

# J. Emerson, Inc.

FINE WINES & CHEESE

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website - [www.jemersonfinewine.com](http://www.jemersonfinewine.com) / Twitter: <http://bit.ly/atAEL4/> Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

## March 2022 NEWSLETTER

Beginning in MARCH - NO mask is required if you are vaccinated.

**SATURDAY, MARCH 12th – 2:00 to 5:00 pm-- ODDS & ENDS Tasting**

DEEP, very DEEP, discounts will be offered on all wines opened during this tasting.



A very Special tasting Event!

Wednesday, March 30<sup>th</sup> / 5:00pm to 7:00pm

Elena Penna Currado Vietti

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

*'Whatever we feel like opening'*

**Emerson Wine Club SPECIALS** [Prices valid through 3/31/22.]

**MARCH '22 USUAL CASE** (cs.btl.cost)

*Bodegas Aragonesas 2020 Tempranillo, Campo de Borja, Spain	\$7.99	\$9.99	\$90	(\$7.50)
*Avantis Estate 2020 White, Evia, Greece	\$10.99	\$12.99	\$120	(\$10.00)
*Dal Maso 2020 Gambellara Classico "Ca' fischele," Veneto, Italy	\$11.99	\$14.99	\$132	(\$11.00)
*Chateau Bonesperance 2019 Rouge, Bordeaux, France	\$9.99	\$11.99	\$108	(\$9.00)
Ai Galli 2020 Cabernet Franc, Veneto, Italy	\$9.99	\$12.99	\$108	(\$9.00)
Palacio de Bornos 2020 Verdejo, Rueda, Spain	\$11.99	\$13.99	\$132	(\$11.00)
Remhoogte 2019 Soaring Eagle Red Blend, Stellenbosch, South Africa	\$11.99	\$13.99	\$132	(\$11.00)
Chateau Pilet 2020 Blanc, Bordeaux, France	\$11.99	\$14.99	\$132	(\$11.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff.*

*No need to join a reoccurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the MARCH case-of-the-month is **\$112.99**; (average btl. price: \$9.42!!) the regular price would be \$165.99, a savings of more than 32%!*

**THIS MONTH WE WILL OFFER AN ALL RED & an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$109.99 or the ALL WHITE case is 3 each of the 4 white wines for: \$119.99. But wait! We are also offering a red wine six pack for \$54.99 and and white wine six pack for \$63.99!**

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

**\*Bodegas Aragonesas 2020 Tempranillo, Campo de Borja, Spain** - Medium bodied with notes of cherry and raspberries with a hint of spiced black tea. This is a very easy going wine with fresh acidity and softer tannins on a smooth finish. A pasta and pizza red!

**\*Avantis Estate 2020 White, Evia, Greece**- "(Assyrtiko and Viognier) Another fine offering in this consistent line, this has reasonable solidity and some distinction for the price range too. The nuanced blend is both aromatic and solid. It's bright and just a little tense, with plenty of flavor too but always in a drier fashion. This is very pretty, a nice bargain if drunk relatively young. Drink it this summer and don't worry about it how it ages. For the moment, it's worth leaning up on this fresh white." (WA 1/22)

**\*Dal Maso 2020 Gambellara Classico "Ca' fischele," Veneto, Italy** - "Made from grapes grown in volcanic soils, this offers enticing aromas of beeswax, wild herbs and stone fruit. Rounded and medium-bodied, the polished palate combines finesse and flavor, delivering ripe apple, peach and citrus alongside a savory mineral note suggesting oyster shell. Tangy acidity keeps it balanced and fresh." (WE)

**\*Chateau Bonesperance 2019 Rouge, Bordeaux, France-** “What do we want from an \$11 (\$10 this month) red wine? No complications. Also, juicy fruit, decent acidity for refreshment, and a smile to enhance our conversation or dinner. This tasty Bordeaux, made from 100 percent merlot, delivers. Burgers up! The pizza is here! ABV: 13.5 percent.” (DM WAPO 12/20)

**Ai Galli 2020 Cabernet Franc, Veneto, Italy** - An easy to drink Cabernet Franc with aromas of small red fruits and hints of black pepper and herbs. It finishes with refined tannins and good acidity, a lighter version of its Loire valley cousins.

**Palacio de Bornos 2020 Verdejo, Rueda, Spain** –“Peach, pear, melon and a subtle herbal nuance on the nose. Smooth & fleshy in style, offering juicy orchard & pit fruit flavors that slowly tighten up through the midpalate. Finishes on a repeating pear note, showing a hint of fennel and very good tenacity.” (Vinous 2/21)

**Remhoogte 2019 Soaring Eagle Red Blend, Stellenbosch, South Africa-** (33% Cabernet Sauvignon, 33% Syrah and 33% Merlot.) Fermented with wild yeasts and matured for two years in French oak. Medium to full bodied with smoke, leather, a touch of red fruit, cedar spice and black licorice all wrapped in a bright finish with supple but noticeable tannins.

