

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - www.jemersonfinewine.com / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

AUGUST 2023 NEWSLETTER

Ⓒ in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or "natural".

Saturday, Aug. 5thth - 2:00-6:00 pm

ROSÉ REDUX

A selection of a few of our favorite Rosés
only recently arrived.

Discounts on all wines tasted.

Thursday, Aug. 17th - 5:30-7:00 pm

COOL WINES

for a HOT SUMMER

A selection of under the radar white wines
perfect for warmer weather.

Discounts on all wines tasted.

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 8/31/23.]

AUG. '23 USUAL CASE (cs.btl.cost)

*Ch. Saint-Cyrgues 2020 Costieres de Nimes Blanc, Rhone Valley, France	\$10.99	\$12.99	\$120	(\$10.00)
*Ch. Saint-Cyrgues 2022 Costieres de Nimes Rosé, Rhone Valley, France	\$10.99	\$12.99	\$120	(\$10.00)
*Madfish 2021 Sauvignon Blanc-Semillon, Western Australia	\$11.99	\$16.99	\$132	(\$11.00)
*Schroeder 2022 Pinot Noir "Pampas Grass," Patagonia, Argentina	\$11.99	\$14.99	\$132	(\$11.00)
Domaine du Haut Fresne 2022 Muscadet, Coteaux de la Loire, France	\$11.99	\$14.99	\$132	(\$11.00)
Le Fraghe 2021 Garganega "Camporengo," Veneto, Italy	\$13.99	\$17.99	\$156	(\$13.00)
Two Mountain N/V Hidden Horse Blend #20, Yakima Valley, Wash. State	\$13.99	\$16.99	\$156	(\$13.00)
Nemea 2022 "Varietals Collection Agiorgitiko," Peloponnese, Greece	\$10.99	\$12.99	\$120	(\$10.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value!* The discounted price for the AUGUST case-of-the-month is \$123.99; (average btl. price: \$10.33!) the regular price would be \$178.99, a savings of more than 30%!

SOMETHING NEW! This month we offer an ALL RED & an ALL WHITE 8 PACK. The ALL RED 8 pack is 2 each of the 3 red wines and 2 of the Rosé for \$84.99 and the ALL WHITE 8 pack is 2 each of the white wines for: \$84.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

Ⓒ *Chateau Saint-Cyrgues 2020 Costieres de Nimes Blanc, Rhone Valley, France – (50% Roussanne, 30% Grenache Blanc and 20% Viognier) Zesty dry white wine with citrus and floral notes and spicy elements and a richer, textural feel. Certified organic.

Ⓒ *Chateau Saint-Cyrgues 2022 Costieres de Nimes Rosé, Rhone Valley, France - (80% Syrah, 20% Grenache) Light-bodied and fresh – bursting with notes of spring-time flowers, wild cherry, and raspberry. Pair with steamed vegetables and aioli.

*Madfish 2021 Sauvignon Blanc-Semillon, Western Australia- (88% Sauvignon Blanc, 12% Semillon) An expressive white Bordeaux style blend with notes of guava, black currant and gooseberry that mingle with custard, apple, cantaloupe, sweet herbs and citrus zest. The palate has a lovely lemon butter richness and a long refreshing citrus acidity to finish.

***Familia Schroeder 2022 Pinot Noir "Pampas Grass," Patagonia, Argentina** – (100% Pinot Noir) Notes of savory red fruits, sour ripe sour cherries and subtle spice. A ripe mouthfeel with minimal tannins and good underlying acidity.

Domaine du Haut Fresne 2022 Muscadet, Coteaux de la Loire, France- (100% Melon de Bourgogne) Melon is the only permitted variety in any of the Muscadet appellations. Note that Muscadets designated ‘sur-lie’ undergo an extended period of aging on the lees adding a more textural quality with yeasty notes and hints of apple and pear. This Muscadet has a delicate nose of citrus fruits, white flowers and seashells. The palate is crisp and saline with notes of green apples and lemons alongside hints of fresh dough and pears.

⑥ **Le Fraghe 2021 Garganega "Camporengo," Veneto, Italy** - Made with 100% organically grown Garganega grapes, this is a vibrant and elegantly balanced wine. Floral notes of acacia and mimosa are framed against a background of ripe peach and crisp apple all wrapped in a tangy finish.

⑥ **Two Mountain N/V Hidden Horse Blend No. 20, Yakima Valley, Washington State** – (48% Cabernet, 40% Merlot, 7% Syrah, 3% Cabernet Franc, 2% Malbec) This friendly red blend has aromas of dark fruits, tobacco & white pepper followed by flavors of blackberry, dark cherry & framed with a touch of toasty oak. **Nemea Winery 2022 "Varietals Collection Agiorgitiko," Peloponnese, Greece** – (100% Agiorgitiko) Red fruit flavors are dominated by ripe strawberry, cherry, and sour cherry, sweet spices, and chocolate. Round and velvety with balanced acidity and long-lasting finish.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

AUGUST SPECIAL OFFERS – no further discounts!

Three wines perfect for warmer August days and nights!

