## J. Emerson, Inc.

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 <a href="www.jemersonfinewine.com">www.jemersonfinewine.com</a> STORE HOURS: Mon. 10:00 am to 8:00pm, Tues- Sat.: 9:00am to 8:00pm and Sunday 12noon to 6pm. © in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

### JUNE 2021 NEWSLETTER

# JUNE = Summer, Father's Day and a return (we hope) to some sense of normalcy!

And we may post tastings of our monthly specials and more on our hannel: J. EmersonFineWine Richmond.

#### NO OPEN BOTTLE IN STORE TASTINGS or CLASSES IN JUNE

The Store will be open and maintain normal hours and we offer curbside and delivery service. We plan to resume tastings in July! We will start with a BIG one, our Founder's Day tasting on Bastille Day, Wed., July 14<sup>th</sup>!

Emerson Wine Club SPECIALS [Prices valid through 6/30/21.]	<u>June '21_U</u>	ISUAL C	ASE(cs.	btl.cost)
*Anjos 2020 Blanc, Vinho Verde, Portugal	\$6.99	\$8.99	\$78	(\$6.50)
*Renacer 2019 Malbec "Punto Final, Mendoza, Argentina	\$9.99	\$11.99	\$108	(\$9.00)
*Domaine de la Bastide 2020 Rose, Cotes du Rhone, France	\$10.99	\$13.99	\$120	(\$10.00)
*Merceron-Martin 2020 Gamay Rouge, Coteaux d'Ancenis, Loire Vly., Fr	r \$11.99	\$13.99	\$132	(\$11.00)
San Felice 2015 Rosso "Perolla," Tuscany, Italy	\$11.99	\$14.99	\$132	(\$11.00)
Collina San Ponzio 2020 Roero Arneis, Piedmont, Italy	\$12.99	\$14.99	\$144	(\$12.00)
L'Idylle 2019 Blanc, Savoie, France	\$13.99	\$17.99	\$156	(\$13.00)
Tenuta Regaleali 2017 Perricone Guarnaccio, Sicily, Italy	\$13.99	\$22.99	\$156	(\$13.00)

A NOTE ABOUT OUR <u>CASE OF THE MONTH</u>: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the JUNE case-of-the-month is \$113.99; (average bottle price: \$9.50!!) the regular price would be \$168.99, a savings of over 32%!

THIS MONTH WE WILL OFFER AN ALL RED AND ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$119.99 or the ALL WHITE case which is 4 each of the 3 white wines for: \$115.99 The rose is not included in either case but you may substitute any 2 red or white wines and replace them with 2 of the rose for the same price [\$119.99 or \$115.99].

Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.

- \*Anjos 2020 Blanc, Vinho Verde, Portugal (35% Loureiro, 25% Trajadura and 40% Arinto) This delicately rich, slightly spritzy, wine is fresh and crisp with citrus notes, a touch of salinity and only 9.5% alcohol. This elegant wine is the perfect summer aperitif.
- \*Renacer 2019 Malbec "Punto Final", Mendoza, Argentina- "The affordable and accessible 2019 Punto Final Malbec is juicy, fresh and clean, all about fruit and flowers. This perfumed and showy blend of grapes from Lujan de Cuyo and Valle de Uco reveals a polished palate with good acidity and very fine tannins. It's extremely easy to drink at 13.5% alcohol. Delicious! This is a bargain for the quality it delivers. 400,000 bottles produced. It was bottled unoaked in January 2020." (WA 3/21)
- \*Domaine de la Bastide 2020 Rose, Cotes du Rhone, France (70% Grenache, 15% Syrah and 15% Cinsault) Dry with aromas of ripe red fruits and peaches. It's fuller bodied, balanced, smooth and finishes with appropriate acidity. Reminds one of a rich Provencal rose.
- \*Merceron-Martin 2020 Gamay Rouge, Coteaux d'Ancenis, Loire Valley, France 100% Gamay, whole bunch carbonic maceration in traditional Beaujolais vinification. Aromas of red and black berries, spices and smoked meats. Lighter bodied, it finishes with good acidity and mild tannins. Serve slightly chilled.

