**J. Emerson, Inc.** 

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 website - <u>www.jemersonfinewine.com</u> / Twitter: <u>http://bit.ly/atAEL4 /</u> Facebook: <u>http://bit.ly/br4kEz</u> STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and: HAPPY NEW YEAR - NOW OPEN SUNDAY 12noon to 6pm.

# JANUARY 2022 NEWSLETTER

## THURSDAY, JANUARY 13th – 5:30 to 7:30 pm--Wines from Burgundy

Specially selected bottles opened just because... we can.

AND —

# SATURDAY, JANUARY 29th - 2:00 to 5:00 pm-- ODDS & ENDS Tasting

DEEP, very DEEP, discounts will be offered on all wines opened during this tasting. You must be vaccinated to attend these tastings!

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm 'Whatever we feel like opening"

<i>Emerson Wine Club SPECIALS</i> [Prices valid through 1/31/22.]	JAN. '22 USUAL CASE (cs.btl.cost)			
*Crucero 2021 Sauvignon Blanc, Valle de Curico, Chile	\$7.99	\$9.99	\$84	(\$7.00)
*Donna Laura 2019 Rosso "Ali,", Tuscany, Italy	\$9.99	\$12.99	\$108	(\$9.00)
*Lamothe Castera 2020 Rouge, Bordeaux, France	\$9.99	\$12.99	\$108	(\$9.00)
*Bacchus 2020 Chardonnay, California	\$11.99	\$13.99	\$132	(\$11.00)
Bodegas Torre Oria N/V Cava Brut, Catalonia, Spain	\$9.99	\$12.99	\$108	(\$9.00)
Raetia 2020 Pinot Grigio, Alto Adige, Italy	\$12.99	\$14.99	\$144	(\$12.00)
Le Paradou 2019 Grenache, Vin de France	\$12.99	\$14.99	\$144	(\$12.00)
Cantele 2017 Salice Salentino Riserva, Puglia, Italy	\$14.99	\$17.99	\$168	(\$14.00)

A NOTE ABOUT OUR <u>CASE OF THE MONTH</u>: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the JANUARY case-of-the-month is <u>\$116.99</u>; (average btl. price: \$9.75!!) the regular price would be \$160.99, a savings of more than 27%! THIS MONTH WE WILL OFFER AN ALL RED and an ALL WHITE CASE. The ALL RED case is 3 each of

the 4 red wines for \$126.99 or the ALL WHITE case which is 3 each of the 4 white wines for: \$112.99. Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines. \*Crucero 2021 Sauvignon Blanc, Valle de Curico, Chile - Produced in Chile's Valle de Curico, this is refreshing, straight-forward Sauvignon Blanc with plenty of citrus zest and just a touch of peppery herbs

leaning more toward France than New Zealand. Fresh and balanced it finishes with crispy acidity.

**\*Donna Laura 2019 Rosso ''Ali,'', Tuscany, Italy-** Produced in the heart of Chianti Classico, and made from 90% Sangiovese and 10% Cabernet. It is a medium bodied savory red with notes of dried cherries earth and Tuscan herbs. The finish is dense and dusty with Sangiovese acidity. Like many wines from Tuscany, it's made for pasta with meat and red sauce.

\*Lamothe Castera 2020 Rouge, Bordeaux, France- Made from 80% Cabernet Sauvignon and 20% Merlot all sustainably farmed, this approachable, medium-bodied red wine is marked by flavors of black currant and dark pit fruits, spices, and a hint of vanilla. Finishes with polished tannins and good intensity.

**\*Bacchus 2020 Chardonnay, California -** From David Gordon, wine director at Tribeca Grill, who sources fruit primarily from his contacts in the Central coast and Sonoma AVA's. This is an affordable, well-balanced Chardonnay that offers upfront apple-pear-citrus elements and finishes with a touch of mineralty. Only 10% of the juice sees barrel fermentation and it's aged in a combination of stainless and neutral oak.

