

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:
SUNDAY 12noon to 6pm.



DECEMBER 2023 NEWSLETTER



Holiday Special offers will be in a separate Holiday Gift newsletter!

Sunday, December 10th, 2023 – 1:00 -4:00pm

OUR 14th ANNUAL - often imitated, never equaled

Champagne and Sparkling Wine Tasting

We will present an eclectic selection and all sparkling wines will be discounted.



WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

"Whatever we feel like opening"

12/30 anytime between **2:00-6:00pm** the **LAST SATURDAY WINE SCHOOL**

"A Sparkle of a different sort."

Emerson Wine Club SPECIALS [Prices valid through 12/31/23.]

	<i>Dec. '23</i>	<i>USUAL</i>	<i>CASE</i>	<i>(cs.btl.cost)</i>
*Valle Martello 2021 Montepulciano d' Abruzzo, Gli Abruzzi, Italy	\$10.99	\$13.99	\$120	(\$10.00)
*Ch. Fombrion 2020 Blaye Cotes de Bordeaux "Cuvee Classique", Fr,	\$10.99	\$13.99	\$120	(\$10.00)
*Santa Maria La Palma 2022 Vermentino di Sardegna "Aragosta," Italy	\$12.99	\$15.99	\$144	(\$12.00)
Ⓞ *Chateau Sainte Catherine 2022 Blanc, Bordeaux, France	\$12.99	\$15.99	\$144	(\$12.00)
Molinillo 2022 Malbec, Mendoza, Argentina	\$11.99	\$14.99	\$132	(\$11.00)
Bestheim 2020 Sylvaner, Alsace, France	\$12.99	\$17.99	\$144	(\$12.00)
Mazzolino 2021 Pinot Nero "Terrazze", Provincia di Pavia IGT, Italy	\$12.99	\$15.99	\$144	(\$12.00)
Miquel Pons N/V Cava Brut, Penedes, Spain	\$13.99	\$17.99	\$156	(\$13.00)

NOTES ABOUT OUR CASE OF THE MONTH: *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value!* The discounted price for the DECEMBER case-of-the-month is **\$128.99**; (average btl. price: \$10.75!!) the regular price would be \$186.99, a savings of more than 30%!

We also offer an ALL RED & an ALL WHITE 8 PACK. The ALL RED 8 pack is 2 each of the 4 red wines for \$82.99 and the ALL WHITE 8 pack is 2 each of the 4 white wines (includes the Cava) for: \$89.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

*Valle Martello 2021 Montepulciano d' Abruzzo, Gli Abruzzi, Italy - (100% Montepulciano) A very easy to drink unoaked, medium-bodied dry red with upfront red pit fruits, subtle sweet almond impressions and a touch of tannins for a bit of backbone on the finish.

*Chateau Fombrion 2020 Blaye Cotes de Bordeaux "Cuvee Classique", Bordeaux, France: - (80% Merlot, 20% Cabernet Sauvignon) Delicious entry-level Bordeaux with precise and clean notes of crunchy dark fruit, spice and winter forest finishing with controlled tannins on the back end.

*Cantina Santa Maria La Palma 2022 Vermentino di Sardegna "Aragosta," Sardinia, Italy- (100% Vermentino) Aromatic nose, with candied notes of peaches, pear and floral nuances. Tasty and refreshing, with a savory, slightly saline, persistent finish.

Ⓞ *Chateau Sainte Catherine 2022 Blanc, Bordeaux, France- [67% Semillon and 33% Sauvignon (Sauvignon Blanc and Sauvignon Gris)] "Notes of citrus and a hint of fresh lychee, along with a mineral

character expressing the typicity of the terroir (limestone subsoil). On the palate, notes of lemon and honey flavors, and hints of white flowers. Fresh, long and expressive with bright acidity.” (Winery notes)

Molinillo 2022 Malbec, Mendoza, Argentina – (100% Malbec) Notes of freshly picked black berry fruits and violet. The palate is juicy but balanced with ripe berry fruits and a touch of spice. Medium to full bodied with softer tannins and an enduring fruit charged finish.

