

J. Emerson, Inc.

FINE WINES & CHEESE

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website - www.jemersonfinewine.com / Twitter: <http://bit.ly/atAEL4/> / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.

FEBRUARY 2022 NEWSLETTER

No in store Tastings in February.

We hope to return to in store tasting events in March!

Emerson Wine Club SPECIALS [Prices valid through 2/28/22.]

	<u>Feb. '22 USUAL CASE (cs.btl.cost)</u>			
*Spinelli 2019 Montepulciano d'Abruzzo, Gli Abruzzi, Italy	\$8.99	\$11.99	\$96	(\$9.00)
*Siegel 2020 Viognier Special Reserve, Colchagua Valley, Chile	\$9.99	\$13.99	\$108	(\$9.00)
*Cousino Macul 2019 Cabernet Sauvignon, Valle del Maipo, Chile	\$10.99	\$12.99	\$120	(\$10.00)
*Nortico 2020 Alvarinho Branco, Minho, Portugal	\$11.99	\$14.99	\$132	(\$11.00)
Tegernseerhof Milbach 2020 Zweigelt Rose, Wagram, Austria	\$11.99	\$13.99	\$132	(\$11.00)
Remo Farina 2020 Soave Classico, Veneto, Italy	\$12.99	\$15.99	\$144	(\$12.00)
Domaine Laurent 2021 Pinot Noir "Culpable," Maipo Valley, Chile	\$12.99	\$14.99	\$144	(\$12.00)
Gueissard 2017 "Les Papilles" Rouge, Cotes de Provence, France	\$13.99	\$19.99	\$156	(\$13.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the FEBRUARY case-of-the-month is **\$117.99**; (average btl. price: \$9.83!!) the regular price would be \$172.99, a savings of more than 31%!*

THIS MONTH WE WILL OFFER AN ALL RED and an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$121.99 or the ALL WHITE case which is 3 each of the 4 white wines for: \$121.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***Spinelli 2019 Montepulciano d'Abruzzo, Gli Abruzzi, Italy**- "This medium-bodied, straightforward red offers tones of sour cherry and grape jelly, with a hint of tobacco adding some nuance. It's decently balanced by bright acidity, with gentle tannins lending little support." (WE 3/1/21)

***Siegel 2020 Viognier Special Reserve, Colchagua Valley, Chile**- "The 2020 Viognier Siegel Special Reserve from Colchagua presents a mild aromatic profile including white peach, grass and honey. Creamy & generous in the mouth, with an alcoholic kick that improves the overall volume and energy." (Vinous 5/21)

***Cousino Macul 2019 Cabernet Sauvignon, Valle del Maipo, Chile** - A bright ruby red color with aromas of young red fruit, predominately cherry and raspberry, highlighted by touches of pepper and mint. On the palate the wine is soft with persistent tannins, high acidity and a long finish.

***Nortico 2020 Alvarinho Branco, Minho, Portugal**- "Fresh and bright, with lively lemon peel, thyme and verbena notes laced up with a quinine thread. A very light touch of effervescence on the finish adds to the freshness. Drink now. 15,000 cases made, 9,000 cases imported." (WS 12/31/21)

Tegernseerhof Milbach 2020 Zweigelt Rose, Wagram, Austria – (100% Zweigelt). Bright, fruit filled nose is loaded with delicate cherry and red currant notes. Crisp refreshing dry, medium body on the palate which is balanced showing fresh cherry and delicate red currant flavors. Slight watermelon notes.

Remo Farina 2020 Soave Classico, Veneto, Italy - Soave Classico are hillside vineyards with volcanic soils while the flat lands are loam and clay. This 85% Garganega, 15% Trebbiano di Soave and Pinot Bianco blend has muted notes of wildflowers, green apple and white pepper with light touches of pineapple and shiro plum on the palate. The finish is clean and smooth with a nice mineral undertone.

© **Domaine Laurent 2021 Pinot Noir "Culpable," Maipo Valley, Chile** - 100% Organic Pinot Noir from Valle de Curico, Chile fermented with wild yeast and finished 8 months in neutral barrels. Lighter bodied, fresh and bright with some earthy funk and tart baking cherries. The finish is smooth with mild tannins and good Pinot acidity

Gueissard 2017 "Les Papilles" Rouge, Cotes de Provence, France- (30% Syrah, 30% Cinsault, 20% Grenache and 20% Mourvedre) An aromatic Rhone blend from a Bandol producer with baked red fruits, anise, and a touch of savory Provençal spices. Earthy and full on the palate, it finishes with grippy Rhone tannins. A great winter wine with your beef or lamb stew!

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

JANUARY SPECIAL OFFERS

The white wines of Etna are perfect winter whites that will pair with anything but stew and steak.

