

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - [www.jemersonfinewine.com](http://www.jemersonfinewine.com) / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

## MAY 2023 NEWSLETTER

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

**ON SUNDAY, MAY 21st** anytime between **1:30pm to 4:30pm** you will be attending OUR 14<sup>th</sup> annual **ROSÉ-A-PALOOZA** an often imitated, but never equaled, event with food & all the great pink wines plus discounts. Thank-you.



Please join us on **Monday May 15<sup>th</sup>** from **5:30-7:00pm** as we welcome

**Mike Honig**

**HONIG Vineyard & Winery**

*Family Owned, Certified Sustainable, Napa Valley Wines.*

WINE TASTING EVERY SATURDAY 2:00pm - 6:00pm

'Whatever we feel like opening'

### Emerson Wine Club SPECIALS [Prices valid through 5/31/23.]

	<u>MAY '23 USUAL</u>	<u>CASE</u>	<u>(cs.btl.cost)</u>
*Cabriz 2021 Branco, Dao, Portugal	\$9.99	\$12.99	\$108 (\$9.00)
*Chateau Monet 2021 Rouge, Bordeaux, France	\$9.99	\$12.99	\$108 (\$9.00)
*Kaltern 2021 Schiava, Alto Adige, Italy	\$11.99	\$14.99	\$132 (\$11.00)
*Palazzone 2021 Orvieto Classico "Vignarco," Umbria, Italy	\$12.99	\$14.99	\$144 (\$12.00)
Fairview 2022 Rosé "Goats do Roam," Western Cape, South Africa	\$11.99	\$13.99	\$132 (\$11.00)
Cantele 2020 Primitivo, Puglia, Italy	\$11.99	\$18.99	\$132 (\$11.00)
Chateau du Claouset 2022 Blanc, Bordeaux, France	\$12.99	\$15.99	\$144 (\$12.00)
Chateau de Paraza 2019 Minervois "Cuvee Speciale," Languedoc, Fr.	\$12.99	\$16.99	\$144 (\$12.00)

**A NOTE ABOUT OUR CASE OF THE MONTH: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the MAY case-of-the-month is \$124.99; (average btl. price: \$10.42!!) the regular price would be \$177.99, a savings of almost 30%!**

**This month we offer an ALL RED & an ALL WHITE CASE. The ALL RED case is 4 each of the 3 red wines for \$124.99 or the ALL WHITE case is 3 each of the 3 white wines and 3 Rosé for: \$135.99.**

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

**\*Cabriz 2021 Branco, Dao, Portugal** –“The 2021 Branco Colheita Seleccionada Cabriz is a blend of 40% Encruzado, 20% Bical, 20% Malvasia Fina and 20% Cerceal Branco, unoaked, dry and coming in at 12.4% alcohol. This shows relatively good body, unctuous texture and a fruit-forward demeanor. The whole package makes it seem more substantial than it might seem on paper. It is not exactly in the light-and-bright style with an ethereal feel. It has substance, surprisingly rich texture and the fruit delivers plenty of flavor on the finish. This tasty white shows well overall. Just drink it on the younger side.” (WA 5/23)

**\*Chateau Monet 2021 Rouge, Bordeaux, France.** – (80% Merlot, 18% Cabernet Sauvignon and 2% Petit Verdot) Nose of blackcurrant, blackberry and spice. Fresh, bright and velvety on the palate with some structure, finishing with refined tannins

©\***Kaltern 2021 Schiava, Alto Adige, Italy**- (100% Schiava) “Aromas of tart cherries, laurel & wildflowers gently waft out of the glass. The palate is light & fresh focusing on tart red currants, raspberry and herbal flavors. It finishes with a slightly earthy edge which gives the wine added complexity and depth.”(WE 5/23)

©\***Palazzone 2021 Orvieto Classico "Vignarco," Umbria, Italy**- “A fresh quaff, light and snappy, with hints of tarragon and lemon peel accenting modest apricot and pear fruit. Procanico, Grechetto, Verdello and Malvasia. Practicing organic. Drink now. (WS 23)”

**Fairview 2022 Rosé "Goats do Roam," Western Cape, South Africa**- A Grenache based blend with notes of pear, melon, strawberries with a hint of spring blossoms finishing with peachy, fine grained acidity.

**Cantele 2020 Primitivo, Puglia, Italy** - Aromas of violets, dried black fruits and notes of sour cherries and spicy dirt. It finishes with gentle tannins and elegant acidity. A fresh and slightly lighter style.

**Chateau du Claouset 2022 Blanc, Bordeaux, France** – (60% Sauvignon 35% Semilion & 5% Muscadelle.) An aromatic wine with citrus, pineapple, pear & white peach notes. It finishes crisp & clean.

**Chateau de Paraza 2019 Minervois "Cuvée Speciale," Languedoc, France** – (40% Grenache, 40% Syrah and 20% Mourvèdre.) Black fruits, Blueberry preserves, black currant/ Chambord and candied violets.

