

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

website - www.jemersonfinewine.com / Twitter: <http://bit.ly/atAEL4/> / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.

MAY 2020 NEWSLETTER

Sign up for our email newsletter at Jemersonfinewine.com
for Subscriber ONLY specials!!

NO TASTINGS or CLASSES IN MAY.

The Store will be open and maintain normal hours.

And we offer curbside and delivery service.

Please see the spotlight section of our website for a partial list of available wines.

Emerson Wine Club SPECIALS [Prices valid through 5/31/20.]

	<u>MAY '20 USUAL CASE (cs.btl.cost)</u>			
*Andrea Fossi 2018 Rosso "R," Puglia, Italy	\$7.99	\$9.99	\$90	(\$7.50)
*Vina Sanzo 2018 Verdejo Vinas Viejas, Rueda, Spain	\$9.99	\$11.99	\$108	(\$9.00)
*Bodegas Olivares 2019 Garnacha Rosado, Jumilla, Spain	\$10.99	\$13.99	\$120	(\$10.00)
*Chapelle Saint-Martin 2018 Rouge Reserve, Cotes du Rhone, France	\$10.99	\$13.99	\$120	(\$10.00)
Orsolani 2018 Erbaluce di Caluso, "Al Bacio," Piedmont, Italy	\$10.99	\$13.99	\$120	(\$10.00)
Buitenverwachting "Beyond" 2019 Sauvignon Blanc, W. Cape, SA	\$10.99	\$13.99	\$120	(\$10.00)
Jeanne Marie 2017 Cabernet Sauvignon, California	\$12.99	\$14.99	\$144	(\$12.00)
Le Fraghe 2019 Bardolino Rosso, Veneto, Italy	\$13.99	\$16.99	\$156	(\$13.00)

NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price of the MAY case-of-the-month is **\$114.99**; the regular price would be \$160, a savings of over 28%! (Are we crazy or what??)*

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***Andrea Fossi 2018 Rosso "R," Puglia, Italy** - A blend of Sangiovese, Negroamaro and Primitivo from the heel of Italy. This dry, smooth blend has classic plum and red berry notes. Fresh, bright and gulpable, it is the perfect pizza wine, with an elegance that belies its Puglia roots.

***Vina Sanzo 2018 Verdejo Vinas Viejas, Rueda, Spain** - 100% Verdejo. A wine that has the freshness of a Sauvignon Blanc with the weight and complexity of Chardonnay. Aromas of white flowers and citrus with flavors of ripe pit fruits and fennel. Medium bodied and fresh, it finishes with good acidity.

***Bodegas Olivares 2019 Garnacha Rosado, Jumilla, Spain** – From a century-old family estate in Jumilla, one of the next hot spots for Spanish wine. We fell in love with this Grenache based Spanish Rose with our first sip. Fresh, delicate and packed with ripe red fruit. It is well balanced with a bit of spice on a tangy finish.

***Chapelle Saint-Martin 2018 Rouge Reserve, Cotes du Rhone, France** – (60% Grenache/ 40% Syrah) Produced at the Cellier de Chartreux cooperative, this full-bodied, yet well-balanced red wine offers lots of inimitable garrigue (the herb-dominated scrubland of Mediterranean Europe) along with juicy red and black berry notes. Texturally seamless, serve this at a cool 60-65 degrees with all manner of grillables.

Orsolani 2018 Erbaluce di Caluso, "Al Bacio," Piedmont, Italy - 100% Erbaluce from the northwest corner of the Piedmont region of Italy. A fresh, delightful wine with fruit salad flavors and a mouthwatering crispy apple and quince finish; it has been kissed (Al Bacio) by the sun.

Buitenverwachting “Beyond” 2019 Sauvignon Blanc, Western Cape, South Africa – Notes of lime, dried herbs with flavors of musky grapefruit and kiwi; it finishes with a good, full mouthfeel and a salty, mineral edge. It exhibits an elegance typical of cool climate Sauvignon Blanc.

Jeanne Marie 2017 Cabernet Sauvignon, California – (85% Cabernet and 15 % Merlot) Medium-bodied with notes of black currant, stewed plum and blackberry flavors and a hint of mint. Notes of smoke and forest floor emerge with a touch of acidity and smooth tannins on the finish.

