

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - www.jemersonfinewine.com / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

JULY 2022 NEWSLETTER

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or “natural”.



**JOIN US ON THURSDAY, JULY 14TH, 5:30 – 7:30 PM FOR OUR ANNUAL
LA FÊTE NATIONALE (BASTILLE DAY) / FOUNDERS TASTING**

Celebrating our 37th year* *Une sélection de vins de France.*

*J. Emerson, Inc founded Bastille Day 1985



Join us on Wednesday Jul 20th from 5:30-7:30pm as we
welcome: Jonathan Ross, Master Sommelier and co-founder
of Legend Australian Wine Imports

Bringing the very best of Australian wine to the American market.

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm
'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 7/31/22.]

JULY '22 USUAL CASE (cs.btl.cost)

*Empordalia 2020 Sinols Blanco, Emporda, Spain	\$10.99	\$12.99	(\$10.00)	\$120
*Empordalia 2020 Sinols Rosat, Emporda, Spain	\$10.99	\$12.99	(\$10.00)	\$120
*Olivier Gessler 2021 Blanc, Cotes de Gascogne, France	\$11.99	\$14.99	(\$11.00)	\$132
*Chateau Joanna 2020 Cote de Bourg, Bordeaux, France	\$11.99	\$14.99	(\$11.00)	\$132
Quinta da Lixa 2021 Tinto, Vinho Verde, Portugal	\$10.99	\$12.99	(\$10.00)	\$120
Dal Maso 2021 Cabernet, Veneto, Italy	\$10.99	\$13.99	(\$10.00)	\$120
Bloem 2021 Chenin Blanc-Viognier, Paarl, South Africa	\$11.99	\$13.99	(\$11.00)	\$132
Joseph Cattin 2020 Pinot Gris, Alsace, France	\$11.99	\$14.99	(\$11.00)	\$132

A NOTE ABOUT OUR CASE OF THE MONTH: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the JULY case-of-the-month is \$120.99; (average btl. price: \$10.08!!) the regular price would be \$168.99, a savings of more than 28%! This month we offer an ALL RED & an ALL WHITE CASE. The ALL RED case is 4 each of the 3 red wines for \$117.99 and the ALL WHITE case is 3 each of the Gessler, the Chenin Blanc, the Pinot Gris, 2 Empordalia Blanco and 1 Empordalia Rosé for: \$120.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***Empordalia 2020 Sinols Blanco, Emporda, Spain** – (60% Macabeo, 35% Garnacha Blanca and 5% Garnacha Gris.) Pleasant and mildly aromatic this medium bodied white has notes of honeydew melon, lime and a touch of Jasmine, finishing with silky acidity

***Empordalia 2020 Sinols Rosat, Emporda, Spain-** (61% Grenache, 21% Carignan & 18% Merlot) Aromas of juicy watermelon and strawberry compote, medium bodied and fresh with a persistent, crispy finish.

© ***Olivier Gessler 2021 Blanc, Cotes de Gascogne, France** - (50% Colombard, 20% Ugni Blanc, 20% Gros Manseng, 10% Sauvignon) So Mary Taylor has discovered place driven wines and the wines she imports are quite nice. In the world of younger wine drinkers this is a brand new, “exciting” thing, but place driven wines has been our specialty for 37 years. Here is their take on this very nice Cotes de Gascogne: “Fresh cut flowers and lush, tart lemons with a touch of elegant butter. Bright and crisp with notes of grapefruit lemon and tropical fruit and a lip-smacking mineral streak.”

***Chateau Joanna 2020 Cote de Bourg, Bordeaux, France** – (60% Merlot, 35% Cabernet Sauvignon, 5% Cabernet Franc.) Deeper-toned, vibrant jampot core of dark red pit fruits along with baking cocoa elements. Medium bodied and juicy it finishes with reined tannins. A steak and burger wine.

Quinta da Lixa 2021 Tinto, Vinho Verde, Portugal - Made from the local Vinhao grape, this juicy red wine from northern Portugal offers plenty of raspberry and subtle spice notes. Always served lightly chilled and exhibiting a prickle of natural carbonation, this lighter-bodied wine is traditionally served with sardines in Portugal but pairs magnificently with beef brisket!

Dal Maso 2021 Cabernet, Veneto, Italy -Made from an even split of Cabernet Sauvignon and Cabernet Franc, this unoaked, summer-weight Cab offers plenty of cherry and plum fruit flavors in a silky-textured frame with mild tannins.

© **Bloem 2021 Chenin Blanc-Viognier, Paarl, South Africa** - With the Viognier adding weight and earthiness, the wine has citrus blossom and stone fruit aromas; creamy peach and tropical fruit flavors finishing with lip smacking acidity. Sustainably farmed.

Joseph Cattin 2020 Pinot Gris, Alsace, France - Easy drinking, round, supple and medium bodied offering aromas of honey suckle, orange blossom and green apple finishing balanced with mild acidity.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

BEACH AND RIVER SAMPLER PACK

Buy our 4 bottle J. Emerson insulated bag (Regularly \$9.99) **for \$5.99** (perfect for transporting wine in warm weather!) **THEN, choose 4 wines from our Beach and River Display, & save 10%!**
And save 10% on every time buy four bottles and use our insulated bag!

JULY SPECIAL OFFERS – Grand Cru Chablis - from the cellar! – (no further discounts)

Here is an offer on Grand Cru Chablis at a great price!

