

J. Emerson, Inc.

FINE WINES & CHEESE

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Website - www.jemersonfinewine.com / Twitter: <http://bit.ly/atAEL4> / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.

MARCH 2019 NEWSLETTER

Please join us on Thursday, March 14th, 5:30-7:30pm

as we welcome,

Martina Minuto

co-winemaker

MOCCAGATTA

Cru Barbaresco and more from Italy's Piedmont.



WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 3/31/19.]

	<u>MAR. 19</u>	<u>USUAL</u>	<u>CASE</u>	<u>(cs.btl.cost)</u>
*2017 Domaine de Mus Roussanne-Vermentino, Pays d'Oc, France	\$ 5.99	\$ 7.99	\$60	(\$5.00)
*2017 Empordalia Sinols Blanc, Emporda, Spain	\$ 8.99	\$10.99	\$96	(\$8.00)
*2014 Vinhos de Serpa Tinto "Encostas de Serpa", Alentejo, Portugal	\$ 8.99	\$10.99	\$96	(\$8.00)
*2015 Lar de Paula Tinto, Rioja, Spain	\$11.99	\$13.99	\$132	(\$11.00)
2017 Camporosso Gavi, Piedmont, Italy	\$11.99	\$14.99	\$132	(\$11.00)
2017 Gamba Valpolicella Classico, Veneto, Italy	\$11.99	\$15.99	\$132	(\$11.00)
2017 Alois Lageder Pinot Bianco, Dolomiti, Italy	\$12.99	\$15.99	\$144	(\$12.00)
2014 Domaine du Galet des Papes "Les Pieds dans Les Galets"	\$22.99	\$36.99	\$264	(\$22.00)

Chateauneuf du Pape Rouge Vieilles Vignes, Rhone, France

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price of the MARCH case-of-the-month is **\$119.99**; the regular price would be \$172, a savings of over 30%! (Are we crazy or what??)*

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***2017 Domaine de Mus Roussanne-Vermentino, Pays d'Oc, Languedoc, France** – “The blend is 85-15 in favor of Roussanne, so it's no surprise that that variety's pear and pineapple fruit dominates the 2017 Pays d'Oc Roussanne Vermentino. It's medium-bodied and honeyed without being heavy, rich or cloying, and it represents a terrific value.” (WA 9/25/18)

***2017 Empordalia Sinols Blanc, Emporda, Spain** - A blend of Macabeo, White Grenache and Grenache Gris from low-yield vines. Aromas of peach, white flowers, roses and Jasmine with a silky mouth feel and measured acidity. Perfect with whitefish or smoked salmon and cream cheese

***2014 Vinhos de Serpa Tinto "Encostas de Serpa", Alentejo, Portugal** – (A blend of 40% Alicante Bouschet, 40% Syrah and 20% Touriga Nacional.) Aromas of ripe wild berries and dark fruits with underlying spice. This is an excellent value in a good, modern leaning, elegant Portuguese red with good weight and complexity.

***2015 Lar de Paula Tinto, Rioja, Spain** – (100% Tempranillo) Discrete aromas of dried cherries with a hint of vanilla; this medium bodied wine has a good core of fruit and black tea on the palate with refined tannins and a lingering finish. A great wine with lamb or beef tenderloin.

2017 Camporosso Gavi, Piedmont, Italy- “100% Cortese grown in the Piedmont commune of Francavilla Bisio at an altitude of 300-350 meters above sea level. The soil here is part clay and part limestone, which

naturally limits yields and enhances the bouquet in the wine. Stefano makes a crisp, lean and steely Gavi, with bright acidity and an engaging nose.” (FR)

2017 Gamba “Le Quare” Valpolicella Classico, Veneto, Italy – “Fresh grapes only. A profusion of hedgerow fruit aromas: herb-brushed blackberry, damson and sloe. Ripe but zingy with lots of energy. Assertive & classic.” (Decanter)

2017 Alois Lageder Pinot Bianco, Dolomiti, Italy - Muted aromas of apple, pear and citrus fruits. Light to medium bodied and well balanced on the palate finishing fresh and dry. A wine for salads and grilled vegetables including Asparagus!

2014 Domaine du Galet des Papes "Les Pieds dans Les Galets" Chateauneuf du Pape Rouge Vieilles Vignes, Rhone, France – “More herbal and berry-scented than other recent vintages, the 2014 Chateauneuf du Pape Les Pieds dans les Galets Vieilles Vignes is a charming, supple wine that should be consumed over the next few years. Raspberries and garrigue flavors linger elegantly on the finish.” (WA 8/31/18)

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

March “SHORT SIPS” CLASS – The Left vs. The Right

A single blind tasting of Left and right Bank Bordeaux. We explore the similarities and differences with the hope we can find common ground. A one hour educational program, limited to eight people and held in our fine wine room. Because the demand has been so great we are doing the class twice in MAR – **FRIDAY & SATURDAY, MARCH 22nd and 23rd from 6:00 to 7:00pm** —There is a \$20 per person class fee and availability is on a first come first serve basis but you can call & reserve spaces at any time. (A great idea for your group as a prelude to dinner.)

The Last Saturday Wine School THEME: The Southern Rhone

Côtes-du-Rhône, Côtes-du-Rhône Villages, single Villages, Châteauneuf-du-what does it all mean?

