

# J. Emerson, Inc.

## FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 [www.jemersonfinewine.com](http://www.jemersonfinewine.com)

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

**NOW OPEN SUNDAY 12noon to 6pm.**

© in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or "natural".

## MAY 2021 NEWSLETTER

### **MAY = Spring in FULL BLOOM!**

We hope, and this time we mean it, to post tastings of our monthly specials  
and more on our  YouTube channel:  
J. EmersonFineWine Richmond.

### **NO OPEN BOTTLE IN STORE TASTINGS or CLASSES IN MAY**

*The Store will be open and maintain normal hours and we offer curbside and delivery service. We seek a safe retail sales environment and see no way to facilitate an in-store tasting event that maintains safety for retail shoppers.*

#### Emerson Wine Club SPECIALS [Prices valid through 5/31/21.]

	<u>May '21</u>	<u>USUAL</u>	<u>CASE(cs.btl.cost)</u>
*Via Terra 2019 Blanco, Terra Alta, Spain	\$9.99	\$17.99	\$108 (\$9.00)
*Chateau Saint Cyrques 2019 Costieres de Nimes Rouge, Rhone, France	\$10.99	\$12.99	\$120 (\$10.00)
*Kaltern 2020 Schiava Rosso, Alto Adige, Italy	\$10.99	\$13.99	\$120 (\$10.00)
*Camporosso 2019 Gavi, Piedmont, Italy	\$11.99	\$14.99	\$132 (\$11.00)
Vigneron Bedouet Muscadet 2019 Sevre et Maine Sur Lie, Loire, Fr.	\$11.99	\$13.99	\$132 (\$11.00)
Red Tail Ridge 2019 Chardonnay "Sans Oak", Finger Lakes, New York	\$11.99	\$13.99	\$132 (\$11.00)
Dom. de L' Olivette 2020 Rose "Mare Nostrum" IGP Mediterranee, Fr.	\$11.99	\$14.99	\$132 (\$11.00)
Bacchus 2018 Cabernet Sauvignon, California	\$12.99	\$14.99	\$144 (\$12.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value!* The discounted price for the MAY case-of-the-month is **\$116.99**; (average bottle price: \$9.75!!) the regular price would be \$179.99, a savings of over 34%! **THIS MONTH WE WILL OFFER AN ALL RED AND ALL WHITE CASE. The ALL RED case is 4 each of the 3 red wines for \$124.99 or the ALL WHITE case which is 3 each of the 4 white wines for: \$116.99 The rose is not included in either case but you may substitute any 2 red or white wines and replace them with 2 of the rose for the same price [\$124.99 or \$116.99].**

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

© \*Via Terra 2019 Blanco, Terra Alta, Spain - (100% Garnacha blanca) Practicing organic bottled unfiltered and unfined. Aromas of fresh pear, melon and red apple. Medium bodied with chalky notes on a lush persistent citrus finish.

© \*Chateau Saint Cyrques 2019 Costieres de Nimes Rouge, Rhone, France - An organically farmed blend of Grenache and Syrah with a dollop of Marselan. Notes of dried fruit, stewed plums, herbs and espresso. It's a medium bodied, velvety Cotes du Rhone style wine with refined tannins and acid, ideal for quaffing with Bolognese pasta or a burger on a weeknight.

\*Kaltern 2020 Schiava Rosso, Alto Adige, Italy - Light bodied and cherry red in color this fresh red has notes of cherries and raspberries with a touch of bitter almond. It finishes with soft tannins and a touch of acidity. Perfect for fans of lighter Pinot Noir and pair it with a BLT!

\*Camporosso 2019 Gavi, Piedmont, Italy - (100% Cortese) the bouquet offers subtle hints of ripe orchard fruit and freshly cut hay. On the palate this white is bone dry and delicate, refreshing and clean, with overtones of peach, fresh key lime and almond and a touch of minerality. And as you might imagine, it is fantastic with seafood dishes, as well as chicken, grilled vegetables, or a simple fresh salad.

**Vigneron Bedouet Muscadet 2019 Sevre et Maine Sur Lie, Loire, France** - (100% Melon de Bourgogne) Oh what a delightful little summer wine. Lemon curd, straw and wet stone notes with a zesty, crisp and slightly saline finish. The perfect Oyster wine!

**Red Tail Ridge 2019 Chardonnay "Sans Oak", Finger Lakes, New York** - Friendly, easy going, dry Chardonnay with muted notes of melon apricot and mandarin oranges. Juicy and fresh on the palate, it is nicely balanced with notes of faint vanilla & honey on a zesty finish. A great value.

**Domaine de L'Olivette 2020 Rosé "Mare Nostrum" IGP Mediterranee, France** - A classic Provençal blend of Grenache, Cinsault, and Mourvèdre with bright aromas of ripe strawberries. Medium bodied and delicately fruited, it finishes fresh with piquant tea/spice notes and great acidity.

**Bacchus 2018 Cabernet Sauvignon, California** - (90% Cabernet Sauvignon, 10% Merlot) From David Gordon the wine director at New York City's Tribeca Grill, (owned by restaurateur Drew Nieporent and Robert DeNiro) this is one of our favorite value priced cabs. It's medium bodied with ripe plum, black currant, and blackberry flavors with a touch of mint. Cedar and dusty earth emerge on the long, layered finish.

