

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues- Sat.: 9:00am to 8:00pm and **Sunday 12noon to 6pm.**

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

NOVEMBER 2022 NEWSLETTER

We are resuming in Store Tastings! You must be fully vaccinated to participate.



SUNDAY, NOVEMBER 13th – 1:00 to 5:00pm

Mark your calendars for our 15th ANNUAL, *often imitated never equaled,*

WINES OF THANKSGIVING TASTING

*Please join us for Turkey, Stuffing, Seasonal vegetables & a selection of wines for the Thanksgiving table.
Discounts on all wines tasted!*

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm
"Whatever we feel like opening"

Emerson Wine Club SPECIALS [Prices valid through 11/30/22]

	<u>NOV. '22</u>	<u>USUAL</u>	<u>CASE</u>	<u>(cs.btl.cost)</u>
*Chateau Puy Servain 2021 Montravel Blanc, Bordeaux, France	\$10.99	\$13.99	\$120	(\$10.00)
*Les Heretiques 2021 Rouge, Pays d'Herault, France	\$11.99	\$14.99	\$132	(\$11.00)
*Enrique Mendoza 2018 Monastrell "La Tremenda," Alicante, Spain	\$11.99	\$14.99	\$132	(\$11.00)
*Sofia Brescia 2021 Frizzante, Veneto, Italy	\$12.99	\$18.99	\$144	(\$12.00)
S. A. Prum Riesling 2021 "Essence," Mosel, Germany	\$12.99	\$15.99	\$144	(\$12.00)
Hillinger 2020 "Small Hill Red", Burgenland, Austria	\$13.99	\$15.99	\$156	(\$13.00)
Bacchus 2020 Pinot Noir "Ginger's Cuvee," California	\$13.99	\$15.99	\$156	(\$13.00)
Baron Ermengaud 2021 Faugeres Blanc, Languedoc-Roussillon, Fr.	\$15.99	\$19.99	\$180	(\$15.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the NOVEMBER case-of-the-month is **\$133.99**; (average btl. price: \$11.17!!) the regular price would be \$193.99, a savings of more than 30%! **THIS MONTH WE WILL OFFER AN ALL RED and an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$137.99 or the ALL WHITE case which is 3 each of the 4 white wines for: \$137.99.***

Here is the line-up and as always, there are 2 each of the first four wines (*) and 1 each of the last four wines.

*Chateau Puy Servain 2021 Montravel Blanc, Bordeaux, France - 60% Sauvignon Blanc, 40% Semillon. Pungent kick of cut ivy, grassy herbs and smoked peppers meshing with pear and citrus fruit impressions. Finishes crisp with nice acidity.

*Les Heretiques 2021 Rouge, Pays d'Herault, France - Predominantly Carignan and some Syrah from 40 to 100 year old vines. Olive tapenade, cured meat, savory herbs, plum and blackberry impressions. Good structure and length with flavors of earthy forest floor & smoked spices. Enjoy with flank steak or lamb.

*Enrique Mendoza 2018 Monastrell "La Tremenda," Alicante, Spain - "The incredible value 2018 La Tremenda is pure Monastrell from 26-year-old vines on sandy and silt soils covered with rolling stones. It is fermented in stainless steel and aged in French oak barrels for six months. It's a more delicate expression of Monastrell, with good balance, quite transparent; it was easy, and the wines have very good freshness, with less concentration but terrific balance and definition, quite fruit-driven but with complexity and depth. It's approachable, really good for an entry level and amazing for the price. This is really impressive. An honest Monastrell. 90,000 bottles produced. It was bottled in February 2020." (WA)

©*Sofia Brescia 2021 Frizzante, Veneto, Italy - (60% Glera and 40% Garganega) Delicately effervescent (Frizante is about half the pressure of Spumante) with creamy texture and subtle melon notes. A nice aperitif and a good alternate choice at the Thanksgiving table.

S. A. Prum Riesling 2021 "Essence," Mosel, Germany - Notes of apricot, green apple and white peach. A hint of sweetness balanced by lip smacking acidity. Delicious and the perfect wine for the Thanksgiving table when presented with sides of stuffing and sweet potatoes. Also perfect with all styles of spicy food.

©**Hillinger 2020 "Small Hill Red", Burgenland, Austria** - An easy drinking blend of 50% Merlot, 25% Pinot Noir, 25% St. Laurent with aromas reminiscent of dark berries, hints of licorice and dark chocolate. Full bodied and drinkable, finishing with soft tannins. A wine that goes perfectly with every dish or no dish.

Bacchus 2020 Pinot Noir "Ginger's Cuvee," California - From David Gordon, wine director at Tribeca Grill. This Monterey Pinot Noir is medium bodied with aromas and flavors of raspberry, tart cherry, spice with a touch of earth. Supple and balanced with a smooth finish. It plays above the price point.

Baron Ermengaud, Fr.- 50% Roussanne, 20% Marsanne, 20% Vermentino and 10% Grenache Blanc) Think white Châteauneuf-du-**2021 Faugeres Blanc, Languedoc-Roussillon** Pape on the cheap. The wine is lively and crisp, with medium-bodied notes of melon, citrus blossom and flowers. Perfectly balanced between richness, fruitiness and freshness.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

TIME TO PRE-ORDER 2022 BEAUJOLAIS NOUVEAU and SAVE!!

Slightly lower alcohol, ripe fruit flavors, and mild tannins make this the PERFECT THANKSGIVING WINE!

The 2022 Regular price is \$15.99. **BUT** order before 11/14 and the price is: \$13.99 per bottle or save even more and order a case at \$139.99 (\$11.67/btl.) per case (no additional discounts).

