# J. Emerson, Inc.

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

website - www.jemersonfinewine.com / Twitter: http://bit.ly/atAEL4 / Facebook: http://bit.ly/br4kEz STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm, Sun.: 12pm-6pm

### JUNE 2020 NEWSLETTER

Sign up for our email newsletter at Jemersonfinewine.com for Subscriber ONLY specials!!

### NO IN STORE TASTINGS or CLASSES IN JUNE.

The Store will be open and maintain normal hours and we offer curbside and delivery service.

### And now for something completely different:

## VIRTUALA-ROSÉ-A-PALOOZA

We'll open and taste 9 of our favorite Rosé wines from 3 different distributors and post the video segments on line. You can buy and taste with us, or watch and decide what to purchase or watch and decide not to purchase anything! It's confusing and marginally silly but hey so is the time of Corona Virus.

THE THREE VIDEOS WILL BE POSTED BY JUNE 14th and the wine will be announced in a separate e-mail.

Emerson Wine Club SPECIALS [Prices valid through 6/30/20.]	JUNE "	<u> 20 USUA.</u>	L CAS(	cs.btl.cost)
*2017 Castelvero Barbera, Piedmont, Italy	\$9.99	\$12.99	\$108	(\$9.00)
*2019 Grand'Arte Alvarinho, Lisboa, Portugal	\$10.99	\$12.99	\$120	(\$10.00)
*2019 Hugl Gemischter Satz, Niederosterreich, Austria	\$10.99	\$12.99	\$120	(\$10.00)
*2018 Usoa de Bagordi Tinto, Rioja, Spain	\$11.99	\$13.99	\$132	(\$11.00)
2018 Chakana Malbec "Nuna," Lujan de Cuyo, Mendoza, Argentina	\$11.99	\$14.99	\$132	(\$11.00)
2018 Joseph Cattin Pinot Blanc, Alsace, France	\$12.99	\$14.99	\$144	(\$12.00)
2019 Nortico Rose, Minho, Portugal	\$12.99	\$14.99	\$144	(\$12.00)
2018 Castello La Leccia Rosso "Il Vivaio del Cavaliere," Tuscany, It.	\$12.99	\$14.99	\$144	(\$12.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels - Our case is infinitely more interesting and a better value! The discounted price of the JUNE case-of-the-month is \$115.99; the regular price would be \$166, a savings of over 30%! (Are we crazy or what??)

Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines. \*2017 Castelvero Barbera, Piedmont, Italy- Aromas of ripe fruits, like raspberries, plums and cherries. On the palate sour cherry and raspberries; this well balanced wine finishes with distinct note of spices, black pepper and softer tannins.

- \*2019 Grand'Arte Alvarinho, Lisboa, Portugal Albariño from Portugal. "A ripe wine, this shows how the cool Alvarinho can be transformed in the warmer climate of Lisboa. It still has a crisp side, but this comes along with the apricot and ripe melon flavors. It is ready to drink." (WE Best Buy)
- \*2019 Hugl Gemischter Satz, Niederosterreich, Austria- "This is a lovely, summery blend of grüner veltliner, gelber muskateller and riesling. It is in the style of Wiener Gemischter Satz, a field blend of white varieties grown in vineyards within the city limits of Vienna, although Hugl's winery and vineyards are in the northwestern region of Austria. The grüner gives jasmine and white pepper, the gelber muskateller adds ripe orchard fruit flavor, and the riesling brings zip. Enjoy this cold, on the patio or at a picnic, with salads, cheeses or cured meats." (Washington Post)
- \*2018 Usoa de Bagordi Tinto, Rioja, Spain Bagordi- (From organic grapes this is a blend of 85% Tempranillo, 10% Garnacha and 5% Graciano). Ripe black and red fruit aromas with a background of mocha and vanilla, this is well balanced with touches of spices, clove, balsamic & black pepper; finishing with refined tannins.

**2018 Chakana Malbec "Nuna," Lujan de Cuyo, Mendoza, Argentina** - "Bright medium ruby. Aromas of blackberry, coffee and chocolate, plus a hint of licorice. Ripe and creamy but nicely framed by harmonious acidity and lifted by chalky minerality. This savory, expressive wine, made entirely in concrete tanks... (is) easy to drink and not at all tiring." (Vinous 9/19)

**2018 Joseph Cattin Pinot Blanc, Alsace, France** - This sustainably grown Pinot Blanc has white flower and crispy green apple notes with a refreshing snap of meyer lemon acidity. It pairs perfectly with seafood-based cuisines, fish & white meats.

**2019** Nortico Rose, Minho, Portugal - 40% Alvarelhao, 40% Pedral, 20% Vinhao. Alvarelhao and Pedral contribute freshness and complexity and Vinhao brings volume and weight. On the nose, bright red berry and watermelon fruit are complemented by saline minerality. On the palate, light, fresh and delicate, with mouthwatering red fruit and refreshing acidity.

**2018** Castello La Leccia Rosso "Il Vivaio del Cavaliere," Tuscany, Italy – (70% Sangiovese, 20% Syrah and 10% Malvasia Nera.) From organically grown grapes raised in steel and concrete. Soft aromas of marasca cherries and licorice roots with light floral notes. Fresh and light on the palate it finishes with softer tannins. Ideal with cold cuts, pizza and pasta with meat.

#### **USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

WINE "Paks" (Ok, Ok we're not cool enough for "Paks", We'll put the "c" back in.) "Packs" We still have selected "Packs" available and will continue to sell them until the inventory runs out. You can find the remaining options on and around the table outside the fine wine room.

