

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 [www.jemersonfinewine.com](http://www.jemersonfinewine.com)

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues- Sat.: 9:00am to 8:00pm and **Sunday 12noon to 6pm.**

© in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or "natural".

## NOVEMBER 2023 NEWSLETTER

**Saturday, November 11 from 2:00pm- 5 pm**

*An Encounter satellite event at the store!*

**Cacique Maravilla winemaker Manuel Moraga Gutierrez**

**Pipeño PARTY**

**Natural, organic wines from Chile!**

**ENCOUNTER**

Virginia's **FIRST** natural Wine Fair!

Where? Institute for Contemporary Art

When? noon-5pm / Sunday, November 12<sup>th</sup>

Get tickets at: [www.encounterwinerva.com](http://www.encounterwinerva.com)



**SUNDAY, NOVEMBER 19th – 1:00 to 5:00pm**

Mark your calendars for our 16<sup>th</sup> ANNUAL, *often imitated never equaled,*

**WINES OF THANKSGIVING TASTING**

*Please join us for Turkey, Stuffing, Seasonal vegetables & a selection of wines for the Thanksgiving table.*

*Discounts on all wines tasted!*

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

*"Whatever we feel like opening"*

**Emerson Wine Club SPECIALS** [Prices valid through 11/30/23]

**NOV. '23** USUAL CASE (cs.btl.cost)

*Perrin 2022 Luberon Blanc, Rhone Valley, France	\$10.99	\$13.99	\$120	(\$10.00)
*Ch. La Periere 2022 Minervois Grande Cuvee, Languedoc-Roussillon, Fr.	\$11.99	\$14.99	\$132	(\$11.00)
*Luzon Verde 2022 Monastrell, Jumilla, Spain	\$11.99	\$13.99	\$132	(\$11.00)
*Wool Pack 2022 Sauvignon Blanc, Marlborough, New Zealand	\$12.99	\$14.99	\$144	(\$12.00)
Cellier des Demoiselles 2022 Pinot Noir, Pays d'Oc, France	\$10.99	\$13.99	\$120	(\$10.00)
Degani 2022 Valpolicella Classico, Veneto, Italy	\$12.99	\$14.99	\$144	(\$12.00)
Valle Martello 2022 Colline Teatine Cococciola "Brado," Gli Abruzzi, Italy	\$12.99	\$15.99	\$144	(\$12.00)
Bestheim 2020 Riesling "Des Chasseurs de Lune," Alsace, France	\$14.99	\$18.99	\$156	(\$13.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value!* The discounted price for the NOVEMBER case-of-the-month is **\$125.99**; (average btl. price: \$10.49!!) the regular price would be \$178.99, a savings of 30%!

**We also offer an ALL RED & an ALL WHITE 8 PACK. The ALL RED 8 pack is 2 each of the 4 red wines for \$82.99 and the ALL WHITE 8 pack is 2 each of the 4 white wines for: \$82.99.**

**Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.**

\*Perrin 2022 Luberon Blanc, Rhone Valley, France (30% Bourboulenc, 30% Grenache, 30% Ugni blanc, 10% Roussanne) From southern France, this medium bodied savory dry white wine offers white flowers, citrus & subtle beeswax impressions. Well balanced in the mouth, it is fresh, with great vivacity & a hint of saltiness.

\*Chateau La Periere 2022 Minervois Grande Cuvee, Languedoc-Roussillon, France – (70% Syrah, 30% Grenache) Aromas of dark plum, blackberries and peppery spice. Fuller bodied, juicy and fresh finishing with lingering tannins. This is your burger and steak wine!

©\*Luzon Verde 2022 Monastrell, Jumilla, Spain- (100% Monastrell) An organic wine from Spain's Jumilla region. Friendly and juicy with ripe black berry and dusty notes on a nice tannic background. It is a very well balanced wine with a good offering of fruit, structure and spice. A lovely wine to pair with barbecue.

\*Wool Pack 2022 Sauvignon Blanc, Marlborough, New Zealand - (100% Sauvignon blanc) Aromas of dried herbs, orange citrus blossom as well as the usual notes of grapefruit, gooseberry and fresh cut grass. Medium bodied with a nice balance between juiciness and minerality on the finish.

