peter Neff.**

*Discounts on ALL Portuguese wines during the event.*

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm  
"Whatever we feel like opening"

<b><u>Emerson Wine Club SPECIALS</u></b> [Prices valid through 10/31/21]	<b>OCT. '21</b>	<b>USUAL</b>	<b>CASE</b>	<b>(cs.btl.cost)</b>
*Quinta do Encontro 2015 Tinto, Bairrada, Portugal	\$8.99	\$10.99	\$96	(\$8.00)
* "Le Jade" 2020 Viognier, Languedoc- Roussillon, France	\$9.99	\$11.99	\$108	(\$9.00)
*Wool Pack 2020 Sauvignon Blanc, Marlborough, New Zealand	\$10.99	\$13.99	\$120	(\$10.00)
*Collina San Ponzio 2019 Barbera d'Alba, Piedmont, Italy	\$11.99	\$15.99	\$132	(\$11.00)
Chanarmuyo Estate 2018 Cab.Franc-Cab. Sauvignon, La Rioja, Argentina	\$10.99	\$13.99	\$120	(\$10.00)
Miquel Pons N/V Cava Brut, Penedes, Spain	\$12.99	\$14.99	\$144	(\$12.00)
Domaine Labbe 2019 Blanc, Aymes, Vin de Savoie, France	\$12.99	\$14.99	\$144	(\$12.00)
Casata Monticello 2019 Nebbiolo d'Alba, Piedmont, Italy	\$12.99	\$16.99	\$144	(\$12.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff.*

*No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the OCTOBER case-of-the-month is*

**\$116.99**; (average bottle price: \$9.75!!) the regular price would be \$166.99, a savings of more than 30%!

**THIS MONTH WE WILL OFFER AN ALL RED and an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$116.99 (same price as the mixed case!) or the ALL WHITE case which is 3 each of the 4 white wines for: \$123.99**

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

\***Quinta do Encontro 2015 Tinto, Bairrada, Portugal**- (90% Baga /10% Merlot) Try something different!

Baga is a native Portuguese varietal that yields structured wines with black currents, blackberry and tar notes. This is a juicy and lush, medium bodied, friendly blend as the age and a touch of merlot softens the finish.

© \***Les Costieres de Pomerols 2020 "Le Jade" Viognier, Languedoc- Roussillon, France** - Viognier from this region is such a great value. Medium bodied with some mouth filling richness, (but not cloying and overdone) it has floral and apricot notes. Generous on the palate it finishes balanced with good freshness.

© \***Wool Pack 2020 Sauvignon Blanc, Marlborough, New Zealand** - Grapes are sourced from the Wairau (rounder and tropical wines) and Awatere (fresh and mineral wines) which gives excellent balance. Bright and fresh with ripe grapefruit, crispy tropical citrus and a touch of pepper and fresh cut grass on a smooth, rich finish. Woolpack is made with certified sustainable New Zealand farming practices.

\***Collina San Ponzio 2019 Barbera d'Alba, Piedmont, Italy**- Blackberry, prune, forest floor and fruity aromas. Gulpable with tart plum and cherry notes, good acidity and subtle sweet almonds on the very slightly tannic finish. Perfect with Pasta!

**Chanarmuyo Estate 2018 Cab.Franc-Cab. Sauvignon, La Rioja, Argentina** - Muted aromas of chocolate and raspberry liqueur with a good core of dark fruit, hints of black olives, ripe plums and wild cherries. This medium bodied user friendly wine finishes with mild tannins.

**Miquel Pons N/V Cava Brut, Penedes, Spain** - Based in the Penedes village of La Granada, Miquel Pons makes this crisp, clean cava with the indigenous classic cava grapes of the region: Xarel-lo, Macabeu and Parellada aging the wine anywhere from 12-16 months. This is a crisp, clean cava with notes of tropical fruits, brioche and almonds all wrapped in a very refreshing dry finish.

© **Domaine Labbe 2019 Blanc, Aymes, Vin de Savoie, France** - (100% Jacquère) Aymes comes from the French word "abimé" which means broken and refers to the broken stones in the avalanches from the mountains. One of our favorite crispy white wine with slightly lower alcohol. Tangy, chalky, and mineral driven, it's like drinking bottled mountain air!

**Casata Monticello 2019 Nebbiolo d'Alba, Piedmont, Italy** - The color is light ruby with aromas of black cherry and berry fruit with a touch of black tea and spice accents. There are plenty of Nebbiolo tannins, but they present as satisfyingly chewy and in harmony with the nicely plush, round, palate texture. This is a good entry into Nebbiolo and would benefit from opening 30 to 60 minutes before drinking.

**USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

## OCTOBER SPECIAL OFFERS

*Segries looks exactly like my idea of a Rhone estate, kind of out of the way with an old small rundown castle with kids toys and located right next to their Lirac vineyards.*

**2018 Chateau de Segries Lirac Cuvee Reserve Rhone, France** – “The cement-aged 2018 Lirac Cuvee Reserve is 50% Grenache, 30% Syrah and 10% each Carignan and Cinsault (the identical proportions as used in this estate's Côtes du Rhône). Slightly deeper, darker and richer, it's still a very approachable effort, loaded with black cherries and some resinous herbal notes. Medium to full-bodied, with a soft, velvety mouthfeel and a plush finish, it's a delicious wine to drink over the near term.” (WA 7/21)

**Reg. price \$22.99 / On Sale in October: \$17.49**

*Tucked into the foothills of a dramatic mountain range at the bottom of Africa in the Greyton area Californian Samantha O'Keefe found paradise and the perfect terroir for sustainable farming practices.*

**2016 Lismore Syrah Greyton, South Africa** – “Made with 40% whole cluster, the 2016 Syrah opens with a beautiful floral and red fruit expression of Syrah, with dark cherry skin, ripe and juicy plum, pomegranate, soft potpourri spices, subtle oak tones and nuances of red spiced tea and peppercorn. Subtly savory with energetic acidity, the medium-bodied wine expresses elegance with tart, lively red fruit and spices that sway across the mid-palate with a vibrant and food-friendly sensation. It ends with flavors of lavender, red currants & dark cherry skin on the long, lingering finish - another stellar bottling from Samantha O'Keefe.” (WA 2/21)

**Reg. price \$48.99 / On Sale in October: \$38.99**

### **OCTOBER “From the Cellar” SPECIAL OFFERS** (no further discounts) – Quantities ARE limited! **Interesting bottle conditioned wines at prices too good to pass up!**

*GSM blends are a staple of Barossa winemakers and this is Melton's homage to Chateauneuf du Pape. 2002 was spectacular year and 1999 was OK. These wines routinely sell for an average of \$60-80/btl (including older vintages) but here is a great opportunity to try these wines at a much different price. The '02 still has some primary fruits while the '99 shows more tertiary notes.*

**2002 Charles Melton Wines Nine Popes Barossa Valley-** “Dark red. Vibrant, lively and assertive on the nose, with aromas of plum, redcurrant, cherry, espresso and potpourri. Supple, suave and concentrated, with dark berry, chocolate, tarragon and oak spice flavors perked up by a hint of dill. Finishes a bit wound-up, flavor-wise, but with lush, supple tannins.”(Vinous 05)

**Reg. price \$69.99 / On Sale in October: \$27.99**

**1999 Charles Melton Wines Nine Popes Barossa Valley-** “the superb 1999 Nine Popes (a blend of 54% Grenache, 44% Shiraz, and the rest Mourvedre), boasts a big, peppery, spicy perfume revealing scents of new saddle leather, blackberries, and cherries. Dense, full-bodied, and loaded, with no hard edges, but more structure than the Grenache, it will drink beautifully for 7-8 years.” (WA143)

**Reg. price \$69.99 / On Sale in October: \$22.99**

**BUT A NINE POPE TWO PACK FOR \$39.99!** (24- 2 packs are available)

**2004 Domaine Chauvenet-Chopin Cote de Nuits-Village Burgundy, France-** Created in 1985 the estate currently has around 14.50 hectares in 14 appellations. Côte de Nuits Villages is a general, higher quality, appellation for wines from five of the smaller communes: Fixin and Brochon in the north, Comblanchien, Corgoloin and Prissey to the south. We have been enjoying the 04's, a tough vintage due to hail, but one that has aged nicely. We opened two random bottles and found good consistency with a deep garnet to light tan color. It is in a tertiary phase with aromas of dried cherries and desiccated fruits with forest floor and peppery notes. The finish is nicely balanced with good acidity.

**Reg. price \$39.99 / On Sale in October: \$26.99**

**2007 Albert Morot Les Cents Vignes Beaune Premier Cru, France-** *So here is the original review from Vinous with our notes:* “Medium red. Smoky red fruits and underbrush on the very ripe nose. Silky and fat, offering a more harmonious texture than the Savigny. With its ripe red fruit flavors and suave tannins, this seems practically ready to drink.” Today, the color has moved to deep garnet but the “smoky red fruit and underbrush” still applies. The wine retains good acid and some light tannins on a long finish.

**Reg. price \$59.99 / On Sale in October: \$36.99**

### **NEW ARRIVALS and Returning Favorites!**

© **2019 Cora Montepulciano d'Abruzzo, Italy** – Sustainably farmed, carbon neutral and vegan this proprietary wine from David Bowler is supple and delicious with ripe red fruits and refined tannins. **\$12.99**

*We have carried Philemon organic wines for years!*

© **2019 Domaine Philemon Croix d'Azal Gaillac, France** - produced from a one-hectare parcel of Braucol planted in 2003. Braucol is the name used in Gaillac for the Fer Servadou grape. This cuvée is a wonderful expression of Braucol showing its typical woody floral aromas and spiciness. The word “braucol” derives from the root “brau” which in Girondin patois signifies taureau, the bull. The Croix d'Azal is no raging bull but one who lives peacefully in the pasture content to smell the flowers. **\$13.99**

© **2019 Domaine Philemon Croix de la Bouscarie Gaillac, France** - (100% Duras) Duras has a long history in the Tarn region and is certainly one of the pillars of Gaillac's red wine production. Domaine Philemon has two hectares of Duras, one parcel planted in 1990 and another in 2003. The Duras is typically the first of the red varieties to be harvested at Philemon. As a result severe pruning the low yielding vines produce a wine that is very dark with purple hues. The wine exhibits the region's typically savory & spicy flavors which flow through the palate without any discernible tannins. **\$13.99**

**2018 Brandborg Vineyard 'Bench Lands' Pinot Noir Umpqua Valley, USA** – Our favorite value priced Oregon Pinot has returned. Red berries and a touch of spice in a lighter style from left handed, red head Sue Brandborg! **\$19.99**

### **The GREEN Spot**

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

### **EMERSON'S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

### **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.