Le Fraghe 2019 Bardolino Rosso, Veneto, Italy - Fresh and lively, this dry, lighter-bodied red from the Veneto region of northern Italy is produced largely from the local varietals Corvina and Rondinella. This straightforward but scrumptious quaffer offers upfront impressions of red cherry, fresh strawberry and subtle spice notes. Tremendous with a plate of antipasti or all manner of sandwiches! Delicious year round but a great red especially during the warmer months as it will take a chill without tasting like over steeped tea!

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

WINE “Paks” (Ok, Ok we’re not cool enough for “Paks”, We’ll put the “c” back in.) “Packs”

This month, amidst this ongoing weirdness and misery, we thought we would bundle 3 selected wines together in Paks, sorry Packs and offer them at a reduced pack rate. We picked 3 bottles because, well, because 3 bottles are a good fit in our paper bags. If, for some reason, do not want one of the selected packs, you may pick any three wines (or more) from the offerings below and save 10%.

RP1 (RED Pack ONE)

2012 Haut Bourcier Blaye, Cotes de Bordeaux, France Located directly across the Gironde river from Ch. Latour (Ok, I know it means nothing relative to quality but at least you get a sense of where Blaye is located.) this is a terrific value Bordeaux with black fruits and cassis, it’s full bodied with supple tannins. \$17.99

2018 Mastroberardino Lacryma Christi Rosso DOC, Italy – An iconic DOC using the grape Piediroso from volcanic soil near Mt. Vesuvius "The Tears of Christ on Vesuvius" has berry and spice aromas with flavors of juicy cherry, raspberry & black pepper along with supple tannins & fresh acidity. \$23.99

2018 Braai Cabernet Sauvignon, South Africa - “This leans more toward elegance than power, with cherry and rose hip notes... (WS) \$10.99 **Regular price: \$52.97 Pack price \$36.99 SAVE 30%**

RP2 (RED Pack Two)

2015 Alain Jaume & Fils Domaine Grand Veneur Lirac Clos de Sixte, Rhone, France – “It’s a serious, large scaled, voluptuous effort that that has lots of ripe tannin, a big mid-palate and copious amounts of blackberries, black cherries, scorched earth, licorice and roasted herbs. One of the bigger boned and concentrated reds in the lineup, it will have a decade of longevity” WA 267 \$22.99

2017 Vina Robles Cabernet Sauvignon, Paso Robles, CA-“...delivers loads of Paso Robles richness at a fair price, starting with lush aromas of black cherry, caramel & mocha cream. The palate starts soft & inviting, with more cherry & caramel, then firms up with tighter tannins & penetrating acidity.” (WE) \$25.99

2006 Conde de Hervias 'Mencos' Reserva, Rioja DOCa, Spain - “Complex, perfumed bouquet evokes dried cherry, vanilla, incense & candied rose, along with a smoky topnote. Juicy and focused on the palate, with bitter cherry and cassis flavors spreading out & gaining sweetness with air. Shows very good energy and clarity on the long smoke & spice-accented finish, which is framed by smooth, harmonious tannins.” (Vinous 9/14) \$24.99 **Reg. price: \$74.97 Pack Price: \$54.99 SAVE 25%!**

WP1 (White Pack One)

2018 Mastroberardino Falanghina del Sannio, Campania, Italy - aromas of ripe pineapples and citrus fruits are complemented by undertones of white flowers. On the palate, zesty acidity and persistent notes of honeysuckle and toasted almond make for a definite crowd-pleaser. \$17.99

2017 Chalk Hill Russian River Chardonnay, CA. - Produced at the winery from selected Russian River plots. This is balanced and bright with concentrated flavors of creamy lemon custard, poached pear, almond and spice. A rich, classic Cali Chard – quick, boil the lobster! \$14.99

2018 Chartron et Trebuchet Bourgogne Chardonnay, Burgundy, France - From a great vintage, with aromas of dried fruits and white flowers. Aged 8 months; 50% in oak barrels & 50% in stainless steel tanks. The stainless tanks bring fruitiness & freshness whereas the oak barrels bring structure & roundness. \$18.99 **Reg. Price: \$51.97 Pack price: \$35.99 SAVE 30%**

WP2 (White Pack Two)