The wine is delivered the third Thursday in November (11/17).

NOVEMBER SPECIAL OFFERS- with a focus on Thanksgiving

Sustainably farmed from two estate vineyards.

2017 Spy Valley Pinot Noir, Marlborough, New Zealand - “Fresh and vibrant, notes of cherry, raspberry and cranberry have good intensity and focus on a smooth and supple frame, with terrific tension between the red fruit flavors and muscular tannins, green tea notes linger on the finish. Drink now. 3,300 cases made, 1,200 cases imported.” (WS)

Reg. price \$28.99 / On Sale in November: \$21.99

2021 MacRostie Pinot Noir Sonoma Coast, USA - From an old school Cali winery founded in the 70's this Pinot is made with grapes sourced mostly from the Russian river Valley and Petaluma Gap AVA. Fruit forward, fairly full bodied Pinot with upfront impressions of dark cherries, plums with woody spice notes and subtle pepper note on backend. Silky texture.

Reg. price \$32.99 / On Sale in November: \$22.99

NOVEMBER SPECIAL OFFERS- From the Cellar with a focus on Thanksgiving

2005 Maison Bertrand Ambroise Nuits-Saint-Georges, Cote de Nuits, France - “This is dark & filled with plum, earth and chocolate notes and supported by dense, fine-grained tannins. It's rigid now, but its concentration and length show that this has fine potential. Best from 2013 through 2022. 250 cases imported.” (WS) *With the tannins relaxed this has hit its peak!*

Reg. price \$79.99 / On Sale in November: \$49.99 (limit 2 per cust.)

2003 Kooyong Haven Pinot Noir Mornington Peninsula, Australia – “Lithe and generous, a refreshing mouthful of black cherry, mineral and a wee touch of earth, framed with slightly chalky tannins, the fruit persisting nicely.” (WS) *Still drinking well with the tannins quite refined.*

Reg. price \$34.99 / On Sale in November: \$29.99 (limit 1 per cust.)

NOVEMBER SPECIAL OFFERS- From the cellar: Riesling, the ultimate Thanksgiving wine.

Riesling is a noble grape that ages well and here are two extraordinarily fresh and delicious examples.

2009/11 Weingut Max Ferd. Richter Brauneberger Juffer Riesling Auslese, Mosel, Germany

“A pungently penetrating and striking nose of mint, eucalyptus and candied lemon rind in the Richter 2011 Brauneberger Juffer Riesling Auslese leads to a palate of corresponding intensity – adding-in tingling pineapple – and possessed of transparency to stony notes as well as a harmonious integration of textural creaminess with juicy vivacity that are rare in the present collection. This finishes with sustained stimulation,

but is, at the same time, soothingly rich and coolingly herbal. Constantin Richter notes that like his estate's other 2011s from Brauneberg sites, this was also unproblematic and relatively rapid in fermentation. Given its quality, this Auslese has been significantly underpriced in comparison with its immediate siblings. Look to savor it through at least 2030." (WA 206)

Reg. price \$34.99 / On Sale in November: \$19.99

2003 Weingut Max Ferd. Richter Mulheimer Sonnenlay Riesling Spatlese Mosel, Germany – The largest of Richter's vineyards in Mulheim. This wine retains its pale yellow color and an amazing freshness with hints of apple blossoms and little to no petrol; this is a juicy wine with a clear mineral texture and an excellent balance between aromatic fruit sweetness and racy acidity. **Reg. price \$24.99 / On Sale in Nov.: \$16.99**

NOVEMBER SPECIAL OFFERS- Pinot Redux

Last year we offered the Dollar Bills Only and Dames Huguettes and this year we are offering the same vintage of Dollar Bills (the year has mellowed it nicely) and the next vintage of Huguettes.

2020 Patricia Green Cellars 'Dollar Bills Only' Pinot Noir, Willamette Valley, USA- 2020 was a tough vintage in Oregon so Patty Green Cellars decided to declassify all of their single vineyards and put most of it into a single cuvee – 'Dollar Bills Only', a reference to a juke box in one of their favorite dive bars. It is a silky, ready to drink, balanced wine with dark red fruits and a great texture.

Reg. price \$21.99 / On Sale in November: \$17.99

One of my favorite wines from vineyards named for the women that maintained them during WWI

2019 Dom. Mongeard-Mugneret Hautes Cotes de Nuits, 'Les Dames Huguettes', Burgundy, France

From a very good vintage the 2019 opens slowly with notes of dusky red and black fruits. On the palate it's pliant and juicy with good acidity and a long savory finish Les Dames Huguettes is a regional AOC with vineyards located behind the Côte de Nuits. This is a good example of red Burgundy.

Reg. price \$49.99 / On Sale in November: \$39.99

NEW ARRIVALS

©**2019 Franck Givaudin Irancy, Burgundy, France-** Some of you may remember the delicious Pinot Noir we sold from Chitry; well here is a delicious Pinot Noir from Irancy, their next door neighbor. Franck Givaudin is the 5th generation of his family to run this organic vineyard. This Pinot Noir is all about elegance and purity of fruit. Medium bodied with cherry and raspberry notes wrapped in a smooth finish on this classic, old-style red Burgundy. **\$23.99** (Quantities limited 2 per customer)

2021 Jean-Paul Brun Domaine des Terres Dorees Beaujolais l'Ancien Beaujolais, France - "Pretty and perfumed, the 2021 Beaujolais l'Ancien bursts with scents of plums, cherries, sweet spices and licorice. Medium-bodied, lively and fleshy, with melting tannins and mouthwatering acids, it will delight readers nostalgic for a cooler, crunchier style of Beaujolais than recent vintages have tended to deliver." (WA) **\$21.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.