Bestheim 2020 Sylvaner, Alsace, France - (100% Sylvaner) From 25 year old vines, crisp yet aromatic with lovely floral, peach and custard cream notes. Full bodied, fresh and taut finishing with lively acidity.

Tenuta Mazzolino 2021 Pinot Nero "Terrazze", Provincia di Pavia IGT, Lombardy, Italy- (100% Pinot Noir) The color is ruby red with a garnet hue. Vinous intensely fruity with hints of violets, ripe cherry and blackberry. The mouth is full, soft, pleasant with hints of ripe, red fruits and slightly spicy.

Miquel Pons N/V Cava Brut, Penedes, Spain- Produced in the Penedes region of Spain, this classic- method sparkling wine is brisk with fine bubbles and persistent aromas of mature tropical fruits. Smooth flavors of brioche bread and almonds with a well-integrated and creamy finish. A great aperitif!

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

DECEMBER Champagne & Sparkling Wine SPECIAL OFFERS (no further discounts)

Aged for ten years on the yeast and disgorged on demand, this is Argyle's most revered wine!

2011 Argyle 'Extended Triage', Brut Willamette Valley, USA- “Disgorged in June of 2021, the 2011 Brut Extended Triage has pretty scents of red berries, crushed herbs, lemon pith and stony nuances with top notes of floral perfume. The palate surprises with its depth of flavor and pure floral perfume, boasting a creamy, seamless mouthfeel & long, ethereal finish. Drink 2023-2033.” (WA 3/23)

Regular price: \$85.99/ ON SALE IN DECEMBER: \$66.99

We love Grand Cru Champagne with a predominance of Pinot Noir!

NV Barbier-Louvet "Cuvee d'Ensemble", Grand Cru Brut Champagne, France – (60% Pinot Noir and 40% Chardonnay, with 40% reserve wines.) The grapes come from both Grand Crus of Louvois and Bouzy hence the “d'Ensemble”. Notes of apple and pear with hints of grapefruit. Generous and fleshy on the palate with baking spice, notes of honey and brioche. The finish is crisp and elegant. An outstanding wine that goes down as easy as a Barbie movie!

Regular price: \$59.99/ ON SALE IN DECEMBER: \$31.99

Established since 1584, Gosset is one of the smallest Grande Marque Champagne producers.

2015 Gosset 'Grand Millesime' Brut Champagne, France- “The 2015 Brut Grand Millésime is terrific. Bright and intensely floral, the 2015 bristles with all the energy that is such a signature of the Gosset house style. White flowers, mint and crushed flowers open first. If I have a critique of Gosset is that the wines can be a bit austere. That is certainly not the issue here. The 2015 is distinguished by its sweet resonant mid palate and terrific depth. All the elements are so nicely balanced throughout,” (Vinous, Galloni 11/22)

Regular price: \$99.99/ ON SALE IN DECEMBER: \$79.99

DECEMBER SPECIAL OFFER – Bordeaux Case in Wood

This is an old favorite and we are still able to offer the 2012 vintage!

🍷 **Chateau Mille Roses 2012 Haut-Medoc, France** - (60% Cabernet Sauvignon, 40% Merlot) “The 2012 Château Mille-Roses instantly begins to impress with its aromas of cherries and Blackberries along with exotic spices savory herbs and roasted coffee then charcoal. On the palate this possesses a medium-plus body with nicely polished tannins. It displays notable balance throughout, with a core of juicy dark fruits that are framed by nice minerality. This is drinking beautifully today and there is no need to wait any longer to fully enjoy it. A wonderful value from this vintage.” (IWC 2019) The wine comes packed in a wood case.

Reg. price: \$34.99, On sale in DEC.: \$27.99 or Buy a 12 bottle case for \$299.99 (\$25/btl)!

Here is a very nice 2012 Bordeaux offer in a 6 bottle wood case!

