

J. Emerson, Inc.

FINE WINES & CHEESE

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Website - www.jemersonfinewine.com / Twitter: <http://bit.ly/atAEL4/> Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.

FEBRUARY 2019 NEWSLETTER



PLANT
WINES

Wednesday, February 13th 5:30 -7:30pm
A tasting with Steve Plant of Plant Wines.

*Natural wines for
Valentine's Day.*

Discounts on all wines opened during the tasting.

WINE TASTING EVERY SATURDAY 2:00pm-7:00pm
'Whatever we feel like opening'

<u>Emerson Wine Club SPECIALS</u> [Prices valid through 2/28/19.]	<u>FEB.19</u>	<u>USUAL</u>	<u>CASE</u>	<u>(cs.btl.cost)</u>
*2013 Andrea Fossi Rosso "R", Puglia, Italy	\$ 6.99	\$ 8.99	\$ 72	(\$ 6.00)
*2017 Volpetti Frascati, Lazio, Italy	\$ 7.99	\$ 9.99	\$ 84	(\$ 7.00)
*2017 Bodegas Volver "Tarima" Monastrell, Alicante, Spain	\$ 8.99	\$11.99	\$ 96	(\$ 8.00)
*2017 Domaine du Chapitre Touraine Sauvignon Blanc, Loire, Fr.	\$10.99	\$12.99	\$120	(\$10.00)
2017 Domaine de Cabane Cotes du Rhone, Rhone, France	\$12.99	\$16.99	\$144	(\$12.00)
2017 Cenatiempo Ischia Bianco "Gran Tifeo", Campania, Italy	\$13.99	\$16.99	\$156	(\$13.00)
2017 Arman Ribeiro Blanco "Eira Dos Mouros", Galicia, Spain	\$13.99	\$15.99	\$156	(\$13.00)
2017 Dom. Deliance Bourgogne Rouge, Cote Chalonnaise, Fr.	\$13.99	\$18.99	\$156	(\$13.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price of the FEBRUARY case-of-the-month is **\$109.99**; the regular price would be \$157, a savings of almost 30%! (Are we crazy or what??)*

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***2013 Andrea Fossi Rosso "R", Puglia, Italy** - A blend of Sangiovese, Negroamaro and Primitivo from the heel of Italy. This dry, smooth blend has classic plum and red berries notes. Fresh, bright and gulpable, it is the perfect pizza wine, with an elegance that belies its Puglia roots.

***2017 Volpetti Frascati, Lazio, Italy** - A dry, delicate white with orange peel, figs and floral notes. Well balanced with good acidity and minerality on a clean finish. Perfect as an aperitif or with soups, seafood and poultry.

***2017 Bodegas Volver "Tarima" Monastrell, Alicante, Spain** - A tremendous value from Spain, this 100% Monastrell (Mourvedre) is big, juicy and richly textured. Palate popping flavors of blackberry, plum, blood orange, dark pit fruits and peppery impressions lie behind this generous fuller-bodied red wine with a lively lingering finish.

***2017 Domaine du Chapitre Touraine Sauvignon Blanc, Loire, France** – Down the river from Sancerre, Touraine produces value driven Sauvignon Blanc. Guava and citrus flavors characterize this aromatic, crisp dry white wine that finishes with Loire valley minerality.

2017 Domaine de Cabane Cotes du Rhone, Rhone, France – (75% Grenache, 20% Syrah, 5% Mourvedre.) A very good Côtes du Rhône offering lovely floral and garrigue aromatics with a full and fleshy mouth of licorice and red fruit. With a supple and round texture, this wine is really easy to pair with a multitude of dishes, but especially duck confit.

2017 Cenatiempo Ischia Bianco "Gran Tifeo", Campania, Italy - Mostly if not all Falanghina. Intense ripe citrus and orchard fruit aromas with savory, herbaceous apple and pear fruit flavors behind a saline finish with pronounced minerality.

2017 Arman Ribeiro Blanco "Eira Dos Mouros", Galicia, Spain – (100% Treixadura) A medium bodied fresh, unctuous and structured brisk, dry white wine with notes of white flowers, fennel, balsamic and spring water meshing with melon and white pit fruits; finishing with perfectly integrated acidity.

2017 Dom. Deliance Bourgogne Rouge, Cote Chalonnaise, Burgundy France- A really nice value, in a stylish, Bourgogne Pinot Noir, from an excellent farmers vintage (Ripe fruit and plenty of it!) Pretty aromas of dark raspberry and black cherry fruit with light fruit blossom overtones lead to an elegant, pure, palate of raspberry and red cherry fruit and a just right touch of earth. Just enough tannin on the smooth finish to provide shape and support.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

Valentine's Day tip: *This year, Valentine's Day falls on a Thursday. You may want to take advantage of our half bottle selection, especially if Friday is a workday!*

February "SHORT SIPS" CLASS – Natural or Un-natural?

A tasting of "Natural" wines and a discussion of what that means.

A one hour educational program, limited to eight people and held in our fine wine room. Because the demand has been so great we are doing the class twice in FEBRUARY – **FRIDAY & SATURDAY, FEB. 8th and 9th from 6:00 to 7:00pm** —**There is a \$10 per person class fee** and availability is on a first come first serve basis but you can call & reserve spaces at any time. (A great idea for your group as a prelude to dinner.)

The Last Saturday Wine School THEME: Mourvèdre/ Monastrell/ Matero

The grape of rustic Bandol, Spain and the new world. We'll taste New and Old world examples.

