

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 [www.jemersonfinewine.com](http://www.jemersonfinewine.com)

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

**NOW OPEN SUNDAY 12noon to 6pm.**

**TIME TO PRE-ORDER 2020 BEAUJOLAIS NOUVEAU and SAVE!!**

## NOVEMBER 2020 NEWSLETTER



On Nov. 6<sup>th</sup> we will post on YouTube  
our 14<sup>th</sup> ANNUAL, often imitated never equaled,  
**WINES OF THANKSGIVING TASTING**  
*We will compare and discuss, a selection of wines for the Thanksgiving table.*

### **NO OPEN IN STORE TASTINGS or CLASSES IN NOVEMBER**

*The Store will be open and maintain normal hours and we offer curbside and delivery service.*

<u>Emerson Wine Club SPECIALS</u> [Prices valid through 11/30/20.]	<u>Nov. '20</u>	<u>USUAL</u>	<u>CASE</u>	<u>(cs.btl.cost)</u>
*Quinta da Pacheca 2019 Branco, Douro, Portugal	\$7.99	\$9.99	\$84	(\$7.00)
*Dal Maso NV Durello Brut, Lessini, Veneto, Italy	\$10.99	\$14.99	\$120	(\$10.00)
*Val de Salis 2019 Pinot Noir, Pays d'Oc, France	\$10.99	\$12.99	\$120	(\$10.00)
*Lewis & Clark 2017 Proprietary Red, Columbia Valley, Wash. St.	\$10.99	\$12.99	\$120	(\$10.00)
Klemens Weber 2018 Riesling Halbtrocken, Pfalz, Germany	\$11.99	\$13.99	\$132	(\$11.00)
Renzo Masi 2016 Chiant Riserva, Tuscany, Italy	\$12.99	\$15.99	\$144	(\$12.00)
Chateau Haut Gaudin 2018 Rouge Superieur, Bordeaux, France	\$12.99	\$14.99	\$144	(\$12.00)
Domaine des Baumard 2017 Vin Blanc "La Caleche," Loire, France	\$15.99	\$19.99	\$180	(\$15.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the NOVEMBER case-of-the-month is **\$119.99**; (average bottle price: **\$10.00!!**) the regular price would be \$168, a savings of over 28%!*

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

\***Quinta da Pacheca 2019 Branco, Douro, Portugal** - (made from C6dega and Moscatel) a fresh and very aromatic wine with tropical fruits, citrus, white flowers and great minerality finishing with nice acidity. A great wine with all types of seafood.

\***Dal Maso NV Durello Brut, DOC Durello Lessini, Veneto, Italy**- From the Veneto but it is not Prosecco! 100% Durello, hand-picked and made using the Charmat method with 2 months on the lees. Fresh with aromas of flowers and pears it finishes bright and dry with saline notes and bubbles.

\***Val de Salis 2019 Pinot Noir, Pays d'Oc, France** - An everyday Pinot Noir from the sunny Languedoc. Flavors of fresh cherry with hints of toasted spice and cumin, it finishes with mild tannins and appropriate Pinot acidity.

\***Lewis & Clark 2017 Proprietary Red, Columbia Valley, Washington State** - "Elegant and complex this 63% Syrah & 37% Cabernet Sauvignon blend shows aromas of ripe fruits, cherry, herbs and a hint of spice. It is very well-structured and finishes with refined, smooth tannins. Pair this wine with duck, braised beef, lamb and hard aged cheeses." – Winery notes.

**Klemens Weber 2018 Riesling Halbtrocken, Burrweiler Altenforst Pfalz, Germany** - Full and smooth in the mouth with notes of ripe peaches, ripe pears and flowers with a touch of petrol in the background and juicy mouthwatering acidity. Halbtrocken means half dry so there is just a touch of sweetness which you will hardly notice as it is balanced by acidity. This is a friendly Thanksgiving suited wine and only 11.5% alcohol.