**Chateau Pilet 2020 Blanc, Bordeaux, France** – “Forward, with a plump edge to its mix of straw, acacia and lemon curd notes. This has a kiss of shortbread on the finish. Sauvignon Blanc and Sémillon. 3,000 cases made, 1,500 cases imported.” (WS 12/31)

### **USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

### **MARCH SPECIAL OFFERS - Bold Reds**

*Siegel Unique Selection Red is made from 45% Cabernet Sauvignon, 35% Carmenere and 20% Syrah, aged in French oak barrels for 14-16 months.*

**2013 Vina Siegel Unique Selection, Colchagua Valley, Chile-** “Dark ruby. Heady, spice-tinged dark berry preserve, incense and floral pastille scents show excellent clarity and a touch of mint in the background. In a suave, palate-coating style, displaying sweet black and blue fruit flavors and showing no excess weight. Picks up bitter chocolate and spicecake nuances on the gently tannic, expansive finish, which hangs on with outstanding tenacity.” (Vinous 2/17) **Reg. price: \$33.99, On sale in MARCH: \$24.99 or buy a six pack in a beautiful wood case for \$137.99 (\$23/btl) (no further discounts)**

*We are very pleased to offer this blend of Cabernet Sauvignon with a touch of Petit Verdot and Merlot assembled by our friend Bartholomew, who lives with his family in Richmond. It is a tribute to his father Michael Broadbent, the 24th Master of Wine, founder of Christie’s wine department and, who, with Robert Mondavi, founded the Napa Valley Wine Auction.*

**2019 Auctioneer Cabernet Sauvignon, Napa Valley, USA** - Aromas of black fruit with hints of cedar and coffee, clove, black olive, bay leaf and violets. Full bodied with a mix of fresh and ripe black fruits with balanced tannins, fresh acidity and a long finish. A good example of Napa Cabernet.

**Reg. price: \$34.99, On sale in MARCH: \$24.99**

### **MARCH SPECIAL OFFERS – Selections from the Cellar!**

© **2005 Pierre Gaillard Domaine Madeloc Collioure Magenca, Languedoc-Roussillon, France** - From one of the very best vintages in the last 20 years this is a great opportunity to try a wine from the tiny AOC of Collioure, a small wine area in the very South-Eastern corner of Roussillon, bordering Spain and the sea. This GSM blend has dried plum, garrigue and leather with a touch of mild funk and mild tannins. Reminds one of a drinkable mature, simple Châteauneuf-du-Pape. **Reg. price: \$24.99, On sale in Mar.: \$19.99 (no further discounts)**

### **A Chablis Science Project!**

*Everything about great wine centers on a great place! Here is an opportunity to compare and contrast two vintages of Premier Cru Chablis from the same climat, the premier cru vineyards of Vaillons. The voluptuous, age worthy 2002 vs the cooler, fresher 2011. It is treat to taste the impact of weather and time on two wines from the same place!*

**2002 Domaine Barat Les Vaillons, Chablis Premier Cru, France** - Ripe, slightly candied fruit with a touch of citrus introduces tight, intense, beautifully rich flavors that offer terrific acid/fruit/sap balance and fine length. The only nit is that this is perhaps not quite as precise as one might like yet there is lovely minerality on the finish.” (BH) **Regular price: \$59.99, On sale in MARCH: \$42.99 (no further discounts)**

**2011 Domaine Billaud-Simon Les Vaillons, Chablis Premier Cru, France-** “Pale yellow. Green apple, lemon and white flowers on the nose, plus a suggestion of mint. Juicy flavors of yellow fruits and flowers are freshened by brisk lemon and lime notes. Nicely balanced, rather supple wine with closing notes of apple, pear and peche de vignes.” (Vinous 6/13) **Reg. price: \$49.99, On sale in MAR: \$32.99 (no further discounts)**

**BUY A TWO PACK (one each of the 2002 and 2011) for \$59.99**

#### NEW ARRIVALS

© **2009 Domaine Philippe Plantevin Cotes du Rhone Villages “La Daurelle” Rhone, France MAGNUM.**  
– From an excellent age worthy vintage here is a Villages level CdR from 50% Grenache, 30% Syrah, 10% Mourvedre and 10% Carignan. Notes of blackberries, redcurrants and cassis with violet and earthy undertones. A ready to drink magnum to serve with your rack of lamb or grilled steak. **\$69.99**

**2017 Domaine des Tourels Cuvee Julie IGP Pays d'Oc, France** - here is your everyday red blend of Merlot, Cabernet Sauvignon and Syrah with old world sensibilities showing ripe red fruits and hints of dried fig on a smooth finish. **\$15.99**

*We received our very small allocation of some new releases from natural winemaker Domaine Matassa.*

© **2020 Matassa Blanc, Vin de France** - From the Roussillon, a blend of Grenache Gris and Macabeu. Fresh fruity, a less is more sort of thing. Organic with minimal intervention and no added Sulphur **\$59.99**

© **2020 Matassa Rouge, Vin de France** - a natural wine made from Carignan with a little Grey Carignan and White Carignan in co-plantation. Usually intense and structured but we get so little we have not tasted this vintage. No added Sulphur. **\$59.99**

#### NEW ARRIVALS - Aperitivo

**Liquore delle Sirene 'Americano Rosso' Aperitivo Italy-** The latest addition to our ever-expanding selection of Vermouth and Mixers, Sirene Aperitivo Americano Rosso is a stunning, naturally tinted aperitif wine made from a base of Trebbiano di Lugana from Lake Garda. Hibiscus, Monardo flowers and various botanicals imbue this wine with a vivid strawberry-red color and gentle bittersweet notes. Add an ounce to three ounces of Prosecco or Cava for a fun alternative to an Aperol Spritz or use in place of sweet vermouth in a Negroni. **\$39.99** and yes, it is vegan friend

#### The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

#### EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

#### RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree

sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.