

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 • www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.

JULY 2019 NEWSLETTER



**JOIN US ON SUNDAY, JULY 14TH, 2:00 - 5:00PM FOR OUR ANNUAL
LA FÊTE NATIONALE (BASTILLE DAY) / FOUNDERS TASTING**

Celebrating our 34th year* *Une sélection de vins de France.*

*J. Emerson, Inc founded Bastille Day 1985

Join us on Thursday, July 25th from 5:30-7:30 pm

Jim is gone for a couple of weeks in Chile and Argentina and while he is away...

NO limit STAFF TASTING

Crazy Stuff we would never open if what's his name was here.

WINE TASTING EVERY SATURDAY 2:00pm-7:00pm

'Whatever we feel like opening'

Here is the line-up for our case of the month and, as always, there are 2 each of the first 4 wines () and 1 each of the last 4 wines.*

Emerson Wine Club SPECIALS [Prices valid through 7/31/19.]

	<u>July '19</u>	<u>USUAL</u>	<u>CASE</u>	<u>(cs.btl.cost)</u>
*2018 Burgo Viejo Rosado, Rioja, Spain	\$7.99	\$9.99	\$84	(\$7.00)
*NV Dal Maso Chardonnay Frizzante, Veneto, Italy	\$9.99	\$11.99	\$108	(\$9.00)
*2017 Charles Dubois Cotes du Rhone, Rhone Valley, France	\$9.99	\$12.99	\$108	(\$9.00)
*2017 Damalisco Tinto Roble, Toro, Spain	\$10.99	\$14.99	\$120	(\$10.00)
2017 Twin Islands Sauvignon Blanc, Marlborough, New Zealand	\$11.99	\$15.99	\$132	(\$11.00)
2015 Venancio Da Costa Lima Palmela Reserva, Sétubal, Portugal	\$11.99	\$13.99	\$132	(\$11.00)
2018 Volpetti Cesanese, Lazio, Italy	\$11.99	\$13.99	\$132	(\$11.00)
2018 Domaine Thierry Drouin Macon Bussieres, Burgundy, France	\$14.99	\$19.99	\$168	(\$14.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the July case-of-the-month is **\$106.99**; the regular price would be **\$164**, a savings of **34%**!*

***2018 Burgo Viejo Rosado, Rioja, Spain** – 100% Garnacha from Rioja. Don't let the color fool you, this is a refreshing dry wine with notes of strawberry and watermelon and hints of ripe raspberries. Balanced, with herbal notes on the crisp finish.

***NV Dal Maso Chardonnay Frizzante, Veneto, Italy**- Great alternative to Vinho Verde or Prosecco; light, fresh, clean, slightly creamy with delicate fruit notes. A perfect, lower alcohol, fizzy summer dry wine for the deck. Enjoy with Caprese salad!

***2017 Charles Dubois Cotes du Rhone, Rhone Valley, France** - An assemblage of 40% Grenache, 30% Carignan and 30% Syrah lies behind this spicy, chewy red wine. Pepper and brambly fruit with a slightly rustic edge.

***2017 Damalisco Tinto Roble, Toro, Spain** - Made from 100% Tinto de Toro (Tempranillo), this fuller bodied dry red has straightforward dark fruit, structured tannins and decent acidity. Surprisingly fresh and lively. Aged for six months in American oak.

2017 Twin Islands Sauvignon Blanc, Marlborough, New Zealand – “Passion fruit flavors and fresh herb notes of lemongrass and verbena are fresh and light, with a crisp finish and good intensity. Drink now. 10,000 cases imported.” (WS 8/31/18)

2015 Venancio Da Costa Lima Palmela Reserva, Sétubal, Portugal - 100% Castelão from 45 year old vines (also known as "Periquita" and "Joao de Santarem"). As the most widely-grown red grape variety in Portugal it is still often referred to in Portuguese as Periquita. Castelão comes into its own and is most expressive in the Sétubal Peninsula, where it makes meaty and intense wines with complex aromas of ripe fruit, red berries, spice and blue flowers that marry well with the deft use of oak. It's full bodied with a balanced finish.

2018 Volpetti Cesanese, Lazio, Italy - Cesanese is a native grape of Lazio with vineyards bordering Roman suburbs. It is a lush wine with plum and black cherry fruit, spice and earth notes. It finishes with soft, refined tannins, kind of the Pinot Noir of Rome, and can be served with a slight chill.

!- One of the favorites at our Mâcon short sips class; aromas of pears and white flowers with hints of peach and vanilla. Elegant and balanced there is a touch of citrus on the minerally finish. All in all, a charming example of a village level Mâcon white Burgundy.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

JULY "SHORT SIPS" CLASS – Red wines of Tuscany: not Chianti.

