

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

website - www.jemersonfinewine.com / Twitter: <http://bit.ly/atAEL4/> Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.

FEBRUARY 2023 NEWSLETTER

Sat. 2/11 – 2:00-5:00 pm - Winter Weight Reds for Valentine's Day

and

Fat Tues. 2/21 5:30pm -7:00pm – The Montefalco wines of  with Filippo Antonelli.

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 2/28/23.]

Feb. '23 USUAL CASE (cs.btl.cost)

*Sulin 2021 Barbera del Monferrato "Terre d'Aleramo," Piedmont, Italy	\$7.99	\$9.99	\$84	(\$7.00)
*Les Cotes Douces 2021 Gamay, Vin de France	\$11.99	\$13.99	\$132	(\$11.00)
Ⓞ *Aubron 2020 Muscadet et Maine Sur Lie "Cuvee Elegance," Loire, Fr.	\$12.99	\$15.99	\$144	(\$12.00)
*Wolfberger 2021 Pinot Blanc, Alsace, France	\$12.99	\$14.99	\$144	(\$12.00)
Ⓞ Zillamina 2021 Blanco, Alicante, Valencia, Spain	\$12.99	\$14.99	\$144	(\$12.00)
Ⓞ Bodegas Bhilar 2020 Tinto "Lagrimas de Bhilar," Rioja Alavesa, Spain	\$13.99	\$15.99	\$156	(\$13.00)
Borgo Paglianetto 2019 Rosso "Terravignata," Le Marche, Italy	\$13.99	\$15.99	\$156	(\$13.00)
Aguila N/V Cremant de Limoux Brut Rosé, Languedoc, France	\$14.99	\$16.99	\$168	(\$14.00)

This month we are also offering a VALENTINE'S DAY (or any day) 6 pack which is 1 each of the four red wines in the case, 1 white, (the lovely Pinot Blanc) and the Rosé sparkling all for: \$65.99!

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff.*

No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the FEBRUARY case-of-the-month is **\$128.99**; (average btl. price: \$10.75!!) the regular price would be \$173.99, a savings of more than 27%!

THIS MONTH WE WILL OFFER AN ALL RED and an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$121.99 or the ALL WHITE case which is 3 each of the 4 white wines (and rose) for: \$138.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

*Sulin 2021 Barbera del Monferrato "Terre d'Aleramo," Piedmont, Italy – (100% Barbera) The Sulin (which means sunny) Terre d'Aleramo is named for the founding family of the Monferrato area. It is an approachable, medium bodied Barbera with cherry, plum and red fruits finishing with minimal tannins and fresh acidity. The classic pizza and pasta wine.

*Les Cotes Douces 2021 Gamay, Vin de France – 100% Gamay from the Beaujolais region. Notes of sour cherries and tart raspberries with a bit of herbaceous earth. Bright, light and fresh with minimal tannins and Beaujolais like acidity. Pair with pan seared salmon or charcuterie board.

Ⓞ *Aubron 2020 Muscadet et Maine Sur Lie "Cuvee Elegance," Loire, France - 100% Melon de Bourgogne from a single organic plot of volcanic rock aged on the lies in glass lined concrete tanks.. Notes of citrus and white flowers with a minerally mouth feel and a crispy slightly briny finish. The perfect oyster and grilled seafood wine!

*Wolfberger 2021 Pinot Blanc, Alsace, France - (100% Pinot Blanc) A clean and crisp style of wine with notes of peach, honeydew melon, hazelnuts, and white flowers. Smooth on the palate, it is balanced, with a creamy texture and a clean finish. Pinot Blanc is the albino brother of Pinot Noir. Great with soft cheeses, seafood or smoked pork!

© **Zillamina 2021 Blanco, Alicante, Valencia, Spain** - A blend of Macabeo & Airén organically grown in limestone soils. Aromas of apple and citrus fruits on the nose. Refreshing, lively, and fruity with a clean lip-smackingly citrusy finish. Ideally suited to vegetable rice, white fish, white meat, or lovely by itself.

© **Bodegas Bhilar 2020 Tinto "Lágrimas de Bhilar," Rioja, Alavesa, Spain** – (100% Graciano) “The peppery and floral 2020 Lágrimas de Bhilar Graciano is expressive, showy and approachable, with a soft texture & a caressing mouthfeel with some fine tannins. A lot more serious than the price suggests. Its 13.5% alcohol has very good acidity. 10,000 bottles were filled in Jan. ‘21 after one winter in concrete tank.” (WA)

Borgo Paglianetto 2019 Rosso "Terravignata," Le Marche, Italy - A blend of Sangiovese, Merlot and a bit of the indigenous Lacrima. Medium bodied with notes of red berries and violets. Fresh and balanced on the palate, it finishes with elegant tannins and a touch of spice.

Aguila N/V Cremant de Limoux Brut Rosé, Languedoc, France - Limoux could arguably be called the home of Sparkling wines as they started in 1531. The AOP requires a blend of Chardonnay Chenin Blanc and Pinot Noir. This is a delightful sparkling Rosé with notes of red fruits, white flowers and a touch of biscotti. Fresh and creamy on the palate it finishes light with smooth bubbles. Perfect for Valentine’s Day!

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

FEBRUARY SPECIAL OFFERS – WINTER WEIGHT REDS!

A fabulous winter weight Rhone red!