San Felice 2015 Rosso "Perolla," Tuscany, Italy – "Though rich, this red is delicate, featuring cherry, strawberry, spice and tobacco flavors melding with the supporting structure. Harmonious now, but should be

even better in a year or two. Fine length. Merlot, Cabernet Sauvignon, Ciliegiolo and Sangiovese. Best from 2020 through 2032. 2,000 cases made, 900 cases imported.' (WS 10/18)

Collina San Ponzio 2020 Roero Arneis, Piedmont, Italy - A medium-bodied, dry white with notes of melon and Gala apples underscored by minerality. If you don't know Arneis, then this is the perfect introduction to the white grape of Barolo and the sandier vineyards of the Roero hills next door.

**L'Idylle 2019 Blanc, Savoie, France-** 100% Jacquère, from the Alpine region of Savoie. Notes of quince and under ripe pit fruit; it's light, clean and crisp, like drinking bottled mountain air.

**Tenuta Regaleali 2017 Perricone Guarnaccio, Sicily, Italy-** "The 2017 Sicilia Perricone Guarnaccio Tenuta Regaleali opens to raw and tangy aromas of cherry and plum. The Perricone grape has a tendency to highlight the naked but also slightly rustic side of Sicilian red wines. This is a nicely worked expression that never colors too far outside the lines. If you are new to Perricone, this is a good place to start." (WA 10/18)

#### USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

#### JUNE SPECIAL OFFERS (no further discounts)- Treats from Spain - Perfect for Dad!

A rich, dense, organic, spontaneously fermented, Tinta de Toro (one of many synonyms for Tempranillo).

© 2014 Bodegas Ordoñez-Toro "Vatan" Tinta de Toro, DO Toro, Spain- "(made from vines that were planted in 1900; fermented in small, open-top stainless steel tanks, with malolactic fermentation and 22 months of aging in new French oak barriques) Inky ruby. Smoke-accented cherry, black raspberry and candied licorice on the explosively perfumed nose. Plush, open-knit red and blue fruit liqueur, vanilla and floral pastille flavors display a peppery nuance and gain vivacity with aeration. Spicy and broad on the strikingly persistent finish, which shows alluring sweetness and just a hint of fine-grained, harmonious tannins." (Vinous 5/17)

Regular Price \$39.99/ On Sale in JUNE: \$19.99

From a single vineyard, El Puntido, which means "Staircase landing, and describes the vineyard location. 2007 Viñedos de Páganos "El Puntido" Gran Reserva, DOC Rioja, Spain- "Putting my nose in the glass of the 2007 El Puntido Gran Reserva transported me to the classical Riojas from yesteryear. The wine has a fully developed nose with all the textbook descriptors of a good aged Rioja—forest floor, cigar ash, cold bonfire, truffle, cherries in liqueur, blonde tobacco, spices and iodine. But this is a classical Gran Reserva that has something that was not that traditional, and it comes from a single vineyard and matured in brand new French oak barrels for 28 months. But time in bottle has polished it (it was bottled in June 2010, almost nine years ago); the tannins are mostly resolved and it's nicely textured. It has what I love about the best red wine—it's salty rather than sweet, there is no room for sweetness here, and it's sapid and tasty and has great balance and freshness. This is developing at a very slow pace and should continue doing so for a very long time. A great Gran Reserva in the making..." (WA #243) Regular Price \$59.99/ On Sale in JUNE: \$34.99 Valdeorras is home to the finest terroir for growing one of Spain's important indigenous grapes – Mencía. 2014 Bodegas "Avancia" Mencia Valdeorras, Spain- "(fermented & aged in new French oak for 14 months): Bright purple. High-pitched cherry and blue fruit scents are complemented by a suggestion of candied lavender and accented by white pepper. Silky and sweet on the palate, offering intense boysenberry and cherry-cola flavors and a repeating lavender quality. Blends richness and vivacity with a deft hand and closes subtly tannic, with excellent focus and mineral-driven persistence. These vines were reportedly planted between 1902 &1920 at apporx. 1,500 feet." (Vinous 1/16) Regular Price \$35.99/ On Sale in JUNE: \$21.99

JUNE SPECIAL OFFERS (no further discounts)—From the Cellar (Quantities ARE limited!)

