

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 [www.jemersonfinewine.com](http://www.jemersonfinewine.com)

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues- Sat.: 9:00am to 8:00pm and Sunday 12noon to 6pm.

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

## JULY 2021 NEWSLETTER

**We are resuming in Store Tastings in JULY!**



**JOIN US ON WEDNESDAY, JULY 14TH, 5:30-7:30PM FOR OUR ANNUAL**

**LA FÊTE NATIONALE (BASTILLE DAY) / FOUNDERS TASTING**

Celebrating our 36<sup>th</sup> year\* *Une sélection de vins de France.*

\*J. Emerson, Inc founded Bastille Day 1985

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

*"Whatever we feel like opening"*

**Emerson Wine Club SPECIALS** [Prices valid through 7/31/21.]

**July '21 USUAL CASE (cs.btl.cost)**

*Domaine de la Chesneraie 2020 Rose, Loire, France	\$9.99	\$11.99	\$108	(\$9.00)
*Chateau la Galante 2020 Blanc, Bordeaux, France	\$10.99	\$12.99	\$120	(\$10.00)
*Eder 2018 Tinto Joven, Rioja Alavesa, Spain	\$10.99	\$12.99	\$120	(\$10.00)
*Boucabeille 2019 Cotes du Roussillon, Languedoc-Roussillon, Fr.	\$11.99	\$14.99	\$132	(\$11.00)
Barnard Griffin 2018 Chardonnay, Columbia Valley, Washington State	\$11.99	\$16.99	\$132	(\$11.00)
Hillinger 2019 Pinot Gris, Burgenland, Austria	\$11.99	\$15.99	\$132	(\$11.00)
Domaine de la Chesneraie 2019 Touraine Rouge, Loire, France	\$11.99	\$13.99	\$132	(\$11.00)
Tournon 2017 Shiraz "Mathilda," Victoria, Australia	\$12.99	\$17.99	\$144	(\$12.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the JULY case-of-the-month is **\$117.99**; (average bottle price: \$9.84!!) the regular price would be \$170.99, a savings of over 30%!*

**THIS MONTH WE WILL OFFER AN ALL RED AND ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$122.99 or the ALL WHITE case which is 4 each of the 3 white wines for: \$120.99 The rose is not included in either case but you may substitute any 2 red or white wines and replace them with 2 of the rose and subtract \$2 from the case price: [\$120.99 or \$118.99].**

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

\***Domaine de la Chesneraie 2020 Rose, Loire, France-** (50% Cabernet Franc, 50% Gamay) This dry rosé has delicate aromas of cherries and ripe strawberries. Balanced elegant it finishes with crispy minerality.

\***Chateau la Galante 2020 Blanc, Bordeaux, France -** (White Sauvignon 70% Sémillon 15% Muscadelle 15%) Dry, with rich aromas of pear, mango, lemon and grapefruit. Fresh and generous on the palate, it finishes with crispy acidity.

\***Eder 2019 Tinto, Rioja Alavesa, Spain –** (95 % Tempranillo and 5% Viara) Delicate aromas of cherries and black fruits with notes of walnuts and spices on the palate. Well balanced with a punch of tannins on the finish. This versatile wine is particularly well suited for grilled red meats.

\***© Boucabeille 2019 Cotes du Roussillon, Languedoc-Roussillon, Fr.-** From organic farmer Jean Boucabeille the "les Terrasses" comes from the terraced hillside vineyards where the vines are grown. A 50% Grenache, 30% Syrah and 20% Carignan blend it's a gutsy wine that is all fruit and texture with herbs and garrigue, delicate blueberry and red fruits wrapped in a finish of refined, determined tannins.

**Barnard Griffin 2018 Chardonnay, Columbia Valley, Washington State -** Classic Washington crisp, refreshing Chardonnay with citrus and apple notes and subtle, discreet oak and spice undertones medium to fuller bodied it finishes with notes of flint and good minerality.

© **Hillinger 2019 Pinot Gris, Burgenland, Austria** – 100% Pinot Gris, known as Grauburgunder in Austria, this is a perfect July picnic wine. From certified organic vineyards with aromas of exotic fruits and fresh nuts, all of which is pleasantly reflected in the mouth along with lemon/lime citrus and green apple fruit on a long crispy finish.

**Domaine de la Chesneraie 2019 Touraine Rouge, Loire, France** – [60% Côt (Malbec) & 40% Cabernet Franc] Grown on silex and clay soils this appealing red has aromas of smoky herbs, ripe red fruits and crushed white pepper. There is some complexity and structure on the palate and it finishes with mouthwatering minerality and refined tannins. Great with hamburgers or ribs.

**Tournon 2017 Shiraz "Mathilda," Victoria, Australia**- “Say what you will about Michel Chapoutier, he's certainly brought an Old World style to his Australian ventures. The 2017 Mathilda Shiraz is dark and earthy, with hints of roasted meat, black olive and asphalt on the nose. Yet on the palate, there's a New World sense of blueberry and blackberry fruit that's ripe without being sweet yet dry and savory on the softly dusty finish. At the recommended retail of \$16, it's a solid value.” (WA 1/19)

**USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

**JULY SPECIAL OFFERS – Two Delicious hot weather white wines! (no further discounts)**

*Tuckers' favorite summer sparkling wine:* © **Vinyes Singulars 2018 Pim Pam Blanc Catalonia, Spain** - The Pim Pam is a Pet Nat mostly made up of Xarello, one of the Cava grapes, with an additional 11 varietals from over 40 different plots. This sparkler is produced in the ancestral method with the fermentation and carbonation all done at once inside the bottle. It produces a wine with slightly less carbonation than traditional sparkling wine and is sealed with a bottle cap. Clocking in at 11% abv this is a great hot day porch sipper. Vibrantly aromatic & a palate to match with fresh notes of quince, citrus, green apple, sour dough bread, & hay.