2021 Vasse Felix 'Filius' Chardonnay Margaret River, Australia - Vasse Felix is Margaret River’s founding wine estate, established in 1967 by regional pioneer Dr Tom Cullity. Vasse Felix wines are recognized benchmarks in Margaret River and Australia. Here is a review: “The entry level Chard from Margaret River’s oldest estate is a steal, and a stellar intro to this West Aussie style. Delicate and seamlessly integrated notes of lightly toasted hazelnut and cream lead, with a salty sea breeze vibe. The pineapple, melon and preserved lemon notes take supporting roles. It’s beautifully balanced, the crunchy acidity neatly juxtaposing the textural weight. Finessed with polish and craftsmanship, but also utterly drinkability now.”

(WE)

Regular price \$27.99 / On Sale in August: \$19.99

2021 Michel Thomas & Fils Sancerre Rosé Loire, France -Who doesn’t like Sancerre Rosé! This 100% Pinot noir Rose is an excellent bargain and a perfect August summer sipper! Michel and Laurent Thomas farm 17 hectares of vineyards on clay, limestone and silex soils. They took over the family estate in 1970, which was founded by Michel’s father in 1946. There is a freshness to Sancerre Rosé that is compelling with aromas of strawberries, cherries and a touch of watermelon. The palate is velvety and balanced with notes of chalk and sea salt on a lightly crispy finish.

Regular price \$27.99 / On Sale in August: \$18.99

⑥ **2021 Soter Vineyards Planet Oregon Pinot Noir Willamette Valley, USA** - If you want to understand the history of wine in California (good, bad or indifferent) you need to know Tony Soter. Beginning in 1975, Soter was consulting winemaker to Stag’s Leap Wine Cellars, Stonegate, Spring Mountain, Chappellet, Sequoia Grove, Robert Pei, Spottswode, Niebaum-Coppola, Viader, Dalla Valle, Shafer and Araujo. In 1980 he founded Etude in Carneros where he vinted Pinot Noir that defined the AVA. He sold Etude in 2001 and, with his Oregon born wife, he founded Soter Vineyards in Willamette Valley where he farms organically. The 2021 vintage is classic Oregon Pinot Noir with flavors of ripe dark cherries and Oregon bramble berries. While lithe and versatile, this wine shows a deep core of fruit and has an ample body with substantial richness for a young wine. Supple tannins and notes of spice add to the lingering finish

Regular price \$26.99 / On Sale in August: \$20.99

NEW ARRIVALS

2021 Arnot-Roberts Red California, USA – “The 2021 Red Wine California is a new Bordeaux-based red wine that Duncan Arnot and Nathan Roberts made initially to take the place of the 2020 Cabernets that would have been released around this time but were compromised by smoke. The Red Wine was initially intended to be a fun project, but Arnot and Roberts may have stumbled into what is really a pretty serious red with real potential. The 2021 is 60% Cabernet sauvignon (Massa, Bedrock and Gordenker), 20% Cabernet Franc (Persia) and 20% Merlot (massa). A powerful, old-school wine, the 2021 is going to need a few years to shed some tannin. I loved it!” (Antonio Galloni 1/23) **\$66.99**

Oh, the perfect summer red!

© **2021 Le Morette di Valerio Zenato Bardolino Classico Veneto, Italy** - “Full disclosure: I love Bardolino so much that I am biased before I even start this tasting note. It’s a street-party trampoline pile-on of sour cherries, ripe strawberries, liquorice all-sorts, lemon verbena, lovage, gravel and Sichuan pepper. The tannins are camp, arch, teasing, ingenuous, tightly clad in deep-pink pants. To call this wine quaffable is to do its authenticity, energy, integrity and beautiful balance an injustice. But it’s seriously hard not to glug this wine!”(TC – JR 6/22) Serve slightly chilled with your choice of charcuterie! **\$19.99**

Domaine de la Patience 'From the Tank' Rosé IGP Coteaux du Pont du Gard, France – A collaboration with Jenny & François Selections this 3 liter box Rosé is a vacation in a glass. It’s an easy-drinking, light rosé full of red berry fruits with a crispy finish- perfect for your beach trip and it will keep fresh for up to a month in the refrigerator! **\$39.99**

NEW ARRIVALS – Francois Cotat Sancerre

A bottle of Cotat was my Sancerre “aha moment” and here we offer the Rosé and the single vineyard Sancerre Blanc ‘Les Monts Damnés,’ a steep, chalky, south facing hill. While not officially certified organic he has farmed organically for years, using no pesticides; only indigenous yeasts and he follows the lunar cycle for racking. All wines are unfinned & unfiltered. Are these classic Sancerre? No, they’re Cotat!

© **2022 Francois Cotat Sancerre Les Monts Damnes Loire, France**- “If you’ve ever attended a classical concert, there’s a brief pause between movements of a symphony; in it, there’s a poised hush and a sense of crackling anticipation. The 2022 Mont Damnes reminds me of this hush. It is so very quiet, with a citrus twinkle in its eye. Despite its initial delicacy and light body, its structure crescendos towards the wine’s finale, offering a sense of body, muscle and sinew that requires more time in bottle I’d happily wait a while.” (Vinous 6/23) **\$99.99**

© **2022 Francois Cotat Sancerre Rosé Loire, France** – “The 2022 Rosé is a wonderfully textured pink that caresses your palate. It is produced as if it were a white wine with no maceration and has a pale hue and refreshing raspberry flavors. Rather than being crisp, it has a gentle acidity that blossoms in the mouth and a fine, chalky texture on the finish. This is a sophisticated Rose with excellent value” (Vinous 6/23) **\$59.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON’S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are

not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIORNMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.