# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

website - www.jemersonfinewine.com / Twitter: http://bit.ly/atAEL4 / Facebook: http://bit.ly/br4kEz STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

## NOW OPEN SUNDAY 12noon to 6pm.

# JUNE 2019 NEWSLETTER

Join us on Monday June 17th from 5:30 to 7:30pm as we welcome



# Winemaker Francesco Giuntini

Chianti Rufina and Wines from Tuscany.



# Saturday, JUNE 8th 2:00-5:00pm - our 3RD annual

# **FATHER'S DAY TASTING**

A Selection of U.S. wines perfect for DAD.

Discounts on all U.S wines during the tasting.

WINE TASTING EVERY SATURDAY 2:00pm-7:00pm 'Whatever we feel like opening"

Emerson Wine Club SPECIALS [Prices valid through 6/30/19.]	<u>June'19</u>	<u>USUAL</u>	<u>CASE</u>	( <u>cs.btl.cost)</u>
*2018 Rubus Blanc, Gascogne, France	\$ 7.99	\$ 9.99	\$84	(\$ 7.00)
*2017 Pato Frio Seleccao Branco, Alentejo, Portugal	\$ 8.99	\$10.99	\$96	(\$ 8.00)
*2016 Wimmer Zweigelt, Niederosterreich, Austria	\$ 8.99	\$11.99	\$96	(\$ 8.00)
*2016 Le Petit Jammes Cahors Rouge, Southwest France	\$10.99	\$14.99	\$120	(\$10.00)
2017 Lacrimus Tinto "Apasionada", Rioja, Spain	\$12.99	\$15.99	\$144	(\$12.00)
2016 La Valentina Montepulciano d'Abruzzo, Gli Abruzzi, Italy	\$12.99	\$15.99	\$144	(\$12.00)
2018 Pierre & Bertrand Couly Chinon Rose, Loire, France	\$12.99	\$16.99	\$144	(\$12.00)
2018 Dom. Pre Baron Touraine Sauvignon Blanc, Loire Valley, Fr.	\$12.99	\$16.99	\$144	(\$12.00)

A NOTE ABOUT OUR <u>CASE OF THE MONTH</u>: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels — Our case is infinitely more interesting and a better value! The discounted price for the June case-of-the-month is \$109.99; the regular price would be \$162, a savings of over 30%!

Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines. \*2018 Rubus Blanc, Gascogne, France – A traditional blend of 80% Colombard, 10% Gros Manseng, 10% Ugni Blanc grown in limestone and clay. Fresh and snappy with with citrus and exoticfruit cocktail notes. Crisp, clean and zesty in the mouth, it offers delicate flavors of citrus fruit and grapefruit, and a long lingering finish. A simple yet delicious quaffer.

- \*2017 Pato Frio Seleccao Branco, Alentejo, Portugal "Crisp and focused, this light- to medium-bodied white sports tangerine, fresh pineapple and melon flavors, flanked by herb and flint accents, with lots of spice details on the lip-smacking finish. Drink now. 1,666 cases made, 108 cases imported." (WS 10/18)
- \*2016 Wimmer Zweigelt, Niederosterreich, Austria This variety was created in 1922, when Dr. Fritz Zweigelt crossed two grapes St Laurent and Blaufränkisch. The wine boasts a deep and concentrated red color. It offers fruity, fresh & spicy aromas and cherry flavors. In the mouth it is smooth, medium-bodied, round and lively.
- \*2016 Le Petit Jammes Cahors Rouge, Southwest France Cahors is the home of Malbec! This Cahors has aromas of blackberries, cassis and violets; with crunchy black fruits on the palate and a subtle balance between roundness and fruit.

**2017 Lacrimus Tinto "Apasionada", Rioja, Spain -** A Rioja blend of Tempranillo and Graciano from 30-60 year old vines grown on gravelly hillside soil. A portion of the Tempranillo grapes are dried before pressing (think Amarone). After fermentation the Tempranillo and Graciano are conditioned in oak and then blended to make the Lacrimus cuvee. Aromas of dark ripe fruits, black berries, ripe black cherries all wrapped in an opulent (but not excessive) body finishing with supple tannins.

**2016 La Valentina Montepulciano d'Abruzzo, Gli Abruzzi, Italy -** "Deep ruby. Clean nose of red plum and cherry, plus a whiff of herbs and sweet spices. Then rich, round and ripe, but offering tactile flavors of red cherry and flint. Finishes only medium-long and almost thick; I found myself wishing for a little more drinkability. Still, this is an impressive entry-level wine." (Vinous 9/18)

**2018 Pierre & Bertrand Couly Chinon Rose, Loire, France** - Produced from 100% Cabernet Franc grapes by bleeding the juice from the grapes after a full night of maceration. Aromas of strawberries with hints of raspberries and gooseberries with a supple, fleshy, hint of citrus mouthfeel and a slightly mineral finish. **2018 Domaine Pre Baron Touraine Sauvignon Blanc, Loire Valley, France** - Classic aromas of sweet grass, guava, and muted grapefruit. Richly textured on the palate with citrus flavors, good acidity and a long

#### USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

finish.

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

#### JUNE "SHORT SIPS" CLASS

Wines of The Mâconnais: the southernmost entry point to the Bourgogne winegrowing region We'll taste a few Appellations Régionales and a few Appellations Villages (i.e. Pouilly-Fuissé, Pouilly-Loché, Saint-Véran, Viré-Clessé, etc) and maybe a red as well!