2006 Domaine Seguinot-Bordet Vaudesir Chablis Grand Cru, France

The Seguinot family are one of the oldest in the region, stretching back to 1590, and winemaker Jean-François Bordet has served as president of the Chablis Wine Board. They have many hectares in Chablis but they have holdings in only one Grand Cru, Vaudesir, a natural amphitheater just outside the village with a bit of clay over the classic subsoil of Kimmeridgian marly limestone. Rich and slightly leesy with a touch of almonds and citrus we were impressed with the fresh acidity. **Reg. price: \$69.99, On sale in JULY: \$24.99**

JULY SPECIAL OFFERS –DAVID DUBAND - from the cellar!

This is the last and possibly the best of the David Duband 04's we have brought up!

Starting in 1991 Duband revitalized family vines whose fruit had long been sold in bulk to negociants. He began to farm organically offering terroir driven wines. As far as the quality of the vintage: "Straight up – if you cellared your 2003s and 2004s, you did the right thing. Neither vintage was particularly appealing in youth, but both have significantly improved with age. Moreover, the assertive vintage characters have receded sufficiently to allow the terroir to show through, making them more interesting as older wines." Sarah Marsh MW

2004 Domaine David Duband Les Gruenchers Chambolle-Musigny Premier Cru, France

Les Gruenchers is a lieu-dit north of the village of Chambolle-Musigny, at the foot of the hill, where the slope is only slight (less than 5%). Garnet in color there are mild notes of dark red fruits and a touch of mushrooms and herbs. It's lighter bodied with nice acid and smooth light tannins. A good example of aged red Burgundy from 2004. **Regular price \$79.99 / On Sale in July: \$34.99**

2004 Domaine David Duband Les Beaux Monts Vosne-Romanee Premier Cru, France - *This premier cru vineyard is higher on the hill but, literally across the road to the east of Richebourg. Parcels of Les Beaux Monts are owned by both Dujac and Leroy.* Garnet to light brown in color this wine is mature but it still shows some ripe dried fruit behind the tertiary earth and forest floor notes that typify older Burgundy. It is smooth and balanced and finishes with light tannins and appropriate acid for its age. At its best this is another good example of aged red Burgundy. **Reg. price \$79.99 / On Sale in July: \$44.99**

JULY SPECIAL OFFER- RED BURGUNDY (Imagine that!)

I've always been a fan of this estate practicing lutte raisonnée and making delicious red Burgundy.

© 2019 **Domaine Mongeard-Mugneret Bourgogne Rouge Burgundy, France** - "A notably ripe nose offers up notes of plum, dark currant and earth along with a pretty spiced top note. The rich and nicely voluminous flavors possess a succulent mouthfeel that carries over to the fleshy, round and delicious finish that firms up just enough to suggest that this should benefit from 2 to 4 years of bottle age. This is quite good and worth a look and it would also make a good choice for an all-around house red." (BH 1/21)

Regular price \$34.99, on sale in July: \$28.99 (two cases available – limit two per customer.)

JOSH JENSEN, CALERA, February 11, 1944 – June 11, 2022

Josh Jensen passed away on June 11th. He was 78. He changed the idea of California Pinot Noir and, to a lesser degree, Chardonnay. His quest to produce Burgundy style wines led him to find the right terroir in a place that would later become his own AVA, Mt Harlan. Starting in 1978 he began producing wine that quickly made him one of the most sought after producers in California. He was a visionary and an icon and he even has his own Calera Pinot Noir Clone. He sold Calera to Duckhorn in 2017. You cannot understand the history of California wine without understanding Josh Jensen. If interested we have a few bottles of pre Duckhorn single vineyard Mt Harlan Pinot Noir.

2016 Calera Mills Vineyard Pinot Noir, Mount Harlan, USA – "Aged in 30% new French oak for 17 months, the 2016 Pinot Noir Mills Vineyard is pale to medium ruby in the glass. The nose opens to dusty soil and crushed stone notes, fleshing out to charcuterie, dried red cherries, mushroom and tree bark with black tea leaves hints. The palate is medium-bodied, savory and firmly framed, with seamlessly woven freshness and finishing nuanced. 940 cases produced." (WA) **\$89.99**

NEW ARRIVALS

2021 Villa Canestrari Tenuta Casaletti Rosè IGT TreVenezie, Italy - 100% Corvina. Medium bodied fresh with red berries smooth and balanced. A wine the entire staff adores! **\$18.99**

2021 Domaine Terre de Mistral Cotes de Provence Sainte-Victoire Cuvee Rosalie Rose – (50% Grenache, 35% Syrah, 15% Vermentino) First we love the unique bottle shape. More importantly the wine is fresh and crisp with grapefruit and watermelon notes and an almost refreshing finish. **\$16.99**

© 2020 **Bodegas Bhilar 'Lagrimas de Graciano' Rioja DOCa, Spain**- Graciano is a primary blending grape in rioja but here it is the star and it's perfect for the summer. Bright and fresh with intense black fruits and mild tannins. Put a chill on it. **\$15.99**

2020 Fidelitas M100 Red Columbia Valley, USA- (100% Cabernet Sauvignon) How about Washington cab with peppery intense red and blue fruits with a touch of tobacco and smooth tannins It's a summer cab! **\$27.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and

ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.