### **USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

### **MAY SPECIAL OFFERS- From the Cellar.**

*The Chianti Classico Gran Selezione represents the pinnacle of the qualitative pyramid of the Chianti Classico DOCG and stands at around 8 to 10% of the entire denomination. Among other special requirements, it must be made from estate grown fruit, with a minimum of 30 months of aging.*

**San Felice Poggio Rosso Chianti Classico Gran Selezione 2013, Tuscany, Italy**- "Plum, cherry, leather, tobacco and graphite flavors align with sinewy tannins in this red. Remains bright and focused, with sweet fruit playing off the dusty tannins on the long aftertaste. Best from 2018 through 2028. 1,250 cases made." (WS 9/17) **Regular Price \$59.99 On Sale in MAY: \$36.99**

*Now Garnet in color, the Revelette retains its lavender and black cherry fruit profile with milder tannins & nuances only maturity can provide. Different varietals and yet it drinks, a bit, like a fine, older Bordeaux.*

© **Château Revelette 2005 Le Grand Rouge Red, Coteaux d'Aix-en-Provence, France**- The blend in Revelette's top red is 45% Syrah, 35% Cabernet Sauvignon and 20% Grenache, although it varies a bit from year to year. It's riper, warmer and richer than the regular red, with plenty of savory spice notes, lavender and black cherry fruit. It's long and richly tannic on the finish, but soft and rounded; a wine that you could drink now or hold up to 10 years" (WS 7/08) **Regular Price \$22.99 On Sale in MAY: \$15.99**

### **NEW ARRIVALS - Let's go down to the cellar; I have a BEAUNE to pick with you!**

*Here are two delicious red Burgundies with some maturity!*

*Started in 1952 and located in Chorey les Beaune, they farm 19 hectares throughout the Cote d'Or.*

**2005 Domaine Maillard Pere et Fils Beaune Cote de Beaune, France** - A wonderful chance to try a delightful, mature Beaune from a great vintage that retains some youthful ripe fruit and has lost any oak attributes. It has developed nicely with tertiary savory notes and a good balance between the mid palate richness and the ripe tannins on the finish. **\$109.99**

*This classic Burgundy has lost its childish jamminess but retains a good amount of tension between the tertiary earth/ fruit notes and the tannins/acid. A complex wine that is best after a 2 hour decant.*

© **2006 Albert Morot Beaune Les Aigrots Beaune Premier Cru, France** - Poised between a rich, soft Pinot Noir and one with structure, this wine from a lesser-known premier cru is delicious. The fruits are restrained, but there is exuberance from the acidity, the fine tannins and the jammy finish. A wine that is evolving already, but will also age well." (WE 10/09) **Regular Price \$59.99 On Sale in MAY: \$49.99**

### **STAFF PICKS**

**PETER** - © **Domaine Celine & Nicolas Hirsch 2019 Beaujolais Villages** - Call it love at first sight, call it being a sucker for good packaging, it was a visual impression that first caught my eye with this wine while stopping by a wineshop while away on a mini vacation recently. Lightly chilled in the mini-fridge of my hotel and served with takeout Turkish cuisine, it provided a great foil to a mixed plate of meat, pickles, olives

and greens. Domaine Hirsch is a modest husband-wife estate located in the cru area of northern Beaujolais, with biodynamic practices in place in nurturing 35 - 90 year old Gamay. The dry yet fruity wine comes in at a modest 12.5% alcohol and offers upfront raspberry and baking cherry notes underscored with candied tropical fruit notes along with floral impressions. Serve lightly chilled! **\$19.99 per bottle**

**TUCKER: © Les 13 Lunes, Roussette de Savoie AOP France** - Roussette is often considered the queen of Savoie, and 13 Lunes gives this Biodynamic cuvée the royal treatment: natural vinification then élevage for 10 months in a mix of tank, oak barrels, and acacia barrels. **\$25.99**

A float, a drift, a flight, a wing    A cock, a quail, the promise of spring

And the riverbank talks of the Waters of March    It's the promise of life, it's the joy in your heart

*Waters of March, Tom Jobim 1977*

### NEW ARRIVALS

*The last of our Drouhin-Laroze 04 cellar offerings. These wines, for a tough vintage, have grown and developed well and represent an outstanding Burgundy bargain*

**Domaine Drouhin-Laroze 2004 Gevrey-Chambertin "Au Closeau" 1er Cru, Burgundy, France** - "Red Aromas of plum, redcurrant and intense earth are framed in a touch of wood spice and introduce rich, ripe, supple and textured barely medium weight flavors that offer a relatively open character yet the moderately persistent finish is quite firm and delivers good if not exceptional vibrancy. The Drouhin-Laroze wines continue to impress and given the superb range of wines here, this has become a very good and under rated source." (BH 1/06)

*Still drinking well, this is now our go to Cotes Du Rhone. Only 5 cases available.*

**2015 Domaine de la Solitude Cotes du Rhone, France** - "A hidden gem in the vintage, the 2015 Côtes du Rhône is made from 60% Grenache, 30% Syrah and 10% Mourvèdre that was brought up all in concrete tanks. It offers everything you could want from a Côtes du Rhône, with ample black raspberry, strawberry, garrigue and floral notes flowing to a medium-bodied, seamless, hard to resist style on the palate. Drink it over the coming 2-4 years" (WA 9/16) **\$14.99**

### ROSÉ – Two of our favorites have arrived.

**2020 Peyrassol Cotes de Provence 'Cuvée des Commandeurs' Rose France** – Young estate vines and some purchased fruit. Strawberries, gooseberries, ethereal and the essence of Provence. **\$22.99**

**2020 G.D. Vajra Rosabella Rosato Piedmont, Italy**- from primarily organically-farmed, younger vine Nebbiolo, but also Dolcetto and Barbera, and fermenting that juice separately. Roses and cherries, hibiscus and rhubarb, smooth and crispy. **\$20.99**

### The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

### EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

### RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

## **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

## **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.