**Renzo Masi 2016 Chiant Riserva, Tuscany, Italy** – “A rich style, this red boasts black cherry, black currant, floral and subtle sweet oak aromas and flavors. Vibrant and balanced, with a tobacco note and dusty tannins gracing the finish. Sangiovese and Colorino. Drink now through 2024.” (WS 10/15/20)

**Chateau Haut Gaudin 2018 Rouge Superieur, Bordeaux, France** – ripe and lightly spiced with black currents and plum aromas. This medium bodied wine has a plush mouth feel finishing with young Bordeaux tannins.

**Domaine des Baumard 2019 Vin Blanc "La Caleche," Loire, France** - (50% Chardonnay and 50% Chenin Blanc) Baumard is a renowned Loire Valley producer but in his region this blend of Chardonnay and Chenin Blanc results in a Vin de France classification. It is a wonderful combination with muted aromas of flowers, tree fruits and marzipan with flavors of citrus and crushed stone. The Chardonnay adds some weight in the palate and the finish is crisp and clean. A great Thanksgiving wine as an aperitif with oysters or with the bird itself.

**USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

**TIME TO PRE-ORDER 2020 BEAUJOLAIS NOUVEAU and SAVE!!**

**As the harbinger of the vintage, it's a worthy tradition! Slightly lower alcohol, ripe fruit flavors, food friendly acidity and mild tannins make this the PERFECT THANKSGIVING WINE!**

**Call us at (804) 285-8011 or e-mail us at [wineinfo@jemersonfinewine.com](mailto:wineinfo@jemersonfinewine.com) to place your order!** This year we have, once again, selected a Villages level of Nouveau, Domaine Manoir du Carra Beaujolais Villages, (a better quality level than basic Beaujolais) and the price remains the same! *In fact, we have lowered the pre-order bottle price by \$1 because we should all buy at least one bottle, drink the wine, smash the bottle and say good riddance to 2020!* The 2020 Regular price is \$12.99. **BUT order before 11/14 and the price is \$9.99 per bottle or save even more and order a case at \$112.99 (\$9.42/btl.) per case (no additional discounts).**

*The wine is delivered the third Thursday in November (11/19).*

**NOVEMBER SPECIAL OFFERS – We're Moved to offer Burgundy.**

*Take advantage before the tariffs effect new vintages.*

**Premier Cru White Burgundies for the Thanksgiving table.**

*Practicing organic farmer, fermented and aged in French Oak, classic Premier Cru.*

**SALE: 2018 Domaine Jaeger Defaix Les Cloux Rully Premier Cru, Burgundy France** – “The 2016 Rully 1er Cru Les Cloux hails from massal selection vines between 45 and 60 years old. This is the brightest and most precise of Jaeger-Defaix's whites, offering up notes of lime, green orchard fruit, peach and white flowers. On the palate, it's medium-bodied & delicate, with attractive purity & a long, succulent finish.” (WA)

**Regular price \$39.99 - On SALE in November for \$29.99** (while supplies last).

*Hand harvested, organically farmed (not certified), with sparing use of natural elements only as needed.*

**2014 Thomas Morey Chassagne-Montrachet Morgeot Premier Cru, Burgundy, France** – “Once again there is a soft whisper of wood on the notably floral white orchard fruit suffused nose. This is a big but energetic wine with plenty of volume and concentration on the mid-palate that delivers excellent length on the seductively textured finale. This presently isn't as complex as the Embrazées but the underlying material appears to be such that more will almost certainly develop.” (BH #63)

**Regular price \$74.99 - On SALE in November for \$59.99** (while supplies last).

**Burgundy Rouge**

*Organic, indigenous yeasts and no added sulfites. A perfect Thanksgiving wine.*

**SALE: 2018 Vignobles Bulliat Morgon “Nature” Beaujolais, France** – “Shimmering ruby. Lively, primary red/blue fruit aromas, along with suggestions of pungent flowers and succulent herbs. Picks up a spicy nuance with air, which sharpens the appealingly sweet black raspberry and boysenberry flavors. A bitter chocolate note appears on the long, penetrating finish, which is firmed by dusty, even tannins.” (Vinus 10/19)

**Regular price \$21.99 - On SALE in November for \$16.99** (while supplies last).

We couldn't decide between these two Bougogne Rouges so we are offering both of them at a sale price!