**Cellier des Demoiselles 2022 Pinot Noir, Pays d'Oc, France-** (100% Pinot Noir) Upfront red cherry notes and a silky texture characterize this super quaffable Pinot! Juicy on the palate with hints of smoke and earth finishing with soft refined tannins. A good match with Thanksgiving Turkey!

**Degani 2022 Valpolicella Classico, Veneto, Italy** - (40% Covina, 35% Rondinella, 25% Corvinone) Subtle earth and baking chocolate impressions mesh with dried cherry flavors in this medium-bodied, well balanced, velvety red wine from the Veneto region of northcentral Italy.

**Valle Martello 2022 Colline Teatine Cococciola "Brado," Gli Abruzzi, Italy-** (100% Cococciola) Used primarily in the past as a blending grape in Gli Abruzzi, this pure example of Cococciola offers apple and orchard fruit impressions in a lithe, bone-dry style. It is a multifaceted white wine, with great freshness, ideal as an aperitif, with sushi, fish dishes, first courses and cheeses.

**Bestheim 2020 Riesling "Des Chasseurs de Lune," Alsace, France** – (100% Riesling) This dryish Alsatian Riesling offers very expressive floral and lemon peel aromatics. There is a salty freshness and a long elegant finish. An excellent wine for accompanying the traditional Thanksgiving meal!

**USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

**TIME TO PRE-ORDER 2023 BEAUJOLAIS NOUVEAU and SAVE!!**

*Slightly lower alcohol, ripe fruit flavors, and mild tannins make this the PERFECT THANKSGIVING WINE!*

The 2023 Regular price is \$15.99. BUT order before 11/14 and the price is: \$13.99 per bottle or save even more and order a case at \$139.99 (\$11.67/btl.) per case (no additional discounts) *The wine is delivered the 3rd Thurs. in Nov. (11/16).*

**NOVEMBER SPECIAL OFFERS- Red Burgundy with a focus on Thanksgiving**

*Red Burgundy is a perfect Thanksgiving wine and here are some affordable gems!*

**2019 Vincent Girardin Santenay Terre d'Enfance Cote de Beaune, France** “Lean and dense, offering black cherry, blackberry, spice and toasty oak flavors. This has intensity, building nicely to a lengthy conclusion. Firmly structured.” (WS 12/15/22) **Regular price \$42.99 / On Sale in November: \$31.99 (limit 2 per cust.)**

**2021 Philippe Milan & Fils Bourgogne Cote Chalonnaise Pinot Noir Burgundy** - Philippe Milan's basic Bourgogne Rouge is always a crowd pleaser. This Pinot Noir is lightly colored and round in the mouth with loads of flavors, especially cherry. Pliant and very fresh with a long finish.

**Regular price \$21.99 / On Sale in November: \$17.99 (limit 2 per cust.)**

**2022 Domaine Deliance Bourgogne Cote Chalonnaise Pinot Noir Burgundy, France-** Another gem from Deliance! This fruit forward Pinot Noir has aromas of cherry, raspberry, spice and forest floor. Round and silky with light tannins and good Pinot acidity on a long finish. **Reg. price \$24.99 / On Sale in November: \$18.99**

**NOVEMBER SPECIAL OFFERS- US Pinot Noir with a focus on Thanksgiving**

*Two US wineries that defined their respective appellations.*

**NEWSLETTER ONLY ©2022 Argyle Estate Reserve Pinot Noir Willamette Valley, Oregon, USA** - The Reserve is a blend from all four of Argyle's estate vineyard sites. “The influence of Eola-Amity Hills fruit is powerful and spicy with dense, dark fruit, while the Dundee Hills contributes a soft texture and brightness to the blend.” A young wine, it really shows best with a good decant. **Reg. price \$51.99 / On Sale in Nov.: \$26.99**