The last Saturday of the month changes from a "whatever we feel like drinking" tasting event to a mini wine school tasting. We'll pick a topic, theme, etc. and taste with a purpose. This is very informal with no scheduled start or finish time. **Come anytime between 2 and 5 pm on Saturday, 2/23.**

FEBRUARY SPECIAL OFFERS: Wines from a place.

What distinguishes wine from other fermented beverages is PLACE. There is no recipe in great wine; only grapes from distinct terroir, and very little "making" as the best winemakers stay out of the way as much as possible. Our special offers are an attempt to present wines with a distinct sense of place at a great price.

A SPECIAL OFFER: *Founded in 1985 by Shari, Garen, Brandon and Shannon, Staglin Family Vineyard farms organically on their estate located on the Rutherford Bench in the western foothills of Napa Valley.*

2016 Staglin Family Vineyard Chardonnay, Rutherford, Napa Valley, Ca. – "Staglin's 2016 Chardonnay is absolutely gorgeous. Fermentation and aging in barrel yields a wine of notable distinction and class. Lemon confit, white flowers, apricot, mint and tangerine are all nicely pushed forward in this succulent, super-expressive Chardonnay. Winemaker Fredrik Johansson has done a brilliant job with the 2016. Don't miss it." (Vinous AG 3/18) **Regular price: \$79.99, On sale in February: \$63.99 (no further discounts)**

A SPECIAL OFFER: *Acumen has established an estate that features 116 organically certified acres of vines, spread across 2 vineyards on Napa Valley's Atlas Peak. The Acumen team makes a small portfolio of estate-grown wines, with a focus on mountain-grown Cabernet Sauvignon, as well as Sauvignon Blanc.*

2014 Acumen Mountainside Red wine, Napa Valley, Ca. - "Blending 42% Cabernet Sauvignon, 19% Malbec, 19% Merlot, 14% Cabernet Franc and 6% Petit Verdot, this is an elegant, structured red, elongated by silky tannins. Cedar, sage, red currant & turned earth provide an understated savory personality." (WE 12/18) **Regular price: \$44.99, On sale in February: \$32.99 (no further discounts)**

A SPECIAL OFFER: *On 30 hectares, nestled at the foot of the Alpilles in the heart of Provence, the Domaine d'Eole in Eygalières has been producing organic wines since 1996. We are pleased to offer this beautifully bottle conditioned wine from the plump and powerful 2000 vintage. This is a wine you must try.*

2000 Domaine d'Eole, Coteaux D'aix en Provence, France - 50% Carignan, 30% Cinsault, 10% Grenache and 10% mourvedre. A lovely aged Côtes-du-Rhône styled wine with black fruit, garrigue and a touch of spice. Its medium bodied and smooth with age integrated tannins but youthful acidity. It's a delight to drink.
Regular price: \$26.99, On sale in February: \$21.99 (no further discounts)

A SPECIAL OFFER: *The dynamic Michel Chapoutier is clearly a great believer in terroir. "In the great terroirs," he said, "the terroir tames the power of the variety." The Granits is a selection of the oldest Syrah trunks grown on very poor and very stony granite soils in the birthplace of the Saint Joseph appellation.*

2015 M. Chapoutier, Saint-Joseph Les Granits, Rhone, France – “The full-bodied 2015 Saint Joseph Les Granits is among the top wines of the appellation. Bursting with cassis, mocha and spice, it boasts a rich, creamy texture on the mid-palate, easing into a velvety finish backed by plentiful, powerful tannins. This may seem almost approachable, but patience will be rewarded.” (WA 234)

Regular price: \$109.99, On sale in February: \$84.99 (no further discounts)

NEW ARRIVALS

2014 De Martino Single Vineyard Alto de Piedras Carmenere, Alto Maipo, Chile – “If you think about vodka and jalapeños when you hear the name Carmenere, you need to try this one, because it will change your perception of the grape. This is another dimension of Carmenere, trying to look for dry-farming characteristics in a zone that needs irrigation. They achieve complete ripeness of the grape avoiding the vegetal aromas and the high alcohol. This is subtle, austere, and serious in a (good) Bordeaux way (think Lafleur) with hints of tobacco leaves and spices. There is superb balance in the palate, and it feels very young, with ultra-refined chalky tannins and good freshness. This is the style of Carmenere I like, but it's very hard to get, and it's possibly unique in Chile. 13,041 bottles were filled in November 2016.” (WA #230) **\$46.99**

2016 Domaine de la Mordoree Chateauneuf du Pape La Dame Voyageuse, Rhone Valley, France- “Potent and intense, the 2016 Chateauneuf du Pape La Dame Voyageuse is a rich, dramatic bottling, the best I've tasted under this label. It's approachable now, but smart money is on it aging well for at least a decade. It's full-bodied and supple, with concentrated blueberry, mulberry and plum fruit, hints of licorice, cola and braised meat and just a dusting of baking spices (10% of the blend aged in oak). Tasted three times, with consistent notes.” (WA #239) **\$79.99**

Reviewed in 2014 by Antonio Galloni, this is A Barolo that is ready to drink now.

2010 Prunotto Barolo Bussia, Piedmont, Italy – “A big, dark wine, the 2010 Barolo Bussia wraps around the palate with notable depth and richness. Sweet tobacco, earthiness, mint, licorice, anise and leather are some of the notes that emerge from expressive, nuanced Barolo. There is good depth in the glass, even if the Bussia lacks the freshness to age gracefully for the long-term. I would give the 2010 a few years for the tannins to soften, but overall, this is a medium-term Barolo. Drink 2017-2027” (Vinous 9/14) **\$79.99**

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.