J. Emerson, Inc.

FINE WINES & ĆHEESE 5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 website - <u>www.jemersonfinewine.com</u> / Facebook: <u>http://bit.ly/br4kEz</u> STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and: HAPPY NEW YEAR - NOW OPEN SUNDAY 12noon to 6pm.

JANUARY 2024 NEWSLETTER

Friday, JANUARY 12th – 5:30 to 7:00 pm—Our January annual Wines from Burgundy

Specially selected bottles opened just because... we can.

AND

SATURDAY, JANUARY 20th - 2:00 to 5:00 pm-- ODDS & ENDS Tasting

DEEP, very DEEP, discounts will be offered on all wines opened during this tasting.

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm 'Whatever we feel like opening"

Emerson Wine Club SPECIALS [Prices valid through 1/31/24.]	JAN. '24	USUAL	CASE (a	<u>es.btl.cost)</u>
*Bacchus 2022 Chardonnay, California	\$11.99	\$13.99	\$132	(\$11.00)
*Vinovalie 2020 Cahors, Southwest France	\$11.99	\$13.99	\$132	(\$11.00)
*Di Lenardo 2022 Friulano "Toh!," Friuli, Italy	\$12.99	\$15.99	\$144	(\$12.00)
*Esporao 2021 "Monte Velho" Tinto, Vinho Alentejano, Portugal	\$12.99	\$15.99	\$144	(\$12.00)
Ruttenstock 2022 Gruner Veltliner, Niederosterreich, Austria	\$10.99	\$12.99	\$120	(\$10.00)
Chapeau Melon 2022 Rouge, VDF, Loire, France	\$12.99	\$14.99	\$144	(\$12.00)
Esporao 2022 "Monte Velho" Branco, Vinho Alentejano, Portugal	\$12.99	\$15.99	\$144	(\$12.00)
© Chapoutier 2021 Rouge "Bila Haut," Cotes du Roussillon Villages, Fr.	\$14.99	\$17.99	\$168	(\$14.00)

A NOTE ABOUT OUR <u>CASE OF THE MONTH</u>: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet subscription wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the JANUARY case-of-the-month is <u>\$131.99</u>; (average btl. price: \$10.99!!) the regular price would be \$188.99, a savings of more than 27%! We also offer an ALL RED & an ALL WHITE 8 PACK. The ALL RED 8 pack is 2 each of the 4 red wines for \$91.99 and the ALL WHITE 8 pack is 2 each of the 4 white wines for: \$84.99. Here is the line-up and as always, there are 2 each of the first four wines (*) and 1 each of the last four wines.

*Bacchus 2022 Chardonnay, California – (90% Central Coast and 10% Sonoma Chardonnay) A project from Tribeca Grill wine director David Gordon, this medium-bodied, friendly, dry white is fermented and aged in both stainless steel and used oak. Notes of citrus, apples and stone fruits with a clean and crisp finish. *Vinovalie 2020 Cahors, Southwest France- (80% Malbec and 20% Merlot) From the home of Malbec (called Côt) this medium-bodied red has upfront ripe fruit notes recalling blackberries and plums with a hint of spice finishing with refined tannins. A nice alternative to Bordeaux!

***Di Lenardo 2022 Friulano ''Toh!,'' Friuli, Italy** – 100% Tocai Friulano which Italians are only allowed to call Friulano (from Friuli) as Hungary, with the support of the EU, has prevented "Tocai" from being used in Italy, because of its similarity to their own famous Tokaji wine. Thus the name "Toh" is used as a symbol of the frustration over this decision. Notes of almonds, citrus & a touch of green grass. Round & light with a nice dry finish. Try with spiced Asian dishes or goat cheeses.

*Esporao 2021 "Monte Velho" Tinto, Vinho Regional Alentejano, Portugal- [A blend of Aragonez (aka Tempranillo), Trincadiera, Touriga Nacional and Syrah.] Black fruits and wild berry notes mesh with peppery spice in this medium-bodied, unoaked red with a solid structure and persistent finish. Alentejano is in the southeastern corner of Portugal.

Ruttenstock 2022 Gruner Veltliner, Niederosterreich, Austria – (100% Gruner Veltliner) Snappy green apples and citrus elements come to mind in tasting this crisp, dry white wine. Liter bottle!

Chapeau Melon 2022 Rouge, VDF, Loire, France -Made from an almost equal assemblage of Pinot Noir and Gamay grown along the lower-reaches of the Loire River in western France, this silky-textured, mediumbodied red offers plenty of upfront ripe cherry and red raspberry flavors.

Esporao 2022 ''Monte Velho'' Branco, Vinho Regional Alentejano, Portugal - This medium-bodied, unoaked white wine is made from traditional Antao Vaz, Arinto, Roupeiro and Gouveio. Aromas recall nectarines, clementines and white flowers.

© Chapoutier 2021 Rouge "Bila Haut," Cotes du Roussillon Villages, France - Produced along the Mediterranean near the border with Spain, this dry red wine is made from Syrah along with Carignan and Grenache. Riper fruit, coupled with floral notes plus hints of black licorice and pepper characterize this generous, full-bodied wine. Certified-organic and biodynamic.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

JANUARY SPECIAL OFFER – From the Cellar!