**2021 Melville Estate Pinot Noir Sta. Rita Hills, USA-**“Medium ruby, the 2021 Pinot Noir Estate has alluring aromas of cranberry and orange jelly, forest floor and Angostura bitters. Medium-bodied, it floods the mouth with waves of juicy berry fruit supported by fine, chalky tannins, and it finishes long and layered. This was vinified using about 40% whole clusters.” (WA 12/22) **Regular price \$48.99 / On Sale in November: \$33.99**

**NOVEMBER SPECIAL OFFERS - Riesling, the ultimate Thanksgiving wine.**

**Dr. Leimbrock Mulheimer Sonnenlay Riesling Spätlese, Mosel, Germany** – Here is an affordable, single vineyard, delicious Riesling with notes stone fruit and a very light hint of petrol. Round in the mouth with a touch of sweetness and finishing with lip smacking lemon drop acidity. This will do very well with the stuffed Turkey, sweet potatoes, green bean casserole, etc. We had an older vintage of a Richter from the same vineyards last year and these wines show so well. **Regular price \$18.99 / On Sale in November: \$16.99**

## **NOVEMBER SPECIAL OFFER – Sancerre: Your Thanksgiving Rosé**

**2022 Domaine de la Chezatte Sancerre Rosé, Loire, France** – (100% Pinot Noir) Dry, elegant aromas of ripe cranberry, stone fruits and cherries. Supple and slightly round on the palate with a crisply textured background and refreshing acidity on the long finish. **Regular price \$22.99 / On Sale in November: \$18.99**

## **NOVEMBER SPECIAL OFFER- A Jura Two Pack!**

*Founded in 1942 and farmed organically in the Jura Arbois AOC. Jura is located in eastern France between Burgundy and Switzerland and their light, fresh wines made from Poulsard and Trousseau have peaked wine drinkers curiosity in recent years. This two pack will be the hit of the Thanksgiving meal!*

© **2019 Domaine Rolet Pere & Fils L'Étoile Chardonnay, Jura, France** - L'Étoile is the smallest appellation in the Jura, and it is said that the name came from the fact that the village is surrounded by five hills that form the points of a star (étoile in French). Aromas of ripe pears and yellow fruits, with a rich mouth feel from barrel fermenting and a touch of hazelnuts on a balanced, creamy but crispy finish. **\$29.99**

© **2016 Domaine Rolet Pere & Fils Arbois Trousseau, Jura, France**- (100% Trousseau) This is a traditional light red from Arbois which brings the complexity from the soils of the hills of Montigny and Arbois made of red marls and rich gravels. Light red in color with aromas of red fruits, cranberries and kirsch contrasted with notes of mushroom and tobacco. Light on the palate with good minerality and acid. It is Jura's answer to Pinot Noir. **\$29.99**

**Buy them separately OR Buy the 2 pack for \$49.99! (Regular price is \$60.00)**

## **NEW ARRIVALS – perfect Thanksgiving Pinot Noirs!**

**2021 Ceritas Occidental Vineyard Pinot Noir Sonoma Coast, USA** – “The 2021 Pinot Noir Occidental Vineyard is an absolutely riveting wine. Soft, plush tannins wrap around a core of red berry fruit, blood orange, rose petal, mint, wild flowers and lavender. Sensual and racy, with mind-blowing balance, the 2021 is magnificent. Bright saline accents linger on the explosives finish. The 80% whole clusters are pretty much buried. Don't miss it.” (Galloni, Vinous 7/23) **\$149.99**

*Or try the equally expressive: 2021 Ceritas 'Annabelle' Pinot Noir Sonoma Coast, USA at \$104.99.*

**2012 Domaine Jean-Michel Guillon & Fils Gevrey-Chambertin Cuvée Alexis Cote de Nuits, France** – A mixture of old vines (50+ years). “There is fine detail to the mineral-inflected medium weight flavors that possess excellent phenolic maturity to the supporting tannic spine, all wrapped in a robust, powerful and impressively long finish. I like the concentration and if this can add a bit more length it should merit the top of my projected range.” (BH from Barrel sample) **\$79.99**

*Or try the slightly riper: 2012 Guillon Gevrey-Chambertin Cuvée Père Galland Cote de Nuits, Fr. at \$79.99.*

### **The GREEN Spot**

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

## **EMERSON'S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

## **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun

to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.