2015 Domaine Capuano-Ferreri & Fils Chassagne-Montrachet Cuvee Prestige, Cote de Beaune, France “Very stony and a little austere on the nose. Just a slight leesy creaminess. And a creamy intensity on the palate, rounded but with a bright freshness taking it to a long finish. Very moreish.” Jancis Robinson \$44.99

2017 Arterberry Maresh Chardonnay, Dundee Hills, USA - “a lovely, open-knit nose of honeycomb, orange blossom, apple pie, crushed hazelnuts, clotted cream, baked peaches, hay and a unique umami-like undercurrent. The palate is medium-bodied and silky, tethered by tangy acidity & a hint of phenolic texture, finishing long and nuanced with incredible tension and energy.” \$29.99
2018 Domaine de la Chezatte Sancerre, Loire, France - bright and refreshing, with aromas and flavors of lemon, lime & apple, with a subtle mineral note & a mouth-watering finish. \$26.99 **Reg. Price: 101.97 Pack price: \$79.99 SAVE 20%**

NATURAL PACK

2019 Chateau Guilhem 'Pot de Vin' Rouge, Vin de France, France – (100% Merlot) a simple, natural southern French wine from biodynamically grown fruit, fermented with native yeast and with a negligible dose of SO₂. Fresh and smooth with notes of red fruits and plums; it finishes smooth with mild tannins. \$14.99

2016 Cantina Marilina 'Sikele' Grecanico Terre Siciliane IGT, Sicily, Italy - Organic grapes macerate for 13 hours of skin contact before pressing. Wine is vinified in concrete tanks with native yeast and bottled unfiltered and unfiltered. Golden yellow with notes of almond straw and lemon with crisp acidity. \$18.99

2018 Domaine des Cognettes Pinot Noir, IGP Val De Loire - Organically farmed since 2009, fermented and bottled with minimal intervention, this polished, clean Pinot has ripe red fruits & good density as a result of the wonderful 2018 vintage. \$15.99

Reg. Price: 49.97 Pack price: \$42.99 SAVE 15%

PINOT PACK

2017 Au Bon Climat Santa Barbara County Pinot Noir – A rich, meaty red with a dense fruit character showing earthy, berry aromas joined by mouth-filling flavors of plum & bitter chocolate on the palate. Aged 18 mo. in French barrels, 1/3 new. \$24.99

2016 Bouchard Pere & Fils Pommard, Cote de Beaune, France- “A perfumed and softly floral nose speaks of dark raspberry, earth and a hint of oak. There is excellent volume to the tighter and more precise middle weight flavors that possess excellent richness and mid-palate density while offering excellent complexity and persistence on the youthfully austere finish. This is an excellent Pommard villages though one that will require at least a few years of patience first. \$39.99

2015 Francis Tannahill The Hermit Pinot Noir, Willamette Valley, USA- “Lovely herbal accents over a core of bramble berry, crushed blackcurrant and warm black cherries with layers of violet perfume and warm earth. Medium to full-bodied, it’s packed with ripe, lush fruit in the mouth, with firm, grainy tannins and very juicy, mouthwatering acidity, finishing long with blue fruit and perfume. This is hedonistic and delicious.” (WA #238) \$39.99 **Reg. Price: \$104.97 Pack price: \$88.99 SAVE 15%**

ROSÉ PACK

2019 Romain Duvernay AOP Costières de Nîmes Rosé, Rhone Valley, France – A Côtes du Rhône blend of Grenache, Syrah and Cinsault with ripe red fruits and green apples all mixed with Provençal herbs. Medium bodied, balanced and delicious. \$12.99

2019 Dom. de La Navarre “Sacrifice”, AOP Côtes-de-Provence Rosé, Fr.- A lovely Provençal Rosé with an ironic name. A blend of Grenache Tibouren & Mourvedre with notes of strawberry & yellow pit fruit with great texture & balance. \$16.99

2019 Tegernseerhof Mittelbach Zweigelt Rosé, Wachau, Austria – Always one of our favorites, this is a fresh, crisp dry Rosé with ripe berry fruits notes and an easy drinking style with a lip smacking finish. \$14.99

Reg. Price: \$44.97 Pack price: \$33.99 SAVE 25%

EMERSON DELIVERS

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these

review sources are reader subscription only and carry no advertising and they are: WA, BH and Vinous, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIORNMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.