# SOMEWHAT RANDOM FATHER'S DAY SUGGESTIONS- with discounts! 2015 Mas Amiel Maury Sec "Initial", Languedoc-Rousillon, France

Mas Amiel is located in the heart of the Agly valley, in France's Roussillon region. This is Cathar country: it's beautiful but rugged—a hot, rather hostile environment with rocky, stony soils, frequent windy weather, and 260 days' sunshine a year. Back in 1816, a bishop used one of his plots of land as a bet in a game of cards. He lost it to Raymond Amiel, and this is how Mas Amiel was born. Here is a review from the Wine Advocate: "A beautiful wine from this terrific estate, the 2015 Maury Sec Initial (60% Grenache, 30% Carignan and 10% Syrah) is an elegant, seamless and incredibly pure beauty that offers lots of freshness in its black raspberry, violets and peach pit aromas and flavors. Full-bodied, pure and balanced, it's ideal for drinking over the coming 7-8 years as well." (WA #230) Regular price: \$24.99 on sale \$19.99.

#### 2014 Casanova di Neri Brunello di Montalcino DOCG, Tuscany, Italy

Always had a soft spot for these guys with an impressive winery and tasting room. A modern style that you can drink and enjoy now. Here is a review from Vinous: "Bright deep red. Perfumed nose of red cherry, Oriental spices, flint and graphite. Rich, dense and suave on entry, then lighter and more linear in the middle, but with a plush juicy mouthfeel that makes it hard to put the glass back down once you've started tasting it. Very pure black/red cherry and spice flavors linger impressively on the long, refreshing finish. A knockout 2014 Brunello that lacks the size of the bigger vintages (very appropriately, I may add, given what the 2014 growing season was like) but showcases enchanting purity and grace. Very well done." Regular price: \$76.99 On / Sale: \$59.99

#### 2017 Domaine Paul Autard Chateauneuf-du-Pape La Cote Ronde, Rhone, France

One of Autard's top wines, La Côte Ronde comes from a parcel of vines that are between 75 and 90 year old. They are planted in stony, fossil-rich soil on a dome-shaped hill (hence the name "Côte Ronde"), in the Le Mourre de Gaud lieu-dit, on the plain between the village of Châteauneuf and Courthézon. Here is a review from Wine Spectator: "Dark and winey, featuring lots of currant, fig and blackberry compote notes stuffed together, with hints of ganache, tobacco and roasted alder filling in around them. A warm earth accent runs through the finish, which exhibits grip and drive. Rock-solid. Best from 2022 through 2037. 750 cases made, 200 cases imported." (WS 2/29/20) Regular Price: 59.99 / On Sale: \$49.99

#### 2016 Delas Freres Hermitage Les Bessards, Rhone, France

Les Bessards is a steep granitic Hermitage hillsides Lieux-dit (single vineyard) located close to the bend in the river. Here is a review from Vinous: "Opaque purple. Mineral-accented dark berries, candied licorice, olive paste, exotic spices and pungent flowers on the explosively perfumed nose. Deeply concentrated yet energetic black raspberry, spicecake, smoked meat and violet pastille flavors are complicated by vibrant mineral and dark chocolate notes that build on the back half. Sweet, sappy and sharply delineated on an extremely long, floral- and dark-fruit-driven finish that shows superb clarity and steadily building, harmonious tannins." (9/19) Regular Price \$239.99 / On sale: \$174.99

#### 2017 Ridge Vineyards Three Valleys Red Blend, Sonoma County, USA

Paul Draper, founder of Ridge vineyards retired at 80 years young in 2016 but still yields influence as chairman at Ridge vineyards. He is arguably the father of California Zinfandel and before you roll your eyes remember that he was among the first to farm responsibly and put the ingredients on every bottle he vints. The Three Valleys is a blend of 73% Zinfandel, 15% Petite Sirah, 10% Carignane, and 2% Grenache from up to 8 vineyard sites located in several Sonoma County Valleys. Here is a review from Antonio Galloni at Vinous: "The 2017 Three Valleys is a delicious entry-level offering from Ridge. Juicy dark cherry, plum, tobacco, leather, menthol and spice are front and center. The ripeness of the vintage comes through in this decidedly overt, lush Zinfandel-based red." Regular price \$35.99 / On sale \$24.99

#### **NEW ARRIVALS**

One of our favorite inexpensive Roses! 2019 Domaine de Puilacher Variation Rosé, IGP Pays d'Oc, France A Languedoc Cinsault and Grenache rosé from old vines planted in 1950. Subdued but inviting aromas of freshly plucked strawberries, rosemary leaf, melon, and grapefruit zest. Finishing crisp and lean in the best possible way. Ideal for your summer moments. \$12.99

#### 2014 Clos Rougeard Saumur-Champigny, Loire, France

Two things make this Domaine special, the first is the spectacular Cabernet Franc vineyards located in the heart of Saumur's tuffeau plateau, a deep bed of limestone overlain with different topsoils and the second is the Foucault Brothers, Nady and Charly Foucault. But with the passing of Charly in December, 2015, and the subsequent sale of the domaine two years later, the eight-generation-old Foucault family domaine in Saumur came to an end. And the wines have become scarce to the point of being virtually unobtainable. The 2014 vintage is last made by the Foucaults. We only get a couple of bottle and it will go quickly. **\$179.99** 

#### **EMERSON DELIVERS**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

#### **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

#### **OUR PROTOCAL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, BH and Vinous, and

thus those are primary review sources. Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

#### **OUR WINE ENVIORNMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.