This is a one hour educational program, limited to eight people and held in our fine wine room. We are doing the class twice in June – FRIDAY & SATURDAY, JUNE 21<sup>nd</sup> and 22<sup>rd</sup> from 6:00 to 7:00pm — Class fee is \$12 per person and space goes fast so call or email to reserve a spot!

The Last Saturday Wine Sthool - Appassimento -A wine processing technique in which harvested grapes go through a drying process prior to fermentation. We'll taste a few examples of wines from Italy and elsewhere. The last Saturday of each month changes from a "whatever we feel like drinking" tasting event to a mini wine school tasting. We'll pick a topic, theme, etc. and taste with a purpose! This is very informal with no scheduled start or finish time. Come anytime you want between 2 and 6 pm on Saturday, June 29th.

### PERFECT FATHERS DAY GIFTS!

2016 Domaine la Barroche Chateauneuf du Pape AOC Signature, Rhone Valley, France – "A terrific entry-level offering, the 2016 Chateauneuf du Pape Signature is a blend of 62% Grenache, 18% Mourvèdre, 12% Syrah, 6% Cinsault and 2% other varieties. It's full-bodied and intense but silky and almost weightless, delivering wonderful, complex notes of cherries, raspberries and an array of dried spices and herbs. With 2,500 cases produced, it should be fairly widely available and reasonably priced." (WA #238) \$59.99

2013 Il Poggione Brunello di Montalcino, Tuscany, Italy -"The 2013 Brunello di Montalcino lives up to the impeccable reputation garnered by this estate over the years. This is a profound and beautifully rendered Sangiovese that delivers bold and luscious fruit quality with black cherry and spicy plum at the start. The bouquet follows through with mild oak notes of smoke, tar and toasted nut. There is another aromatic component that includes crushed stone and dried herb or mint. This Brunello shows elegant evolution in the glass and promises a very long aging future ahead." (WA 235) \$92.99

**2012** Marcassin Pinot Noir Marcassin Vineyard Sonoma Coast Ca."The 2012 Pinot Noir Marcassin Vineyard, which comes primarily from the Calera clone (although I suspect there are a few mystery clones in their plantings), always seems to remind me of a grand cru from Burgundy's Côte de Nuits, particularly Morey-St.-Denis. Dense ruby/plum, its sweet nose of strawberries, black cherry liqueur, fresh porcini mushrooms and forest floor is followed by a dark, full-bodied, rich and concentrated wine that is supple, dramatic, and even flamboyant. Drink it over the next 12-15 years." (WA 223) **Regular price: \$239.99 Special through Father's Day: \$199.99** 

#### NEW ARRIVALS – Rosé

## New Rosé wines are arriving every day! Here are a couple of our favorites:

**2018 Domaine Tempier Bandol AOC Rosé, France**- "Still in tank at the end of February, Tempier's 2018 Bandol Rosé marks another successful vintage for this consistent standout. It's light to medium-bodied, not overly ripe or rich, but all about balance and refreshment. Tangerine and melon aromas and flavors hit all the right notes, lingering on the already elegant finish." (WA May) \$44.99

**2018 Broc Cellars Love Rosé, Suison Valley, California** – In spite of the annoyingly over-artsy and difficult to read label, this blend of 80% Valdiguié, 14% Zinfandel and 6% Trousseau is outstanding! Juicy and fresh with notes of watermelon, grapefruit and spice. It's balanced, smooth, crisp and only 11% ABV. **\$19.99** 

#### JUNE SPECIAL OFFERS

## ON SALE: 2016 Mastroberardino - Radici Fiano di Avellino DOCG, Italy

Mastroberardino is one of the largest and most famous wineries in Campania. The Fiano d'Avellino "Radici" (which means "roots" in Italian) is grown in the Santo Stefano del Sole vineyard, dedicated to the farming of Fiano and located about six kilometers from the seat of the winery in Atripalda. The grape Fiano was known in antiquity as "apiana" as it was noticed that bees had a particular affinity for this vine. A rare vine traditionally found near hazelnut orchards, appears to have adopted some of these notes into its flavor profile. Here is a review from Vinous: "Pale golden-tinged straw. Herbs, hazelnut and apricot complicate green apple aromas. Ripe and suave, but good juicy cut lifts the pomaceous orchard fruit and saline flavors on the long back end. Strikes me as another very successful Fiano Radici, deeper than many other recent vintages." (Vinous11/06/2018)Regular price: \$23.99, On Sale in JUNE: \$19.99 (while supplies last)

# ON SALE: 2016 Maison Bouchard Père & Fils Vosne-Romanée, Burgundy France

The Burgundy Village appellation of Vosne-Romanée, is a holy land of wine containing, on only a few hectares, some of the most famous red Grands Crus in the world: Richebourg, La Tâche, La Grande Rue, La Romanée, Romanée Saint-Vivant, and of course, Romanée-Conti. The wines of Vosne-Romanée are symbols of absolute elegance, velvety, fleshy, with charm and great length. Bouchard has long term contracts with growers that harvest by hand and farm sustainably. Here is a tasting note from Burghound: Once again there is ample oak and menthol influence to the overtly spicy liqueur-like aromas of black raspberry, plum and Asian-style tea wisps. The more refined medium-bodied flavors possess a polished mouth feel thanks to the excellent level of sappy dry extract, all wrapped in a pure, focused and gorgeously long finish. Villages level Vosne doesn't get a lot better and this is highly recommended.' (BH #70)

Regular price: \$69.99, On Sale in JUNE: \$55.99 (while supplies last)

#### **EMERSON'S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

#### **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

#### **OUR PROTOCAL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these

review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

#### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.