*The vineyards Magnien works with are now either certified organic or in the process of conversion.*

**SALE: 2017 Frederic Magnien Bourgogne “Graviers” Rouge Burgundy, France** - Pinot Noir sourced from a single vineyard called ‘Graviers’ aged in older French Oak and bottled unfiltered and unfined. Earthy aromas with black cherries, raspberries and baking spices. Medium bodied, it finishes juicy with a touch of acid and tannins. It is a great food wine and has good Burgundy typicity.

**Regular price \$29.99 - On SALE in November for \$19.99** (while supplies last).

*Indigenous yeast and no wine making additives though vineyards are not certified organic.*

**SALE: 2017 Vincent Girardin Bourgogne Pinot Noir “Cuvee Saint-Vincent” Burgundy, France** – From vineyards in the regional appellation area of the Cote de Beaune. Muted aromas of earth and dark cherry fruit, the medium bodied wine has ripe fruit flavors with supple tannins and good acidity.

**Regular price \$29.99 - On SALE in November for \$19.99** (while supplies last).

### **NEW ARRIVALS – ONCE AND FUTURE**

*Joel Peterson, (founder of Ravenswood which is now a Gallo wine) the godfather of Cali Zin, especially single vineyard Zin, returns to his roots with his son Morgan Twain-Peterson and the wines are spectacular!*

**2018 Once & Future Petit Sirah, Palisades Vineyard, Calistoga, Napa Valley Ca.-** “The 2018 Petit Sirah Palisades Vineyard is sumptuous, racy and explosive. Inky and voluptuous to the core, with soft curves and tremendous fruit intensity, the 2018 has it all. Crème de cassis, blueberry jam, spice, lavender, menthol and exotic white flowers build as this arrestingly beautiful showstopper opens up with a bit of air. Joel Peterson has done a tremendous job exalting the purity of the fruit, while avoiding the hard tannins that can at times make young Petite hard to approach. In a word...wow!” (Antonio Galloni Vinous 4/20) **\$68.99**

**2018 Once & Future Zinfandel, Teldeschi Vineyard, Frank's Block, Dry Creek Valley Sonoma, Ca.** “One of the highlights in this range, the 2018 Zinfandel Teldeschi Vineyard Frank's Block is flat-out stunning. In 2018, the Teldeschi soars out of the glass with magnificent aromatic complexity and depth. Inky dark fruit, lavender, spice, menthol, licorice and plum infuse the 2018 with tons of nuance and complexity. But it is the purity of the flavors that elevates the 2018 into the realm of the sublime. Dollops of co-fermented Alicante and Carignane add striking nuance. This is a stellar showing.” (Antonio Galloni Vinous 4/20) **\$57.99**

**2018 Once & Future Zinfandel Old Hill Vineyard, Sonoma Valley, Ca.** “The 2018 Zinfandel Old Hill Vineyard is flat-out stunning. Deep, layered and super-expressive, the 2018 offers unreal complexity, much of which comes from the diversity of a field blend of about 14 varieties that includes good bits of Grenache, Mataro, Alicante and Carignane, among others. A wine of total understatement, the 2018 is not obvious, but it has so much going on for readers who can take some time with it. Old Hill is one of the most pedigreed sites in Sonoma Valley. Joel Peterson certainly got every bit of potential out of this fruit in 2018. What a wine!” (Antonio Galloni Vinous 4/20) **\$62.99**

### **The GREEN Spot**

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

### **EMERSON’S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

### **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree

sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.