The last Saturday of the month changes from a “whatever we feel like drinking” tasting event to a mini wine school tasting. We’ll pick a topic, theme, etc. and taste with a purpose. This is very informal with no scheduled start or finish time. **Come anytime between 2 and 5 pm on Saturday, 3/30.**

MARCH SPECIAL OFFERS: Wines from a place.

What distinguishes wine from other fermented beverages is PLACE. There is no recipe in great wine; only grapes from distinct terroir, and very little “making” as the best winemakers stay out of the way as much as possible. Our special offers are an attempt to present wines with a distinct sense of place at a great price.

A SPECIAL OFFER: *One of the rising stars in Burgundy, David took over the family vineyards from his father in 1991. Farming organically with minimum amounts of SO2 he grows distinctive, graceful wines. The 2005 vintage is arguably the BEST vintage in 20 years. Here is a chance to tour Burgundy’s Côte de Nuits in a great vintage at a great price as we offer a 2 bottle “sampler”.*

2005 David Duband Nuits-St.-Georges, Premier Cru Les Pruliers, Burgundy France - “Rich and fleshy, with an easy charm, despite a serious structure underneath. Black cherry and black olive flavors prevail, and the oak spice comes out on the finish. Best from 2012 through 2022. 200 cases made.” (WS 5/15/08) **\$74.99**

2005 David Duband Chambolle-Musigny, Burgundy, France – “Oak comes into play as this red shows spice notes, along with cherry and mineral flavors. It has a wonderful linear character, remaining intense and focused, while the pure fruit lingers. Best from 2011 through 2022. 200 cases made.” (WS 5/31/08) **\$79.99**

During March we offer a two bottle Sampler (1 each of the Les Pruliers and Chambolle) for: \$124.99 (regular price \$154.99) (no further discounts.)

A SPECIAL OFFER: - *The Reverdy-Ducroux family has been cultivating its wines on the famous Sancerre hillsides for 14 generations. Beau Roy is south west facing slope of clay and limestone soils with an altitude of about 600 ft.* **2017 Domaine Reverdy Ducroux, Beau Roy, Sancerre, France** - We love the minerality of Sauvignon Blanc from Sancerre and we all agreed that the Reverdy-Ducrou had that laser like style we prefer. The aromas are muted guava and citrus fruits with an elegant body and juicy, lip smacking acidity on the

finish. Great with fish or as an aperitif with goat cheese. **Reg. price: \$23.99, On sale in March: \$19.99** (no further discounts.)

A SPECIAL OFFER: *Founded in 2003, A.P. VIN (Andrew P. Vingiello) crafts small-lot Pinot Noirs from some of the finest vineyard sites in California. We are pleased to offer a great deal on this classic California Pinot noir.* **2013 A.P. VIN Pinot Noir “Kanzler Vineyard” Sonoma Coast, California-** “Exhibits a rich, dense core of savory blackberry and wild berry, gaining depth and strength. This seems to be more nuanced and graceful on the finish than at the beginning. Drink now through 2022. 275 cases made.’ WS 4/30/15) **Reg. price: \$39.99, On sale in March: \$19.99** (no further discounts.)

NEW ARRIVALS – Arnot-Roberts - *The coolest wines that nobody buys.*

2017 Arnot-Roberts Gamay Noir, El Dorado, California – “The 2017 Gamay Noir El Dorado is gorgeous. Bright red cherry, raspberry, rose petal, mint and blood orange are all woven together in a mid-weight, refreshing red that has so much to offer. Exquisite in its beauty and nuance, the El Dorado is striking today. Here, too, the whole cluster influence is not particularly strong.” (Vinous Antonio Galloni 1/19) **\$29.99**

2017 Arnot-Roberts Syrah, Sonoma Coast, California- “The 2017 Syrah (Sonoma Coast) is a gorgeous wine and a huge overachiever in its peer group. Bright red cherry and plum fruit, rose petal, lavender and spice abound in this super-expressive, pliant Syrah. The purity of the flavors is simply remarkable. Medium in body, gracious and beautifully perfumed, the 2017 is a rock-star wine.” (Vinous Antonio Galloni 1/19) **\$42.99**

NEW ARRIVALS – Bottle Conditioned Bordeaux

We, generally, drink our red wines too early. The nuances and integration of tannins that takes place over time in the bottle brings an extra level of complexity and smooths out the rough edges. Pre WW2, the British, who drove the market for Bordeaux (Claret), preferred wines at least 20 years old. Here is a chance to drink from the cellar with, delightful, aged Bordeaux at reasonable prices. Here are reviews of the young wines:

2001 Chateau Lagrange Saint-Julien Bordeaux, France - “Good ruby-red, considerably less saturated than the 2000. Sexy, sweet aromas of black plum, black raspberry and flowers; smells more like merlot, while the 2000 is more cabernet. Juicy and suave in the mouth, with subtle but intense flavors nicely firmed by juicy acids. Classy, impeccably balanced wine with very fine-grained tannins. While this is not at all hard today, it really should be given at least ten years in the cellar.” (Vinous 9/04) **\$64.99**

1999 de Reignac Entre Deux Mers “Cuvee Speciale” Bordeaux, France - “Red-ruby. Aromas of red raspberry and mocha complicated by oak notes of nuts, mace and nutmeg. Supple, suave and gentle, with attractive ripeness and lively spicy character. Finishes with dusty, ripe tannins and good persistence. Reignac now routinely transcends its humble Bordeaux Superieur appellation.” (Vinous 5/01) **\$29.99**

EMERSON’S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution,

i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni, with Vinous, has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIORNMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.