

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues- Sat.: 9:00am to 8:00pm and **Sunday 12noon to 6pm.**

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

AUGUST 2021 NEWSLETTER

We are resuming in Store Tastings!

THURSDAY, AUGUST 19th, 5:30-7:30pm

Staff Tasting

Jim is on vacation so we will finally open some decent wine!

Interesting, eclectic and discounted!

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

"Whatever we feel like opening"

Emerson Wine Club SPECIALS [Prices valid through 8/31/21.]

August '21 USUAL CASE (cs.btl.cost)

*Caballito de Mar 2020 Verdejo, Rueda, Spain	\$8.99	\$9.99	\$96	(\$8.00)
*Mula Velha 2019 Lisboa Reserva, Lisbon, Portugal	\$8.99	\$11.99	\$96	(\$8.00)
*Puy 170 2020 Sauvignon Blanc, Perigord, Bergerac, France	\$9.99	\$12.99	\$108	(\$9.00)
*Mitravlas Estate 2020 Agiorgitiko "Red on Black," Nemea, Greece	\$12.99	\$15.99	\$144	(\$12.00)
Remhoogte 2020 Chenin Blanc "First Light," Stellenbosch, South Africa	\$11.99	\$13.99	\$132	(\$11.00)
Dal Maso 2019 Tai Rosso "Monte Mitorio," Colli Berici, Veneto, Italy	\$12.99	\$16.99	\$144	(\$12.00)
Araucano 2019 Carmenere, Colchagua, Chile	\$12.99	\$15.99	\$144	(\$12.00)
Dom. Briaudiere 2019 Muscadet Sevre et Maine Sur Lie VV, Loire, Fr.	\$13.99	\$16.99	\$156	(\$13.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the AUGUST case-of-the-month is **\$113.99**; (average bottle price: \$9.50!!) the regular price would be \$165.99, a savings of over 30%!*

THIS MONTH WE WILL OFFER AN ALL RED AND ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$122.99 or the ALL WHITE case which is 3 each of the 4 white wines for: \$119.99

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***Cabalitto de Mar 2020 Verdejo, Rueda, Spain-** (100% Verdejo grapes) Light yellow with green highlights, fresh aromas of ripe pears and apples. Citrus and tropical fruits on the palate, finishing smooth with some complexity and acid.

***Mula Velha 2019 Lisboa Reserva, Lisbon, Portugal-** (50% Touriga Nacional, 30% Syrah and 20% Tinta Roriz.) Aromas of raspberries and ripe blackberries with notes of baking spice and vanilla. Full bodied, well balanced and smooth with elegant refined tannins.

* **Chateau Puy-Servain "Puy 170" 2020 Sauvignon Blanc, Perigord, Bergerac, France** - 100% Sauvignon Blanc from IGP Perigord, a large French wine region just east of Bordeaux that includes Cahors in the south. PUY 170 is an elegant, fresh dry white wine with rich aromas of ripe grapefruit and notes of green apple and lime. It finishes crisp with great acidity.

***Mitravlas Estate 2020 Agiorgitiko "Red on Black," Nemea, Greece** - 100% Agiorgitiko from Nemea with aromas of red fruits, violets and dark cherries. On the palate there are hints of spice and dark chocolate. This medium bodied wine finishes with structured tannins.

Remhoogte 2020 Chenin Blanc "First Light," Stellenbosch, South Africa- (100% Chenin Blanc) Hand harvested, spontaneous fermentation and 7 months on the fine lees before bottling. Aromas of citrus, passion

fruit and honeysuckle with a touch of almonds on the palate finishing fresh with a touch of salinity and limey acid.

Dal Maso 2019 Tai Rosso "Monte Mitorio," Colli Berici, Veneto, Italy- 100% Tai Rosso, the primary grape of the Berici Hills in the Veneto and a relative of Grenache. Muted aromas of red fruits and spice. This is a fresh, medium bodied wine with elegant acidity and smooth tannins. Try with a slight chill.

© **Araucano 2019 Carmenere, Colchagua, Chile-** 100% Carmenere from organic vineyards. This is a grape originally from Bordeaux which has found a welcome home in the climate of Chile. Black current and dried cherries with hints of chocolate. It's medium bodied and soft on the palate it finishes with gentle tannins.

© **Domaine de la Briaudiere 2019 Muscadet Sevre et Maine Sur Lie Vieilles Vignes, Loire, France-** (100% Melon de Bourgogne) Organically framed with aromas of white flowers and green on the palate apples. This is a balanced, minerally driven wine with typical crisp Muscadet acidity on the finish. It is the perfect seafood and oyster wine.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

AUGUST SPECIAL OFFER – Two perfect wine for the Dog Days of Summer! *(no further discounts)*

When you visit wineries in the Piedmont all you want to taste are the red wines but all they want you to sample are their beautiful, underrated white wines. The Vajra family continues the Baudana tradition:

2020 Luigi Baudana 'Dragon' Langhe Bianco Piedmont, Italy- “The Luigi Baudana 2020 Langhe Bianco Dragon is mostly Chardonnay with Sauvignon Blanc, Nascetta and a touch of Riesling. These results are glossy and shiny in this vintage, showing enormous purity and lifted intensity. The bouquet is really very beautiful, with orchard fruit, preserved lemon and an elegant touch of natural rubber that works perfectly. In fact, you can smell the wine even when the glass is placed far away. To the palate, it is silky and smooth, and something you might want to bring on a special fly-fishing trip to pair with your evening dinner of lemon-pepper trout.” (WA 6/21) **Reg. Price \$21.99 / On Sale in AUGUST: \$16.99**

From Kermit Lynch: © **Delaille Domaine du Salvard Unique Sauvignon Blanc IGP Val de Loire, France-** The fruit comes from around Cheverny, but is 100% Sauvignon (whereas the Cheverny appellation requires 20% Chardonnay) Juicy citrus and white flower aromas, fresh and lean on the palate with zingy, minerally driven acidity. Lutte Raisonnée farming practices. Is this Sancerre on the cheap? That's too easy. Perfect on the porch with oysters, seafood salads or tangy goat cheese. **Reg. Price \$19.99 / On Sale in AUG.: \$15.99**

AUGUST “From the Cellar” SPECIAL OFFER *(no further discounts)* – **Quantities ARE limited!**
2002 Australia / Bordeaux two pack: Offered ONLY as a 2 pack

Initially, we are not selling the wines individually as they meant to be opened to together for the “Educational Experience”

With its limestone terra rossa soils Coonawarra is one of the most famous red wine regions in Australia.

2002 Leconfield Cabernet Sauvignon, Coonawarra, Australia - *Here is the review from Robert Parker in 2004:* “The opaque purple-colored 2002 Cabernet Sauvignon is impressive. Full-bodied, chewy, and dense, it offers copious quantities of creme de cassis along with notions of chocolate, cedarwood, and smoke. This powerful offering will benefit from 1-3 years of cellaring, and age for 10-12. (WA 155) (We NEVER include points but for “educational purposes”: 91pts.) **Regular price: \$24.99**

Haut Medoc includes the most famous AOC's in Bordeaux: **2002 Chateau Beaumont Haut-Medoc, France-** (60% Cabernet Sauvignon, 30% Merlot, 5% Petit verdot and 5% Cabernet franc.) An early review talked about it being “simple and a bit lean but OK”. But the wine has held up well with a garnet color, it's mature but not old. Aromas of eucalyptus mint and herbs with dried cherries in the background, medium bodied it still has some structure finishing with some refined tannins. **Regular price: \$24.99**

THE 2002 Australia /Bordeaux Two Pack: \$35.99 (limit 1 per customer)

AUGUST “From the Cellar” SPECIAL OFFER (no further discounts) – **Quantities ARE limited!**
2004 Domaine David Duband Les Beaux Monts Vosne-Romanee Premier Cru, France – *David Duband is part of the generation of French winemakers trying to revitalize family vines whose fruit had long been sold in bulk to negociants This premier cru vineyard is higher on the hill but, literally across the road to the east of Richebourg. Parcels of Les Beaux Monts are owned by both Dujac and Leroy. Garnet to light brown in color this wine is mature but it still shows some ripe dried fruit behind the tertiary earth and forest floor notes that typify older Burgundy. It is smooth and balanced and finishes with light tannins and appropriate acid for its age. At its best, and expect bottle variation, this is a good example of aged red Burgundy. (We have about two cases and are limiting purchases to 2 bottles per customer.)* **Reg. price \$79.99 / On Sale in August: \$44.99**

NEW ARRIVALS – ROSÉ!

Two completely different wines but they literally came on the same day and at the same time.

The new cool kid on the block. © 2020 **Frank Cornelissen 'Susucaru' Rosato Terre Siciliane IGT, Sicily, Italy**- a refreshing summer wine from a blend of Malvasia, Moscadella, Insolia and Nerello Mascalese; this is a “rosé” which can also be regarded as a light red, like a “Jura” wine, pairing well with a wide variety of dishes. It’s like drinking the freshest berry tangy juice you ever had. **\$32.99**

The established definition of Rosé (Provençal). **2020 Domaines Ott Château de Selle Côtes de Provence Rosé. Côtes de Provence, France** - “Pale salmon skin. Mineral-tinged red currant, raspberry, blood orange and white peach scents are complemented by a suave lavender nuance that builds in the glass. Silky and penetrating on the palate, offering concentrated red berry and pit fruit flavors sharpened by a bitter suggestion of orange pith. Finishes very long and smooth, with repeating floral and pit fruit notes.” (Vinous 2/21) **\$59.99**

NEW ARRIVALS – Premier Cru Puligny-Montrachet & Chassagne-Montrachet

2008, 2009 and 2017 are among the best vintages for Côte de Beaune Whites. While \$70 to \$80 is expensive, it is a relative bargain for Premier Cru when compared to prices for new vintages of this caliber. Treat yourself to the definition of Chardonnay and drink now with some buttered lobster or Scallops.

2017 Domaine Chapelle & Fils Morgeot Chassagne-Montrachet Premier Cru, France - \$74.99

2008 Domaine Larue La Garenne Puligny-Montrachet Premier Cru, France- \$79.99

2009 Domaine Bzikot Pere et Fils Les Folatieres Puligny-Montrachet Premier Cru, France- \$74.99

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON’S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.