From a very good vintage, this cab has retained some freshness and drinks like a vintage Bordeaux.

2002 Reschke Vitulus Cabernet Sauvignon Coonawarra, Australia – "Deep red. Fresh, juicy, forward aromas of bright cherry, cassis, espresso, vanilla and mint, with a hint of sweet pepper. Fresh and bright in the mouth, with lively red berry and gingerbread flavors accented by cinnamon and clove notes. Finishes with dusty tannins and a hint of menthol."

Regular Price \$21.99 On Sale in JUNE: \$16.99

While his farming was always environmental sensitive, Duband converted entirely to organic farming in '06. **2004 Domaine David Duband Gevrey-Chambertin "Les Evocelles"**, Cote de Nuits, Fr. - Les Evocelles is a village level Lieux-dit (single vineyard) located high on the hill in Brochon. Deep garnet, this is a great

example of mature Burgundy with aromas of dried cherries, mushrooms & smoke. Medium-bodied, this savory Pinot Noir finishes with mature tannins & mild acidity. Reg. Price \$69.99/ On Sale in JUNE: \$35.99

JUNE SPECIAL OFFERS (no further discounts)- For Dad -From the New World! The estate wine that is the signature of Penner-Ash. – Limited quantities.

© 2016 Penner-Ash Wine Cellars Estate Vineyard Pinot Noir Yamhill-Carlton District, Willamette, Oregon – "Translucent magenta color. Suave, mineral-tinged scents of red/dark berry liqueur, baking spices and cola, with a sexy floral overtone. Sweet and seamless on the palate, offering potent black raspberry, cherry-vanilla and violet pastille flavors and building spiciness. The spice and floral notes repeat emphatically on an impressively long, smooth finish that's framed by velvety, harmonious tannins. (one-third new French oak)" (Vinous 6/19)

Regular Price \$63.99 /On Sale in JUNE: \$45.99

A project of Adrianna Catena and Alejandro Vigil soil expert and Chief Winemaker at Catena Zapata.

2018 Bodega Aleanna 'El Enemigo' Chardonnay, Mendoza, Argentina - "A Chardonnay from Gualtallary that underwent a carefully calibrated ageing process developed by the winemaker Alejandro Vigil: 500 liters French oak barrels, 35% new, mixed with increasing quantities of flor. Golden yellow in color, the 2018 El Enemigo combines aromas of pear and apple with hazelnuts, toffee and a touch of acacia. Creamy with intense flavors, the film lends a dryness in stark contrast to the ingenious structure that enhances the firm acidity and lengthy, hazelnut finish. A technical, original white inspired by the more forward thinking parts of Burgundy & California with more than a nod to Jura as well." Reg. Price \$29.99/ On Sale in JUNE: \$21.99

JUNE SPECIAL OFFERS (no further discounts)- Crispy Summer Whites you MUST try.

2019 Castillo de San Diego Vino Blanco de la Tierra de Cadiz, Spain - The glass is poured. Sketches of Spain, (Miles Davis and Gil Evans') plays. Castanets enter while the horns lay in wait. Southern Spain, almost Africa, you can smell the chalky, salted, crusted over, albariza soils. The horns enter dramatically creating an exotic but familiar palate. You take your first crisp cold sip, biscuits with honey, cashews, pears, chalk, depth. The dry, hot Levante blows in from the north. Behind sunglasses your eyes close as you bask in the sun. The non-romantic part: Palomino Fino from Cadiz Spain, drink now & cold. Reg. Price \$12.99/ On Sale: \$10.99 2019 Txomin Etxaniz Txakoli Getariako Txakolina, Spain - (90% Hondarrabi Zuri, 10% Hondarrabi Beltza) The Txueka family has been producing wine near the town of Getaria since 1649 Funky citrus, green apple and salty minerals in this exceedingly dry, light, (11.5% ABV) crispy wine with a hint of fizz. Perfect with seafood, salad and roasted vegetables. Reg. Price \$22.99/ On Sale: \$17.99

SPECIAL OFFER: TRY BOTH (1 each of both wines): \$23.99!

#### The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

#### **EMERSON'S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

#### **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

#### **OUR PROTOCAL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for... Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

#### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.