**Bodegas Torre Oria N/V Cava Brut, Catalonia, Spain-** 100% Macabeo fermented in the bottle (as required in Cava). Fresh and complex with notes of white flowers, peaches, toast and subtle almond aromatics. It has a creamy texture, a very fine mousse and finishes with nice balanced acidity.

**Raetia 2020 Pinot Grigio, Alto Adige, Italy -** A very generous white wine with delicate citrus and ripe pear notes. Medium to full bodied with a balance between the ripe fruit and crisp mineral tones makes it a classic Alto Adige white wine.

<sup>©</sup> Le Paradou 2019 Grenache, Vin de France, France – "The 2019 Vin de France Le Paradou Grenache comes from clay and limestone soils and matured in steel and concrete tanks. It offers subtle garrigue notes and black cherries on the nose, a medium to full-bodied palate and a mouthwatering finish. While it lacks the depth and substance to age, it's a spicy, silky, complex wine to drink young." (WA9/20)

**Cantele 2017 Salice Salentino Riserva, Puglia, Italy -** 100% Negroamaro from Puglia with aromas that recall dried black cherries, Damson plums, creosote and tar. Medium to full bodied, it is a red with lively mineralty & refined tannins. A perfect foil for roasted meats, especially rosemary & garlic rack of lamb.

## USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

## JANUARY SPECIAL OFFERS – Burgundy

## No place captures your attention like the contemplative wines of Burgundy and with prices set to go way up, now is the time to buy!

**2018 Jean Chartron Bourgogne Pinot Noir Vieilles Vignes Burgundy, France** – "Notes of cherries, violets, cassis and chocolate introduce the 2018 Bourgogne Pinot Noir Vieilles Vignes, a medium to full-bodied, nicely balanced wine with a lively core of fruit and youthfully chewy tannins." (WA #248)

**Regular price: \$27.99, On sale in January: \$21.99 (no further discounts) 2018 Domaine Mongeard-Mugneret Les Narbantons Savigny-les-Beaune Premier Cru, France** – " Offering up aromas of sweet berry fruit, petals and spices, framed by a deft application of toasty oak, the 2018 Savigny-lès-Beaune 1er Cru Les Narbantons is medium to full-bodied, fleshy and layered, with a generous, broad-shouldered profile that's typical of the vintage but which avoids excess. " (WA 2020) ". This is very ripe and a wine that should be approachable on the younger side." (BH 77)

**Regular price: \$69.99, On sale in January: \$54.99 (no further discounts) Domaine Potinet-Ampeau Pommard 'Les Pezerolles, 1er. Burgundy, France** – Strikes one as quite youthful even after 16 years. The domain is one of very few remaining who have a policy of holding vintages in their own cellars to allow them to age correctly before release. This is well-structured Burgundy with notes of cedar with strawberry and chocolate. It's rich and intense with youthful acid and pinot tannins that fall off slowly. Open for an hour or two before serving. **Reg. price: \$84.99, On sale in Jan.: \$64.99** (no further discounts)

## JANUARY SPECIAL OFFERS – Rioja, Beaujolais and the Rhone!

**2016 Blain Soeur & Fills Côte de Brouilly "Pierre Bleue", Beaujolais, France** – Up the slopes of the Mont de Brouilly, the small Cru of Côte de Brouilly makes wines with structure and elegance. Pierre Bleue is a cuvée coming from 9 acres of vines planted in 1954, 1956, and 1996 in the climat of Gilets. "Vivid ruby. Highly perfumed red and blue fruit and floral pastille aromas are sharpened by white pepper and smoky mineral nuances. Juicy and energetic in the mouth, offering intense boysenberry and raspberry preserve flavors that deepen with air. Nicely concentrated and sharply focused, showing nervy finishing bite and subtle tannins that add shape and grip to a very long, red fruit-driven finish." (Vinous 10/19)

