

# J. Emerson, Inc.

FINE WINES & CHEESE

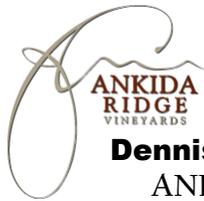
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website - [www.jemersonfinewine.com](http://www.jemersonfinewine.com) / Twitter: <http://bit.ly/atAEL4/> Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

**NOW OPEN SUNDAY 12noon to 6pm.**

## APRIL 2019 NEWSLETTER



**Dennis Vrooman** – Co-owner, Farm Manager  
ANKIDA RIDGE  
Virginia Pinot Noir and Chardonnay

Please join us on

**Tuesday, April 2nd from 5:30 to 7:30pm**

for a Very Special Tasting as we welcome:



**Nancy Irelan** - Owner/winegrower  
Red Tail Ridge Winery\*  
Wine from New York's Finger Lakes

\*Semifinalist for the James Beard Award for Outstanding Wine Producer!



Save the Date: **April 30th for ROOTSTOCK**

**A wine dinner with 6 Oregon Winemakers at PERCH**

Jim Anderson - Patricia Green / Erin Nuccio - Evesham Wood  
Marcus Goodfellow - Goodfellow Family Cellars / Erica Landon-Walter Scott  
Doug Tunnell - Brick House / Jim Prosser - J. K. Carriere

**804 669 3344 \$150 Inclusive of Tax and Tip**  
**6 Courses – 6:00pm Start for Reception and seating**

WINE TASTING

EVERY Sat.

2- 6 PM

*“Whatever we  
feel like  
opening.”*

### Emerson Wine Club SPECIALS [Prices valid through 4/30/19.]

	<u>APRIL '19</u>	<u>USUAL</u>	<u>CASE (cs.btl.cost)</u>
*2018 Carta Vieja Sauvignon Blanc, Valle del Loncomilla, Chile	\$ 5.99	\$ 7.99	\$ 60.00 ( \$5.00)
*2018 Ch. Saint-Cyrgues Costieres de Nimes Rose, Rhone, France	\$ 8.99	\$10.99	\$ 96.00 ( \$8.00)
*2017 Hople Pannonica White, Burgenland, Austria	\$10.99	\$13.99	\$120.00 (\$10.00)
*2014 Hople Pannonica Red, Burgenland, Austria	\$10.99	\$13.99	\$120.00 (\$10.00)
2018 Laurent Family Vineyard Cabernet Sauv. Reserva, Maipo, Chile	\$10.99	\$14.99	\$120.00 (\$10.00)
2017 Mastroberardino Greco "Mastro", Campania, Italy	\$10.99	\$14.99	\$120.00 (\$10.00)
2017 Red Tail Ridge Winery Chardonnay, Finger Lakes, New York	\$12.99	\$14.99	\$144.00 (\$12.00)
2018 Collina San Ponzio Barbera d'Alba, Piedmont, Italy	\$13.99	\$15.99	\$156.00 (\$13.00)

**NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff.*

*No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price of the APRIL case-of-the-month is **\$112.99**;*

*the regular price would be \$155, a savings of over 27%! (Are we crazy or what??)*

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

**\*2018 Carta Vieja Sauvignon Blanc, Valle del Loncomilla, Chile** - A perennial value that always over delivers for the price. Notes of fresh herbs and lime, this is a fresh, juicy, nicely balanced wine with crispy acidity and a touch of minerality.

**\*2018 Ch. Saint-Cyrgues Costieres de Nimes Rose, Rhone, France** - (60% Syrah 40% Grenache) This organic wine is bursting with notes of fresh cherries and raspberries all wrapped in a crisp, medium bodied, and nicely balanced, softly textured blanket. Serve with grilled vegetables and aioli.

**\*2017 Hople Pannonica White, Burgenland, Austria** - 40% Gruner Veltliner, 35% Chardonnay, and 25% Pinot Blanc. Chardonnay provides mid palate texture but fresh ripe pear, citrus zest and peppery notes characterize this crisp, dry Austrian white wine.

