

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.



DECEMBER 2021 NEWSLETTER



Check out our separate Holiday "From the Cellar" Newsletter!

Sunday, December 12th – 2:00 -5:00pm

OUR 13th ANNUAL - often imitated, never equaled

Champagne and Sparkling Wine Tasting

We will present an eclectic selection and all wines will be discounted.

You must be vaccinated to attend!



WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

"Whatever we feel like opening"

Emerson Wine Club SPECIALS [Prices valid through 12/31/21.]

	<u>Dec. '21</u>	<u>USUAL</u>	<u>CASE</u>	<u>(cs.btl.cost)</u>
*De Angelis 2020 Pecorino, Offida, Marche, Italy	\$9.99	\$11.99	\$108	(\$9.00)
*Domaine de la Bastide 2020 Blanc, Cotes du Rhone, France	\$10.99	\$13.99	\$120	(\$10.00)
*Pedro Gonzalez Mittelbrunn 2019 Tinto, Castilla Y Leon, Spain	\$10.99	\$12.99	\$120	(\$10.00)
*Los Noques 2018 Winemaker's Blend, Valle de Uco, Argentina	\$10.99	\$12.99	\$120	(\$10.00)
Le Chai Duchet 2020 Bourgogne Blanc "Berry Story," Maconnais, Fr	\$12.99	\$14.99	\$144	(\$12.00)
Wolfberger N/V Cremant d'Alsace Rose, Alsace, France	\$13.99	\$17.99	\$156	(\$13.00)
Cora 2019 Montepulciano d'Abruzzo, Gli Abruzzi, Italy	\$10.99	\$12.99	\$120	(\$10.00)
Cary 2018 Rouge, Fitou, Languedoc-Roussillon, France	\$10.99	\$12.99	\$120	(\$10.00)

A NOTE ABOUT OUR CASE OF THE MONTH: *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value!* The discounted price for the DECEMBER case-of-the-month is **\$116.99**; (average btl. price: \$9.75!!) the regular price would be \$162.99, a savings of more than 28%!

THIS MONTH WE WILL OFFER AN ALL RED and an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$112.99 or the ALL WHITE case which is 3 each of the 4 white wines for: \$124.99 or an all-white case without the sparkling wine (4 each of 3 wines) for \$120.99!

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

© *De Angelis 2020 Pecorino, Offida, Marche, Italy- From the oft-forgotten Pecorino (100%) fermented and aged in stainless steel. Aromas of white flowers with notes of crisp tart fruit. Medium bodied with a rounder texture, it finishes with pronounced minerality and excellent acidity. Organic!

© *Domaine de la Bastide 2020 Blanc, Cotes du Rhone, France - An organically farmed blend of: 60% Viognier, 25% Roussanne, 10% Clairette and 5% Bourboulenc. Medium bodied with aromas of peach, honeysuckle and Meyer lemon. Ripe and balanced it finishes with fresh citrus notes and good acidity.

© *Pedro Gonzalez Mittelbrunn 2019 Tinto, Castilla Y Leon, Spain- Imported by Mary Taylor and made from 100% Prieto Picudo, a near-forgotten Spanish varietal. Farmed organically & raised in stainless steel to preserve the crunchy red fruit flavors, this red has a mineral streak, & is alive with spicy black cherry notes.

*Los Noques 2018 Winemaker's Blend, Valle de Uco, Argentina- A blend of Merlot with a touch of Bonarda and Malbec from 60 year old vines. Fresh and bright with savory red fruits. Medium-bodied and elegant, it finishes with good acidity and milder tannins that hide the 14% ABV.

© Le Chai Duchet 2020 Bourgogne Blanc "Berry Story," Maconnais, Burgundy, France- "The Berry Story" refers to vineyards the winery acquired and are in the process of converting to organic farming. Easy to

drink with green apple, pear and stone fruit; finishing with an almost spritzzy burst of acidity and touch of chalky minerality.

Wolfberger N/V Cremant d'Alsace Rose, Alsace, France- (100% Pinot Noir) “Vividly fresh notes of red currant dominate the nose. These also play on the palate where they are accentuated by finely fizzing mousse and ample freshness. The body is light, dry & beautifully tangy—ideal as a mouthwatering apéritif.” (WE 12/17)

© **Cora 2019 Montepulciano d'Abruzzo, Gli Abruzzi, Italy-** A proprietary label made for David Bowler Wine with fruit sourced from sustainably farmed vineyards. This is an excellent value, with notes of bitter cherry and spice on the nose. The wine is medium bodied and juicy, with just enough tannin on the finish to give it structure. This is a perfect foil for pizzas, pastas or hamburgers.

Carp 2018 Rouge, Fitou, Languedoc-Roussillon, France – (40% Grenache, 30% Syrah, 15% Carignan and 15% Mourvedre) Medium bodied with notes of red fruits, herbs, pepper and a touch of anise. Slightly rustic on the palate finishing with light, dusty tannins.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

DECEMBER SPECIAL OFFERS

(note: Holiday “From the cellar” offers are in a separate newsletter!)

OUR CASE IN WOOD: 2018 La Cour du Prieure Graves Bordeaux, France

Every December we offer a great Bordeaux value, in a wood case, the perfect gift!

A blend of 85% Cabernet Sauvignon, 10% Merlot, and 5% Petit Verdot. This classic Bordeaux is soft and plush with aromas of flowers, spices, chocolate, vanilla, and roasted aromas. It is supple, firm, and rich with blackberry and black cherry notes. The finish is complex and long. A great pairing with lamb, duck, stews and firm cheeses. **Reg. price: 18.99/ ON SALE IN DEC.: \$15.99 or buy a case for \$167.99 (\$14.00/btl.)**

Somehow Shiraz has fallen out of favor and it is a shame. Here is a wine that has consistently been among the best examples of Barossa Shiraz and we now offer a December discount.