2006 Domaine Gournier Grenache Noir Vin de Pays des Cévennes, France –(100% Grenache) We had this laying around for some time and we weren't sure we liked it so we opened up a bottle for a tasting one Saturday just to see what people thought. They loved it! Imported by Bobby Kacher, Domaine de Gournier is located in the Cévennes region, above the Mediterranean Sea, between the cities of Avignon and Nimes. The area's terroir is characterized by low limestone hills studded with calcareous rock and sparse clumps of windbeaten vegetation. This Grenache cuvée was first released in 2004. Here is Kacher's review: "The wine displays round and textured cherry flavors with a brilliant spice factor throughout. The tannins here are well behind the fruit which makes this a wonderful wine for everyday dining and parties. The Gournier Grenache Noir is a true crowd pleaser and great value." Bottled under stelvin enclosure 17 years ago! The fruit has rescinded and the tertiary elements of mushrooms and dusty garage floor have taken over but there is still good acidity. **\$9.99 (limit 2 per customer)**

JANUARY SPECIAL OFFERS– We celebrate with Wines from distinct places! Here is a young Red Burgundy that you can drink tonight!

2021 Xavier Monnot Clos de la Fussiere Monopole Maranges Premier Cru, Burgundy, France – (100% Pinot Noir) Clos de la Fussière, a monopole of Xavier Monnot, is a small, walled Premier Cru vineyard within the larger La Fussière climat in Maranges. The Clos is a steep, south-facing site with a base of gravelly, loose, well draining Bajocian limestone which helps to make wines that are rich, fleshy and dense. The vineyard is one of the commune's better sites and is planted entirely to Pinot Noir. Here is a review: "A fresh, fluid red, displaying cherry, blackberry, sandalwood and earth aromas and flavors. Silky and balanced, with a harmonious structure and a bright, persistent finish. Drink now through 2033. 442 cases made, 75 cases imported." (WS) Regular price: \$75.99, On sale in JANUARY \$54.99 (no further discounts) Barbaresco from the famous cru of Rabaja!

2020 Giuseppe Cortese Rabaja Barbaresco DOCG, Italy – (100% Nebbiolo) This wine is made entirely from Nebbiolo grapes grown in Barbaresco's prestigious Rabajà vineyard, located in the Langhe hills just to the south of Cortese's winery. To achieve the perfect structural balance, the wine is aged for twenty-two months in seasoned Slavonian oak casks, then bottled and cellared for an additional thirteen months. Here is a review: "The 2020 Barbaresco Rabajà is a total knock-out. Dark, layered and mysterious, the 2020 is pure seduction. All the elements are so well put together for a young Barbaresco. In 2020 Cortese did not bottle a Riserva, and the addition of that fruit clearly benefits this bottling. Black cherry, kirsch, lavender, spice and dried herbs all build in a super-classic Rabajà that delivers the goods. Don't miss it." (Vinous 10/23)

Regular price: \$69.99, On sale in JAN.: \$55.99 (no further discount)

Cannonau from Sardinia – it's almost a health food!

2019 Cantine Argiolas 'Senes' Cannonau di Sardegna Riserva, Sardinia, Italy- (100% Cannonau) Cannonau (known as Grenache) wines have been associated with longevity and linked to the unusually long lifespan of the Sardinian population which sees many live well into their 90s. The grape is said to contain high levels of polyphenols and is rich in anthocyanins, both of which have antioxidant properties linked to heart health. Here is a review: "A well-knit, medium-bodied red trimmed by fine, taut tannins, with flavors of ripe black plum, mulberry, bay leaf and milled pepper. Reveals a lively citrus peel edge to the fruit flavors, with the herb and spice notes playing out on the persistent finish. Drink now through 2027. 2,500 cases made, 350 cases imported." (WS) Regular price: \$39.99, On sale in JAN: \$29.99 (no further discounts)

Our favorite Rhone appellation (along with Vacqueyras)!

2021 Domaine Clos des Cazaux Gigondas La Tour Sarrazine Rhone, France – (75% Grenache, 15% Syrah, 10% Mourvedre) Founded in 1905 by Gabriel Archimbaud, Domaine Clos de Cazaux is now run by his grandsons Jean-Michel and Frédéric Vache. The oldest part of the property dates back to the 12th century and belonged to the Knights Templar. At that time a local farmer called "Chasal" was in charge of cultivating the land on behalf of the Knights Templar and over the years the name became "Cazaux" the current name of the domaine. This GSM Rhone blend comes from stony soils situated on the arid hills of the Dentelles de Montmirail. The Mistral blows regularly on these slopes which limits the amount of vine treatment needed. Here is a review: "Bright violet color. The fragrant and incisive nose displays vibrant red fruit, floral and spice qualities. Shows very good energy and detail on the palate, offering nervy bitter cherry and redcurrant flavors and a hint of garrigue. Closes long and spicy, with resonating fruit and floral notes." (Vinous 1/23)

Regular price: \$32.99, On sale in JANUARY: \$26.99 (no further discounts)

NEW ARRIVALS - Classics for the Winter!

© 2019 Castello di Bossi Berardo Chianti Classico Riserva DOCG, Italy- (100% Sangiovese) "A certified organic wine, the 2019 Chianti Classico Riserva Berardo offers bright aromas of dried cherry, forest berry, sweet spice and cinnamon. With fruit from beautiful Castelnuovo Berardenga on the southern side of the appellation, this wine shows medium-rich concentration and good texture with savory oak-driven elements. Production is 60,000 bottles. (WA 9/23) **\$29.99**

2018 Altesino Brunello di Montalcino DOCG Tuscany, Italy- (100% Sangiovese Grosso) "Wild strawberries, roses, lavender and hints of flowery underbrush form a vividly fruity yet earthy bouquet as the 2018 Brunello opens in the glass. This is round, nearly juicy in character, with ripe red and black berries that cascade across a core of silty minerality. It leaves only a light coating of tannin while tapering off with a flourish of inner sweetness and floral tones, as nuances of licorice slowly fade. This may not be a classic Brunello from Altesino, but I can't argue with how incredibly delicious it is." (Vinous 12/22) **\$62.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are

not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCAL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIORNMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.