**\*2014 Hople Pannonica Red, Burgenland, Austria** – “Lots of fleshy black and red cherry fruit swishes on nose and palate. It is juicy fruit that firmly stands in the foreground on a fluid palate which also has lovely, exciting tinges of white pepper spice. The body is fresh and light, the finish is refreshing and moreish.” (WE top 100 Best buys 2018)

**2018 Laurent Family Vineyard Cabernet Sauv. Reserva, Maipo, Chile:** - (95% Cabernet Sauvignon, 5% Carmenere.) All organic production. Fermentation in tank followed by 4 months in neutral barrel. Fresh and accessible with plenty of dark currant-like fruit and not-too-aggressive tannins.

**2017 Mastroberardino Greco "Mastro", Campania, Italy-** Here is a delicious, light bodied dry white with herbal, lime zest and floral notes meshing with hints of tropical fruit. Fresh, with lively acidity and a delicate saline underpinning.

**2017 Red Tail Ridge Winery Chardonnay, Finger Lakes, New York** – Fruit comes from Doyle Fournier, the oldest Vinifera vineyard in the Finger Lakes. No fining, minimal SO2 added at bottling. Very fresh and zingy with plenty of tart apple concentrated pear juice and citrus notes underscored by plenty of stony mineral impressions.

**2018 Collina San Ponzio Barbera d'Alba, Piedmont, Italy-** “I’ve been tasting some very nice barberas lately. This Collina San Ponzio is a beauty, with smoky cherry flavors and scents of alpine herbs. Just thinking about it makes me hungry for salumi or roast pork. ABV: 13.5 percent.” (Dave McIntyre, Washington Post, 2/22)

### **USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

#### **APRIL “SHORT SIPS” CLASS – Topic: Cabernet Sauvignon**

*Part of an occasional series on grape varieties. We’ll taste examples and discuss the attributes and aromas (using our aroma kit) of one of the world’s most noble grapes, Cabernet Sauvignon.*

A one hour educational program, limited to eight people and held in our fine wine room. Reserve either **FRIDAY or SATURDAY, APRIL 12<sup>th</sup> or 13<sup>th</sup> from 6:00 to 7:00pm** —**There is a \$7 per person class fee** and the class fills up quickly. Call or email us today to reserve a space.

#### **The Last Saturday Wine School THEME: Wines of AUSTRIA**

*This is a mini wine school tasting. We’ll pick a topic, theme, etc. and taste with a purpose!* This is very informal with no scheduled start or finish. **Come anytime between 2 & 5 pm on Saturday, 4/27.**

#### **APRIL SPECIAL OFFER: NORTHSTAR Walla Walla Red Blend, Washington State**

*At the base of the expansive Columbia Valley AVA is the smaller AVA of Walla Walla which extends from Washington State into northern Oregon. Since the early ‘90’s Northstar, in this semi-arid climate with well drained soils, grows world class Merlot based wines.*

**2013 Northstar Red Blend, Walla Walla Valley, Washington State** – “Another Merlot dominated red is the 2013 Red Blend, which is 63% Merlot, 23% Cabernet Sauvignon and 14% Cabernet Franc, aged 20 months in 51% new French oak. Its deep ruby color is followed by elegant, pure notes of cassis, black raspberries, violets and graphite, as well as a wine that has medium to full-bodied richness, outstanding balance and a focused, lengthy finish. It should keep for a decade.” (WA #225)

**Regular price: \$44.99, On Sale in April: \$35.99** (while supplies last)

#### **APRIL SPECIAL OFFER: CALERA PINOT NOIR, Central Coast**

*Josh Jenson sold his iconic Calera winery to Duckhorn in August of 2017 and while he will stay on as a consultant the ‘16’s will be the last independent Calera vintages. It is fitting and proper to offer his “peoples pinot”, the basic Central Coast, as a special in April.*