**Regular price: \$34.99, On sale in January: \$22.99 (no further discounts) 2014 Bodegas Contador, Benjamin Romeo 'Predicador' Rioja DOCa, Spain** –*Predicador, or "Preacher," named after Clint Eastwood's everyman character in the 1985 film Pale Rider, is composed of 96 percent Tempranillo, 2 percent Garnacha, 1 percent Graciano and 1 percent Mazuelo, fermented in a combination of stainless steel and French oak tanks; aged for 16 months in French oak barrels.* "Deep, lurid ruby color. Ripe dark berries, roasted coffee, candied licorice and vanilla on the spice-accented nose. Plush and open-knit, offering sweet blackberry, cherry-cola, mocha and spicecake flavors and an exotic touch of allspice. Finishes very long, smoky and smooth, with repeating dark berry character and rounded, even tannins that sneak in late." (Vinous 2/19) **Regular price: \$34.99, On sale in January: \$22.99** (no further discounts) If you liked the Chateau Pesquie la Paradou in our Monthly case, or if you just want to try the one of their flagship wines, here is the Artemia one of three single vineyards of Château Pesquié, one of the great biodynamic growers in the Ventoux.

© 2017 Chateau Pesquié "Artemia" Ventoux Rhone, France- (A blend of 50% Syrah and 50% Grenache, the 2017 Ventoux Artemia features scents of violets and white pepper complemented by a base of blueberry and raspberry fruit. Medium to full-bodied, with a smooth, appealing texture and a silky finish, it should drink well for 7-8 years." (WA 9/20) Regular price: \$44.99, On sale in January: \$29.99 (no further discounts)

#### **NEW ARRIVALS – Winter weight reds**

### © 2018 Horsepower Vineyards 'The Tribe Vineyard' Syrah, Walla Walla Valley, USA

(Biodynamic/organic) "The 2018 Syrah The Tribe Vineyard opens with a smoky and stemmy nose of bacon fat, black pepper, dusty plum blossom, spicy cherry compote and black raspberry skin tossed in smoked herbs. Medium to full-bodied, this Syrah reveals a firm mineral tension and drying tannins that will be food-friendly in youth or allow it to age for more than a decade. The wine ends with a firm tannic grip that lingers with a spicy and stemmy expression. Give this a year or two in the cellar before opening, and decant for at least 30 minutes before enjoying. The wine rested for 24 months in neutral French oak barrels. 8,820 bottles produced." (WA 7/21) **\$199.99** 

2018 Domaine de la Janasse Chateauneuf-du-Pape, Rhone, France – "Vivid ruby. Spice-accented red fruit and floral qualities on the nose, along with suggestions of garrigue, allspice and licorice. Lively raspberry, bitter cherry & floral pastille flavors steadily open up and become deeper and sweeter with air. The floral note carries through the clinging, energetic finish, which is framed by smooth, discreet tannins." (Vinous 10/21) **\$49.99** Domaine de la Mordoree Chateauneuf-du-Pape "La Dame Voyageuse" Rhone, France- Vivid ruby. Spice-accented red berry preserve and cherry aromas are complemented by pungent floral and mineral nuances. Appealingly sweet and seamless in the mouth, offering sappy raspberry, cherry liqueur, licorice and baking spice flavors braced by a spine of juicy acidity. Finishes supple, broad and long, with lingering floral and spice notes and well-knit tannins that lend shape and gentle grip." (Vinous 10/21) \$74.99 *Yes, you may see this everywhere but this vintage is so darn voluptuous and approachable we couldn't resist!* © 2019 Castello di Volpaia Chianti Classico DOCG, Tuscany, Italy - The 2019 Chianti Classico is an attractive, mid-weight wine. Silky and beautifully perfumed, this mid-weight Chianti Classico is a terrific example of the lithe style that is so typical of Radda. Crushed flowers, mint, sweet red berries and tobacco linger." (Vinous 9/20) **\$24.99** 

#### The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

#### **EMERSON'S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

#### **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree

sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### OUR PROTOCAL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

#### **OUR WINE ENVIORNMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.