2012 Chateau de Clotte 'Les Quatre Lys' Castillon Cotes de Bordeaux, France- (50% Cabernet Franc, 40% Merlot and 10% Malbec) – Expressive, delightful Bordeaux from clay and limestone soils near the river Dordogne with ripe dark cherries almost overwhelmed by savory notes of oil cured olives and herbs. Full bodied on the palate with persistent tannins. An excellent steak wine.

\$19.99/btl. or Buy a six pack in wood for \$94.99 (\$15.83/btl)!

DECEMBER SPECIAL OFFER– From the Cellar: A pair of Classic Bordeaux Half Bottles!

The 2005 Bordeaux right bank vintage has been called “Magical” (WS) and “extraordinary, still youthful” (Vinous) and here is an opportunity to get two of the best, in half bottles, at an extraordinarily magical price.

2005 Chateau Petit Village Pomerol, Bordeaux, France- “Milk chocolate and blackberry aromas follow through to a full body, with very soft tannins and a long, caressing finish. This is so delicious now, but has a balance of fruit and tannins. One of the best from this estate in some time. Best after 2014. 2,500 cases made.”(WS) (375ml) **Regular price \$49.99 On Sale in December for \$42.99**(no further discounts/ quantities are limited)

2005 Chateau Quinault L'Enclos Saint-Emilion, Bordeaux, France- “Beautiful chocolate and blackberry aromas and flavors follow through to a full body, with soft, round tannins and a very long finish. Best after 2011.” (WS) (375ml) **Regular price \$39.99 On Sale in December for \$32.99**(no further discounts/ quantities are limited)

Or buy the Extraordinarily Magical 2 pack (one each of the above) for \$65.99!

DECEMBER SPECIAL OFFER – From the Cellar – “Random Stuff”

2016 Lyeth Estate Meritage Sonoma County, USA -A go to everyday staple in the store many years ago we literally found a couple of cases and it’s drinking nicely. This is a Wine Spectator review and time has mellowed all the herbal notes: “There are some ripe notes to the dark fruit and spice flavors in this red, with hints of dried green herb on the finish. Merlot, Petit Verdot, Malbec, Cabernet Sauvignon and Cabernet Franc. Drink now. 7,212 cases made. **Regular price \$19.99 On Sale for \$10.99** (no further discounts/ quantities are limited)

2003 Domaine Santa Duc Cairanne Les Buissons Rhone, France – We had the 2009 of this on sale in 2021 and we found a few cases of the 2003 and a couple of bottles of the 2001. Here is a Wine Enthusiast review from 2006: “Lots of spice—particularly anise, but also clove and cinnamon—with wonderfully supple tannins to carry the flavors through a long finish. Ready to drink now.” The wine retains the spice, cloves and some mossy rock with nice acidity. **Regular price is \$19.99 On sale \$9.99** (no further discounts/ quantities are limited)

Interesting NEW ARRIVALS FROM PORTUGAL – Perfect Christmas Gifts (maybe for yourself!)

© **2022 Hugo Mendes Lisboa Tinto Vinho Regional Lisboa, Portugal** (100% Castelao) Mendes works with native Portuguese varietals to make organic wines. Balanced with red fruits and spice and with crispy, light tannin finish. Try it if you are a fan of Cru Beaujolais. **\$29.99**

© **2021 Carlos Raposo 'Impecavel' Touriga Nacional Dao, Portugal-** “Mid crimson. Really pretty floral notes. Intense fragrance and no sign of the power and oak of many varietal Tourigas. It has a herbal freshness even without any whole bunches. Tannins are beautiful – so fine. A little bit peppery, radiant with pure red fruit & yet has intensity of flavour. Silky, mouth-watering. How could anyone not enjoy this? GV (JH)” **\$24.99**

2017 Charles Smith 'Sixto' Uncovered Chardonnay Washington State, USA – “Beginning with elements of dusty apple skin, lemon tart and almond butter, the 2017 Chardonnay Uncovered offers aromas of waxy greens and toasted nuts. Medium-bodied, the wine has depth and character with flavors of yellow apple and a soft phenolic bitterness across the mid-palate, ending with a leesy and mineral finish.” **\$29.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.