### **USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

### **MAY SPECIAL OFFER – Terre Rouge Tête-à-Tête (no further discounts)**

*Here is a wonderful offer on our “go to” California Rhone blend!*

©**2015 Terre Rouge Tête-à-Tête, Sierra Foothills, California**.- (39% Grenache, 39% Mourvèdre & 22% Syrah) From one of our favorite California winemakers, Bill Easton, Terre Rouge (Red Earth) is the label he uses for his Rhone bottlings from the red granite and volcanic soils of the Sierra Foothills. There are aromas of blackberries and boysenberries with some smoky, meaty, gamey notes on the palate, a spicy mouth filling texture & refined tannins. Rhone meets Cali in the best way! **Reg. price: \$25.99, On sale in MAY: \$19.99**

### **MAY SPECIAL OFFERS**

*Prager is an outstanding Austrian estate known for Grüner Veltliner and distinctive dry Riesling!*

**2020 Weingut Prager Steinriegl Riesling Federspiel, Wachau, Austria** – “From marble and calcareous soils on west-facing terraces in a coolish side valley, the 2020 Ried Steinriegl Riesling Federspiel opens coolish, clear and chalky on the very elegant and refined nose. Medium-bodied, refined and lemon-fresh on the palate, this is a round, refined and salty, highly stimulating but also complex Federspiel with great terroir expression. Highly stimulating. A fantastic, distinctive wine! 14% alcohol. Tasted at the domain in June 2021.” (WA 12/21)

**Regular price: \$44.99, On sale in MAY: \$27.99**

*Sourced from two vineyards Coste di Vergne and Fossati, both in the town of Barolo.*

**2021 G.D. Vajra Coste & Fossati Dolcetto d'Alba Piedmont, Italy** - “The 2021 Dolcetto d’Alba Coste & Fossati is laced with dark cherry, plum, spice, leather and tobacco. Long ferments, with submerged cap and aging in cask yields a Dolcetto of uncommon complexity and nuance. The Coste & Fossati is usually on the richer side but the 2021 is decidedly restrained.” (Vinous 11/22) **Reg. price: \$27.99, On sale in MAY: \$21.99**

*From vineyards around the hilltop Tuscan town of Montepulciano showcasing the distinctive Sangiovese clone, Prugnolo Gentile. If Brunello is the King of Tuscan wines, Vino Nobile is the elegant Prince!*

**2019 Poliziano Vino Nobile di Montepulciano DOCG Tuscany, Italy** – (85% Prugnolo Gentile, 15% Colorino, Canaiolo, Merlot) “A darkly elegant mix of cloves, sweet smoke, sugar-dusted plums and violette pastille wafts up from the 2019 Vino Nobile di Montepulciano. This is delicate on the palate, silky in feel yet lifted with a savory mix of black fruit and inner herbal tones. The 2019 finishes a bit shorter than I’d like, yet cleans up nicely leaving gently gripping tannins and the mouth watering for some more.” (Vinous 10/22)

**Regular price: \$35.99, On sale in MAY: \$26.99**

### **NEW ARRIVAL – From the cellar: Red Burgundy**

**2009 Domaine Jean-Michel Guillon & Fils Gevrey Chambertin “Les Crais” Cote de Nuits, France** – From the beautiful 2009 vintage, sourced from 4 stony (“Les Crais”) Lieux-dits outside the village. This is an

opulent, aromatic, silky textured expression of Pinot Noir from Burgundy. Well over a decade of aging has only benefited this elegant and harmonious red wine. An excellent “deal” for: **\$99.99**

### NEW ARRIVALS – BURGUNDY

*From the iconic & laconic Sébastien Dauvissat with reviews from Allen Meadows at Burghound!*

© **2018 Domaine Jean Dauvissat Pere & Fils Vaillons Chablis Premier Cru, France** - “There is better typicity to the white orchard fruit, smoky mineral reduction and sea breeze-inflected nose. There is also better volume and richness to the delicious and caressing medium-bodied flavors that terminate in a sappy if slightly warm finale. This understated effort should also drink well on the younger side. (BH 76) **\$52.99**

© **2018 Jean et Sebastien Dauvissat Les Preuses Chablis Grand Cru, France** – “There is very good Chablis character to the notably ripe aromas of petrol, quinine, tidal pool and various white-fleshed fruit scents that are trimmed in noticeable if discreet wood toast. The attractively textured medium weight flavors are not nearly as concentrated as those of its 2019 counterpart though there is better refinement and finesse. Moreover, there is certainly enough stuffing to suggest that this will require most of a decade to arrive at its full maturity.” (BH 80) **\$99.99**

*Allocated red Burgundy from Simon Rollin who has now replaced his ‘officially retired’ father Rémi.*

© **2020 Domaine Rollin Pere et Fils Pernand-Vergelesses Cote de Beaune, France** – “Tasting note: A ripe and agreeably fresh nose combines notes of distinctly earthy aromas of plum, dark cherry and a hint of violet. There is again very good vibrancy to the more mineral driven middle weight flavors that exhibit fine length and surprisingly good power on the chalky and lightly rustic finale.” (BH 86) **\$56.99**

© **2020 Domaine Rollin Pere et Fils Bourgogne Hautes Cotes de Beaune Burgundy, France** - “Earth and anise wisps can be found on the ripe red and dark berry fruit aromas. There is both very good vibrancy and detail to the delicious flavors that conclude in a bitter pit fruit-inflected finale. This easy to like effort should benefit from 1 to 3 years of keeping.” (BH 86) **\$39.99**

### NEW ARRIVALS from Arianna Occhipinti and we only get a few bottles!

© **2018 Arianna Occhipinti 'Grotte Alte' Cerasuolo di Vittoria DOCG, Italy** - (50% Frappato/50% Nero d'Avola.) Arianna's only DOCG wine, named for the limestone ridges on which the Occhipinti estate lies. Fresh and lean with red berries, herbs and a touch of rusty nails on a silky finish. **\$99.99**

© **2020 Arianna Occhipinti Il Frappato Terre Siciliane IGT, Sicily, Italy**: "Aromas of suede, dried rose and dried strawberry. Medium-bodied with slightly firm tannins. Linear on the palate and rather pretty, fresh and long. Drink or hold." (JS 8/17/22) **\$59.99**

© **2020 Arianna Occhipinti 'Siccagno' Nero d'Avola Sicilia IGT**- This is an open and minerally driven wine with bright red fruit and spice, slight notes of smoky earth finishing with dusty tannins. **\$59.99**

### The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

### EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

### RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the

summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIORNMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.