These is much more to Tuscany than just Chianti! We'll taste IGT Toscana, Bolgheri, and other Tuscan DOC's and discuss the changes that drove the creation of "Super Tuscans"

A one hour educational program, limited to eight people and held in our fine wine room. Because the demand has been so great, we are doing the class twice in July – **FRIDAY & SATURDAY, JULY 19th and 20th from 6:00 to 7:00pm** — **Due to the nature of the wines, the class fee is \$12 per person.**

JULY SPECIAL OFFERS

ON SALE: 2016 Bouchard Père & Fils Beaune "Clos de la Mousse" Monopole Premier Cru, Burgundy, France. *A monopole is an entire appellation owned by a single winegrower.*

"The 2016 Beaune 1er Cru Clos de la Mousse is showing well, unfurling in the glass with notes of cassis, cherries, sweet soil tones and licorice. On the palate, the wine is medium to full-bodied, layered and complete, with a succulent but ripe core of fruit that cloaks its velvety structuring tannins, balanced by juicy acids. While its giving and generous profile is typical of the appellation, there is plenty held in reserve here, and at least five or six years' bottle age will be rewarded." (WA 1/19)"

Reg. price: \$79.99 - On Sale in JULY: \$54.99 (while supplies last/ no further discounts)

ON SALE: 2016 Domaine Jean Chartron Rully "Montmorin", Burgundy, Côte Chalonnaise, France,

Jean-Michel Chartron has gone about turning his winery into one of the finest examples of Puligny-Montrachet in recent years. He is also highly regarded in the region, currently president of the Puligny growers' association. This wine, from a small Lieux-dit in the south of Rully, is, as is the tradition for white Burgundy, barrel fermented and aged. It has gentle aromas of white flowers and peach; balanced, and nicely weighted in the mouth it vanishes brisk and clean. A fine example of Chardonnay from the Côte Chalonnaise.

Reg. price: \$29.99 - On Sale in JULY: \$23.99 (while supplies last/ no further discounts)

ON SALE: 2015 Scopone "Il Gregoriano" Sant' Antimo DOC, Montalcino, Italy

I don't know why we are putting this great little "super Tuscan on sale as so little of it is grown. Sant' Antimo is a relatively new appellation located in the Montalcino commune in the Siena province, hometown for the famous red wine Brunello di Montalcino. A delicious and elegant blend of Sangiovese, Cabernet Sauvignon, Merlot, Petit Verdot with aromas of dark red fruits and meadow flowers, good acidity and ripe, structured tannins. **Reg. price: \$19.99 - On Sale in JULY: \$14.99** (while supplies last/ no further discounts)

ROSÉ NEW ARRIVALS: two of our favorites; fresh, balanced and delicious!

2018 Domaine d'Eole Rose, Coteaux d'Aix en Provence, France – "50% Grenache, 20% Cinsault, 15% Syrah and 5% each Carignan, Counoise and Mourvèdre, the 2018 Eole Rose performed well in two tastings (one blind). It's a bit richer and earthier than most, with scents of fraises des bois accenting notes of peach and melon. It's medium-bodied and silky in texture yet with a crisp, lively finish." (WA #242) **\$23.99**

NV Terre dei Buth Frizzante Rosé Special Cuvée, Veneto, Italy – A blend of Glera and Raboso, this is a delightful, lower alcohol, dry, lightly sparkled wine. Fresh, crisp and smooth with notes of red berries. This organic and vegan approved wine is the perfect Sunday sipper. **\$13.99**

NEW ARRIVALS: *Tuscan Reds*

2017 Tenuta San Guido “Guidalberto”, IGT Toscana, Italy- *The second wine of Sassicaia.* (A blend of mostly Cabernet Sauvignon and Merlot) “The 2017 Guidalberto is dark, sumptuous and quite powerful. Even with the extremes of the punishing growing season, the 2017 comes through beautifully, showing remarkable clarity and precision. Black cherry, plum, lavender and spice notes are pushed forward, but it is the wine's structure that gives energy and a real sense of direction. Time in the glass brings out an attractive red berry and floral character that adds freshness.” (Vinous, Antonio Galloni, 3/19” **\$57.99**

2015 Petrolo Torrione Val d'Arno di Sopra, Tuscany, Italy –“The 2015 Torrione is gorgeous. Bright fruit and expressive floral notes give the Torrione striking energy. Hints of smoke, tobacco and game add further shades of complexity as the wine gains volume and nuance with air. Above all else, though, what stands out is an emphasis on energy that is quite a departure from the Petrolo style of years past. The 2015 is a winner. Don't miss it.” (Vinous Antonio Galloni 1/18) **\$34.99**

NEW ARRIVALS - 2008 Puligny-Montrachet.

The cooler, higher acid 2008 vintage was a great one for white Burgundy and they have developed nicely.

2008 Marie Bernard Puligny-Montrachet Premier Cru "Referts", Burgundy, Fr. - “... a completely different aromatic expression with its nose of white peach, spiced pear & vague suggestion of the exotic that merges into textured & highly seductive flavors that possess a satiny mouth feel on the pure & energetic finish. This is a wonderful effort with laser-like focus & a beguiling sense of overall harmony.(BH #41) **\$79.99**

2008 Domaine Bzikot Père et Fils Puligny-Montrachet, Burgundy, Fr. - From 4 plots in Puligny Montrachet, two of which border Perrieres 1er cru & Referts 1er cru and farmed with minimal intervention in the vineyards and cellar. Aromas of white flowers, peach and hazelnut browned butter this is a fully flavored medium bodied well balanced wine with great acidity on a long finish. It's just hitting its prime. **\$79.99**

NEW ARRIVALS – 2010 Dom. de L'Hortus, Grand Cuvée Blanc, Pays du val de Montferrand, France

A blend of varietals with Chardonnay and Viognier dominating, it is amber to orange in the glass, the color of aged white wine. This is a complex wine with muted aromas of tropical fruits, pineapple, lemon and hints of almonds. The palate remains fresh, the wine is balanced with well integrated oak and great acidity on the finish. **\$17.99 but after tasting one bottle we bought all that was left (just a few cases) and are offering the wine for \$9.99/btl.** (while supplies last / no further discounts.)

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution,

i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.