**2016 Calera Pinot Noir, Central Coast, California** – “The 2016 Pinot Noir (Central Coast) is soft, fruity and delicious, all qualities that make it a terrific choice for drinking now and over the next few years. Sweet red cherry, hard candy, and wildflowers are front and center in this gracious, mid-weight Pinot from Calera. The Central Coast Pinot is a terrific introduction to the range.” (Antonio Galloni Vinous 8/18)

**Regular Price: \$32.99, On Sale in April: \$25.99** (while supplies last)

## **APRIL SPECIAL OFFER: Domaine de la Bégude Bandol Rosé**

*This is the time to drink '17 Bandol Rosé. The Bégude vineyard is situated at the top of the Bandol appellation (400 meters), overlooking the Mediterranean Sea and the cellars are in a 7th century Merovingian chapel. The name "L'Irreductible" means someone that will never give up, almost stubborn, but in a good way.*

**2017 Domaine de la Bégude Bandol Rosé "L'Irreductible" Bandol, France** - "This wine is made from organically grown fruit. Dominated by 95% Mourvèdre, it is an enticing, spicy wine, full of red fruits, light tannins and with the herbal edge typical of the grape. It needs a few more months, so wait until 2019." (WE 7/18)

**Regular Price: \$36.99, On Sale in April: \$29.99** (while supplies last)

## **NEW ARRIVALS – White Burgundy & our favorite Cheverny Blanc**

**2017 Chavy-Chouet Bourgogne Blanc "Les Femelottes", Burgundy France**- "The 2017 Bourgogne Blanc Les Femelottes comes from five parcels from 15 to 60 years old vines adjacent to the Puligny-Montrachet village crus. It has a lovely, almond and white chocolate scented bouquet that is very well defined. The palate is well balanced with a fine thread of acidity, a touch of bitter lemon and frangipane towards the composed, quite phenolic finish. There is a lot in this regional white and it represents great value." (Vinous 1/19) **\$21.99**

**2017 Chavy-Chouet Bourgogne Blanc "Les Saussots", Burgundy France**- "Sourced from young vines in, or just outside the AOC Meursault. Aromas of pineapple and apricot with a touch of Vanilla. Flavors of pineapple, white peach with a touch of minerality and good acidity. **\$18.99**

**2017 Croix Senaillet Macon-Davaye, Burgundy, Fr.** – "Well integrated, this wine is bright, tight and fruity. A touch of minerality as well as citrus balances the riper yellow fruits. Drink this wine now." (WE) **\$16.99**

**2017 Domaine du Salvard Cheverny, Loire, France**- In this mid Loire Valley wine region between Tours and Orleans you can mix a little Chard with your Sauv Blanc and this crisp, fresh 85% Sauvignon Blanc and 15 % Chardonnay (adds a touch of texture and weight) blend is always one of our favorites. Kermit Lynch only lets us have 3 cases. **\$19.99**

## **NEW ARRIVALS - Reasonable and Interesting**

*A Rhone blend from the legendary Mas Amiel and a dry, delicious Alsatian Riesling from a Grand Cru vineyard.*

**2016 Mas Amiel Côtes du Roussillon "Vertigo", Fr** - "Incredibly exotic, with notes of strawberries, peach pit & ripe blackberries, the 2016 Côtes du Roussillon Vertigo is medium to full-bodied, supple & nicely textured on the palate. Made from 80% Grenache & 20% Syrah, it has outstanding potential." (WA #230) **\$19.99**

**2015 Philippe Zinck Riesling Alsace Grand Cru Eichberg** – "A well-knit, light-bodied white, with a good backbone of zippy acidity and finely detailed notes of crunchy pear, wet stone, apple blossom and lemon pith. Offers a creamy, anise-tinged finish. Drink now through 2025. Tasted twice, with consistent notes. 150 cases made." (WS 5/31/18) **\$24.99**

## **EMERSON DELIVERS**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

## **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

## **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these

review sources are reader subscription only and carry no advertising and they are: WA, BH and Vinous, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIORNMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.