2019 Terra Costantino 'deAetna' Etna Bianco Sicily, Italy- "Made with an organic blend of 80% Carricante, 15% Catarratto and 5% Minnella, the Terra Costantino 2019 Etna Bianco de Aetna shows a lot of richness and fruit concentration. That extra density is a characteristic of this vintage and is probably more evident at the lower elevations of Etna, or at 450 to 550 meters above sea level where the estate's 10-hectare vineyard is positioned. These conditions are especially suited to this wine that boasts plenty of orchard fruit and tropical intensity, with a smooth, mid-weight palate. Production is 15,000 bottles." (WA 10/21)

Regular price: \$27.99, On sale in February: \$21.99 (no further discounts)

If you know a bit about Lismore you know that Samantha O'Keefe lost her home and winery to a wildfire in 2019. We loved Lismore wines before the loss and we love them now as she is in the process of rebuilding her life and winery. If you are a fan of white Burgundy, this is for you.

2020 Lismore Reserve Chardonnay Greyton, South Africa - "The 2020 Chardonnay Reserve Estate is the only Reserve wine whose fruit survived the wildfire in 2018. It has a glorious bouquet that is Premier Cru Burgundy in quality, featuring wonderful, brilliantly delineated scents of citrus lemon and orange blossom and hints of black currant leaf. The palate is extremely well balanced, displaying wonderful poise allied with impressive concentration. There's real depth and substance on the finish (where others have lacked in this vintage). An outstanding, world-class Chardonnay." (Vinous 11/21)

Regular price: \$49.99, On sale in February: \$39.99 (no further discounts)

Two years ago in February of 2020, just before the pandemic pushed us to lock down, we offered this Pauillac. We recently purchased the last inventory of this vintage and are happy to offer it again, now with 2 years of additional bottle age.

2014 Dauprat, Pauillac, Bordeaux, France – *The village of Pauillac is the epicenter of Bordeaux (think Mouton and Lafite Rothschild). The gravely soil near the river Gironde is the perfect place to grow Cabernet Sauvignon. Here is a review:* From a very good vintage, this is a wine with aging potential that shines now with a proper 2 hour decant. Aromatic with notes of cassis, ripe black currants with a touch of graphite and cedar plank. Medium bodied but plush, it finishes balanced fine grained tannins. A good example of the appellation.

Regular price: \$35.99, On sale in February: \$28.99 (no further discounts)

NEW ARRIVALS

2018 Rene Bouvier Fixin Crais de Chene Cote de Nuits, France- Bernard Bouvier took over his father's 10 ha domaine in 1992 and it has now been expanded to 17 ha covering 20 some different appellations. Aromas of candied red currents with dried smoky notes. Nicely textured, it is elegant and fresh with a pleasing bit of ripeness and chicken thigh friendly acidity. A yeoman red Burgundy from an underappreciated appellation in the northern Cote de Nuits. **\$65.99**

A winter weight gem from the Faraud sisters, (Delphine, Roseline and Cendrine) perfect with braised meats on the coldest February evening!

2018 Domaine du Cayron Gigondas Rhone, France- “Dark shimmering red. Highly expressive red berry and cherry preserve aromas are complemented by suggestions of _ garrigue_, smoked meat and candied flowers. Sappy and penetrating on the palate, offering primary black raspberry, bitter cherry and spicecake flavors that show superb depth and focus. Gently gripping tannins build slowly on the impressively long, energetic finish, which leaves behind intense floral and red berry notes.” (Vinous 2/20) **\$42.99**

Valente represents an effort to promote indigenous Tuscan varieties – “vitigni autoctoni” – native vines.

© **2018 Podere Il Castellaccio 'Valente' Toscana IGT, Tuscany, Italy** – “The 2018 Valente is a blend of Sangiovese, Foglia Tonda and Pugnitello, all indigenous varieties. Bold and racy in the glass, with terrific energy as well as depth, the Valente is a deeply intriguing wine. Blood orange, rose petal and mint develop in the glass, adding brightness as well as complexity. I would give the 2018 a year or two to soften. There is so much to explore.” (Vinous, Galloni 1/21) **\$19.99**

The perfect Super bowl wine! Dry, 11.5% ABV, lightly sparkling, and the perfect foil for cheese, spicy meatballs, charcuterie, etc.

© **2018 Cantina della Volta Rimosso Lambrusco di Sorbara, Emilia-Romagna, Italy** – “Aromas of wild red berry, violet and a yeasty whiff of bread dough form the nose on this lightly sparkling wine while the crisp dry palate offers strawberry, cherry and a hint of citrus alongside racy acidity. Made with secondary fermentation carried out in the bottle, the yeasts remain on the bottom, giving it a cloudy appearance but the most savory glass is the last.” (WE)

Our tiny allocation of Conterno has arrived. We have a small amount of his Barolo's as well.

2019 Giacomo Conterno Vigna Francia Barbera d'Alba, Piedmont, Italy – “The 2019 Barbera d'Alba Vigna Francia marries elegance, power and energy. Inky blue/purplish fruit, menthol, licorice and sage are some of the nuances that build as this creamy, textured Barbera slowly opens in the glass. The Francia is wonderfully somber and mysterious, with striking shades of dimension that reveal themselves over time. The 2019 was just bottled, but its pedigree is evident.” (Vinous, Galloni 1/22) **\$82.99**

The GREEN Spot: As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification.

We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we

would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.