2016 Chateau de Segries Lirac 'Secret de la Grange' Rhone, France - “The estate’s top wine is the 2016 Lirac Secret de la Grange, a 90-10 blend of Grenache and Syrah that never sees oak. This full-bodied blend is fabulously concentrated and lush, with ripe fruit flavors of raspberries and stone fruits, an intriguing hint of almond paste and a rich, long finish tinged with licorice. It should drink well for up to a decade.” (WA 233)

Regular price: \$54.99, On sale in February: \$44.99 (no further discounts)

Trus is an acronym for T-tierra (soil), R-roble (oak), U-uva (grape) and S-sol (sun)

2018 Bodegas Trus Crianza Ribera del Duero, Spain - “This concentrated, graceful red offers a thread of graphite and loamy earth that weaves through the blackberry, currant and anise notes, with details of espresso and spice carrying through the velvety finish. Drink now through 2036. 6,000 cases made, 500 cases imported.” (WS9/21)

Regular price: \$32.99, On sale in February: \$25.99 (no further discounts)

One of our favorite Stellenbosch Cabs with a touch (11%) of Cabernet Franc.

2018 Keermont Vineyards, Keermont Cabernet Sauvignon, Western Cape, South Africa "The 2018 Cabernet Sauvignon is well defined on the nose, scents of blackberry, mint and touches of fennel all gaining intensity with aeration. The palate is medium-bodied with a softer opening than I expected. There’s mainly red fruit at play here, fleshy and generous, with a touch of pepperiness on the finish.” (Vinous 10/21)

Regular price: \$42.99, On sale in February: \$29.99 (no further discounts)

One of the best cabs of 2020!

2020 Matthews Cabernet Sauvignon, Columbia Valley, Washington –“The aromas are thoroughly captivating, with notes of scorched earth, cocoa, black currant, graphite and bittersweet chocolate. Plush, polished, seamless fruit flavors follow. There's a sophistication and intensity to it all that is mesmerizing.” (WE)

Regular price: \$36.99, On sale in February: \$24.99 (no further discounts)

Vinsobres AOC is the northernmost southern cru of the Côtes-du-Rhône!

2019 Louis & Cherry Barruol Vinsobres Château de Rouanne - “Delivers a nice saturated feel without being heavy, letting cherry and plum paste notes unfurl slowly, along with violet, licorice root and warm humus accents, which all blossom steadily through the savory finish. Grenache, Syrah and Mourvèdre. Drink now through 2027. 6,800 cases made, 1,250 cases imported.” (WS)

Regular price: \$34.99, On sale in February: \$22.99 (no further discounts)

FEBRUARY SPECIAL OFFER - From the Cellar!

2005 San Fabiano Calcinaia Chianti Classico DOCG Tuscany, Italy – Not the best vintage but this simple wine has held up well. Here is a review from '07: “Medium-bodied, with plum and black cherry fruit, fine tannins and a medium, mineral finish. Drink now. 7,500 cases made, 1,000 cases imported.”

Regular price: \$24.99, On sale in February: \$17.99 (no further discounts / limit one per customer.)

VALENTINE's Day is a TUESDAY– A half bottle perhaps?

We carry a fairly good selection of half bottles, including half bottles of Champagne. With Valentine's Day falling on a Tuesday perhaps a half bottle is the perfect choice! Here are just a few:

2015 Chateau Falfas Cotes de Bourg, France - \$19.99

2019 Guicciardini Castello di Poppiano “Il Cortile” Chianti Colli Fiorentini DOCG, Italy - \$12.99

2019 Domaine Corinne Perchaud Chablis Burgundy, France- \$19.99

R. Dumont & Fils Tradition Brut Champagne, France - \$21.99

2017 Robert Sinskey Vineyards Los Carneros Pinot Noir Napa County, USA - \$35.99

NEW ARRIVALS

Something delicious and different from the island of Ischia

2021 Casa D'Ambra Forastera, Ischia DOC, Campania Italy – “Glossy and luminous in appearance, the Casa d'Ambra 2021 Ischia Forastera is made with an early-ripening variety pretty much only found on the islands of Procida and Ischia (where this blessed wintery is located). The vines are about 20 years old, but the mysterious Forastera (thought to be named after the word "foreign") has existed on the island for 200 years. Made only in stainless steel, it offers sweet peach, honeydew melon and ripe apple. Salty tones of sea breeze also appear in this wine. Production is 21,000 bottles.” (WA 10/22) **\$28.99**

If you enjoy Sauvignon Blanc this is a ‘must try’.

2021 Laberinto Sauvignon Blanc ‘Cenizas’, Maule Valley, Chile – “The 2021 Sauvignon Blanc from Colbun, Maule is unfiltered. Dull yellow in color. The nose presents notes of lemon, lime, and grass against a faint backdrop of rue. Broad with good fat in the mouth; the heightened acidity lends malic tension before the lime finish. A thirst quenching white of notable freshness.” (Vinous) **\$23.99**

One of our favorite organic Chiantis, bottled in the traditional straw fiasco!

© **2021 Podere Giocoli Diamine Chianti DOCG, Italy**– (80% Sangiovese, 5% Canaiolo, 5% Colorino, 5% Malvasia, 5% Trebbiano) Notes of juicy red cherries and raspberries all wrapped in a fresh, smooth finish with minimal tannins and red sauce friendly acidity. **\$27.99**

If you want to understand how Red Burgundy ages this is a great example.

1999 Domaine Maillard Pere et Fils Beaune Cote de Beaune, France- The 1999 vintage is considered among the best Beaune vintages in a generation. This wine is fully matured with all the elements we love in older Burgundy with heady notes of mushrooms, herbs with good balance and mild tannins. **\$110.00**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.