**Reg. Price \$23.99 On Sale in JULY: \$19.99**

*Our go to Sancerre is NOW ON SALE!* **Domaine de la Chezatte 2019 Sancerre Loire, France**- From flint, clay and limestone soils this delightful Sauvignon Blanc has aromas of salty lemons and green apples. It's juicy and fresh and finishes with great acidity. It is textbook Sancerre with laser like minerality. Serve with Oysters, smoky salmon or sushi.

**Regular Price \$26.99 On Sale in JULY: \$18.99**

**JULY SPECIAL OFFERS (no further discounts) – From the Cellar (Quantities ARE limited!)**

*In May we offered the 2005 and it sold out in a heartbeat so we brought up the few remaining cases of the 2000!*

© **Château Revelette 2000 Le Grand Rouge Red, Coteaux d'Aix-en-Provence, France**- (41% Syrah, 45% Cabernet Sauvignon, 14% Grenache) The estate is run by Peter Fischer, who studied oenology at the University of California and it shows in this wine. The Cabernet comes through with aromas of ripe, dried maraschino cherries and chocolate. But there are also overtones of spice and lavender. It's medium bodied and fleshy on the palette with fresh young tannins. A super vibrant wine that is acting quite young for its age!

**LIMIT: 2 bottles /customer. Regular Price \$22.99 On Sale in JULY: \$15.99**

*Drinking beautifully right now, this is an extraordinary value from a great vintage!*

**2009 Chateau Ferrande, Bordeaux Graves, France**- “This is the best wine I have ever tasted from this estate, which I rarely write up. Soft red currant and black cherry notes intermixed with tobacco leaf and spice box are all present in a seductive, round, medium-bodied wine with loads of fruit. It should drink well for 8-10 years. (Tasted once.)” (WA 4/10) **LIMIT: 2 btl. /customer. Reg. Price \$29.99 On Sale in JULY: \$19.99**  
*Philippe Drouhin was able to avoid most of the hail and rampant odium, which plagued so much of Burgundy in 2004. His wines have developed and aged well and we are big fans!*

**Domaine Drouhin-Laroze 2004 Morey-Saint-Denis, Cote de Nuits, Burgundy, France**- “This is distinctly prettier with more upper register red fruit aromas but less power and muscle to the barely middle weight flavors yet I like the energy and punch on the equally persistent finish. Good if not genuinely special stuff here at this level. ..The Drouhin-Laroze wines continue to impress & given the superb range of wines here, this has become a very good & under rated source.” (BH) **Regular price: \$48.99, On Sale in JULY: \$34.99**

## NEW ARRIVALS – SPAIN!

*Mencia done right!* © **Cesar Marquez Perez, Cesar Marquez Parajes 2019, ES-Castilla y Leon, DO Bierzo**- “The AOC Bierzo 2018 Parajes was produced with grapes from nine different villages of the region, all fermented separately and aged in barrels for one year before being blended together. It's perfumed, clean, elegant and precise, really impressive for an entry-level bottling. The palate is balanced and elegant, fresher and sharper than the 2017, with less alcohol and more acidity. There are now 12,104 bottles of this wine, almost double from the previous year. But the vintage was so good that he also produced more... It is good, elegant, floral and very affordable. It was bottled in December 2019.” (WA 6/20) **\$29.99**

*A delicious blend of Albarino, Treixadura and more!* © **Luis A. Rodriguez Vazquez 2018 Vina de Martin Os Pasas Blanco Ribeiro, Spain** - “The white that indicates the quality of the vintage to me is the Os Pasás, and the 2018 Viña de Martín Os Pasás shows beautifully early on, with the textbook overall character of moss and river stones with a touch of honey and pollen but always with austerity and restraint. This is a white that can be enjoyed young, but it gets such complexity and depth with five years in bottle that it's almost a shame to pull the cork when young. The wines are never cold stabilized and often show crystals on the cork, to me a sign of purity and lack of manipulation. 11,600 bottles and 200 magnums produced. It was bottled in August 2019.” (WA 5/20) **\$36.99**

## NEW ARRIVALS - Chateau de Vaux

*One of our favorite biodynamic & vegan producers from the the AOC of Moselle located due east of Champagne and just south of the Luxembourg border. This is the first vintage we have seen in two years!*

© **2020 Molozy Chateau de Vaux Les Gryphees Moselle, France** - 50% Auxerrois, 20% Muller Thürgau (a crossing of Riesling & Chasselas), 20% Pinot-Gris, 10% Gewurztraminer. The vines grow on rocky clay-limestone terraces planted on hillsides west of the Moselle River. Les Gryphées shows notes of peaches & white flowers on the nose, followed by ripe fruit on the palate & apricot of the finish. 13% ABV **\$19.99**

© **2019 Molozy Chateau de Vaux Les Hautes-Bassieres Pinot Noir VDQS Moselle, France** - 100% Pinot Noir from the lieu-dit “Les Hautes Bassières”. The wine is aged in barrels of varying origins, ages and degrees of “toasting” for 12 months. The goal is to gain complexity without over-extraction. Blending and bottling is done at the end of September. Pale ruby color, aromas of black cherry, peppery carnation and peony, silky tannins. Enjoy within 4 to 6 years. 13% alcohol. **\$24.99**

## The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

## EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

## RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

## **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

## **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.