2019 Thorn-Clarke Shotfire Shiraz Barossa Valley, Australia- “Generous and polished, with spicy plum, black cherry and cassis flavors on a smooth and velvety frame, showing spice and baking spices on the finish. Drink now. 17,500 cases made, 4,675 cases imported.” (WS) **Reg. price: 22.99/ ON SALE IN DEC.: \$13.99**

Rich and intense from one of the best vintages in the last ten years, perfect with steaks and rib roast.

2018 Pago de Carraovejas Ribera del Duero, Spain- 93% Tempranillo with a touch of Cabernet and Merlot “Glass-staining ruby. Intensely perfumed cherry liqueur, blackberry, potpourri and licorice qualities on the highly fragrant nose, along with emerging spice and mineral nuances. Sappy and energetic on the palate, offering concentrated cherry-vanilla, dark berry preserve and spicecake flavors that firm up through the midpalate. Shows a suave interplay of richness and energy and finishes impressively long, smoky and precise, with a resonating floral note and polished tannins adding subtle grip.” (Vinous 2/21)

Reg. price: \$59.99/ ON SALE IN DEC.: \$44.99

Our Grower Champagne offer is mostly Pinot Meunier from the Grand Cru Village of Chouilly.

Roland Champion Cuvee Aramis Brut, Champagne, France - "This Meunier based blend offers generous aromas of peach and apple pie with leesy notes. On the palate, it's plump and chewy with bold flavors of melon, white cherry, and apricot complemented by toasty lees. Finishes long with nice grip and a smoky nuance that lingers. A blend of 70% Pinot Meunier, 20% Pinot Noir, and 10% Chardonnay. Good value in a grower Champagne." (I-WineReview Champagne: Diversity and Change, January 2020)

Reg. price: \$42.99/ ON SALE IN DEC.: \$31.99

NEW ARRIVALS – TURLEY Wine Cellars

We are restocked just in time for the Holidays. This is THE wine for all manner of ribs!

2019 Turley Wine Cellars Zinfandel, Turley Estate, Napa Valley-“The 2019 Zinfandel Turley Estate has a medium ruby color. The nose begins with graphite, tar and aniseed and fleshes out to bright black and red

berries with wafts of potpourri. The medium-bodied palate is surprisingly intense, offering up loads of berry and peachy fruits. It has a gently grainy and fresh frame, & it finishes long and floral.” (WA 2/21) **\$44.99**

2019 Turley Wine Cellars Old Vines Zinfandel California, USA- “The 2019 Zinfandel Old Vines has a medium ruby-purple color and bright, inviting red and blue berry fruits laced with notes of apricot and dried flowers. Medium-bodied, the palate is silky, soft, super fresh and approachable with understated but pure fruit character. Lovely! 11,380 cases produced.” (WA 2/21) **\$29.99**

NEW ARRIVALS- Champagne

Champagne appears to have some supply chain issues and quantities are limited! We have good supply of most of our favorites but these two are now allocated.

N/V Ulysse Collin 'Les Maillons' Blanc de Noirs Extra Brut- (100% Pinot Noir. 40% 2017 & 60% reserve wines.) Les Maillons is a 6-hectare vineyard of which Collin owns 2.5 hectares in the village of Barbonne-Fayel in the Côte de Sézanne, just south of the Coteaux du Morin. The juice is fermented spontaneously and slowly (up to six months) with natural yeasts in mainly-used Burgundy barrels. Aromatic with floral and spice notes, it is a heady style that brings out the depth that Pinot Noir brings to Champagne. It finishes bright with saline notes and is unique, distinctive and often impossible to find. We have 2 bottles remaining. **\$129.99**

N/V Pierre Peters Cuvée de Réserve Blanc de Blancs Grand Cru Brut, Champagne, France - “The NV Brut Cuvée de Réserve Grand Cru is fabulous. A Champagne of tension and energy, the Cuvée de Réserve has real presence, not to mention tons of class. Citrus, jasmine, mint and crushed rocks are some of the many nuances that race out of the glass. In this release, the Cuvée de Réserve has a light tropical quality that is both exotic and hugely appealing. Dosage is 7 grams per liter. Disgorged: March, 2021.” (Vinous 11/21) **\$69.99**

NEW ARRIVALS – Perfect Christmas Gifts (maybe for yourself!)

2020 Francois Cotat Sancerre Les Monts Damnés Loire, France – From the Damn Mountain, this is the wine that, for me, defines Sancerre. There are notes of melons and herbs on the nose. The wine is medium bodied with a laser-like minerality and a touch of salinity on the finish. We only get 6 bottles but we are hoping to get 6 more soon from his cousin Pascal. **\$66.99**

This is Cru Barolo from a one of the best Piedmont vintages in years and at a great price!

2016 Rocche Costamagna 'Rocche dell'Annunziata', Barolo DOCG, Italy- “The 2016 Barolo Rocche dell'Annunziata is a classic wine from this site. Fresh and vibrant, with superb depth, the Rocche shows just how appealing the vintage is. Dark cherry, spice, mocha, cedar and leather build in the glass. More than anything else, I am so impressed with the wine's depth and dimension. The 2016 Rocche is one of the best Barolos I have tasted from Rocche Costamagna.” **\$44.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree

sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.