

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - [www.jemersonfinewine.com](http://www.jemersonfinewine.com) / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

## OCTOBER 2022 NEWSLETTER

**TIME TO PRE-ORDER 2022 BEAUJOLAIS NOUVEAU and SAVE!!**

© in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or “natural”.

Please join us on **Thursday, October 13th** from **4:30 to 6:30 pm**

as we welcome **Francesca Vajra** for a tasting

of the Piemonte wines of **G. D Vajra.**



G.D.VAJRA  
BAROLO



**Saturday, October 29, 2022 from 2:00 – 6:00pm**

### **4<sup>th</sup> Annual World's Scariest Wines**

A selection of unusual grapes, unusual places and unusual colors.

But there is nothing to be afraid of...Ha, ha, ha, haaaa.

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

*'Whatever we feel like opening'*

### Emerson Wine Club SPECIALS [Prices valid through 10/31/22.]

### OCT. '22 USUAL CASE (cs.btl.cost)

*Il Vince 2020 Pinot Grigio, Veneto, Italy	\$7.99	\$9.99	\$84	(\$7.00)
*Braai 2020 Cabernet Sauvignon, Western Cape, South Africa	\$9.99	\$14.99	\$108	(\$9.00)
*Val de Salis 2021 Viognier, Pays d'Oc, France	\$10.99	\$12.99	\$120	(\$10.00)
*Domaine des Pasquiers 2021 Rouge, Cotes du Rhone, France	\$11.99	\$14.99	\$132	(\$11.00)
Chemin des Anges 2020 Chinon Rouge, Loire Valley, France	\$11.99	\$14.99	\$132	(\$11.00)
Sutherland 2021 Sauvignon Blanc, Elgin Valley, South Africa	\$13.99	\$15.99	\$156	(\$13.00)
Vajra 2020 Langhe Rosso, Piedmont, Italy	\$13.99	\$16.99	\$156	(\$13.00)
Kiki & Juan 2020 Blanco, Utiel-Requena, Spain	\$14.99	\$17.99	\$168	(\$14.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the OCTOBER case-of-the-month is \$119.99; (average btl. price: \$10.00!) the regular price would be \$171.99, a savings of over 30%!

**This month we offer an ALL RED & an ALL WHITE CASE. The ALL RED CASE is: 3 each of the 4 red wines for \$129.99 and the ALL WHITE CASE is: 3 each of the 4 white wines for: \$121.99.**

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

**\*Il Vince 2020 Pinot Grigio, Veneto, Italy-** This is a great little wine with crisp acidity, flavors of apple, pear, apricot, nectarine, melon and a touch of minerality. There is a lemony character that keeps on pumping through a refreshingly dry finish where stone fruit and lime flavors linger. A great party Pinot Grigio!

**\*Braai 2020 Cabernet Sauvignon, Western Cape, South Africa -** Braai (which means barbecue) is a kind of South Africa meets Bordeaux style with aromas and flavors of dark berries, earth and smoke—perfect for socializing and the ideal complement to a wide range of BBQ-friendly flavors. Full bodied with supple, though present, tannins, this plays well above the price point.

**\*Val de Salis 2021 Viognier, Pays d'Oc, France** - A finely textured, medium bodied Viognier with notes of white peach, and honeysuckle finishing with good acidity. Nicely balanced and welcoming, it would be perfect for roasted or fried chicken.

© **\*Domaine des Pasquiers 2021 Rouge, Cotes du Rhone, France** - An organic blend of 75% Grenache, 25% Syrah from vineyards at the edges of Sablet. Notes of red berries lavender, liquorice and pepper with a classic touch of garrigue. Medium to full bodied it is an easy to drink Rhone with young, but supple, tannins.

**Chemin des Anges 2020 Chinon Rouge, Loire Valley, France** - (100% Cabernet Franc) Classic Loire Cabernet Franc with notes of crushed raspberry, black currant, pencil shavings and wet campfire. Medium bodied and elegant, it finishes with good acidity and a bit of dusty tannins. Delicious with white meat, grilled red meat, turkey and a range of hard cheeses such as swiss, cheddar, and gouda.

**Sutherland 2021 Sauvignon Blanc, Elgin Valley, South Africa** - From granitic soils in one of South Africa's coolest climates. Smoky, flinty with citrus and passion fruit notes on a long mineral finish. Reminds one of decent Pouilly Fume.

**Vajra 2020 Langhe Rosso, Piedmont, Italy** - A juicy, medium bodied blend of Nebbiolo, Barbera, and Dolcetto with notes of red fruits, savory underbrush and a touch of spice finishing with refined tannins.

© **Kiki & Juan 2020 Blanco, Utiel-Requena, Spain** - Made by Ovum winemaker, John House, this succulent Spanish white is a blend of 90% Macabeo with 10% Sauvignon Blanc co-fermented. From certified organic vineyards with notes of Bartlett pear, citrus, starfruit and sea spray finishing with zippy acidity.

**USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

**TIME TO PRE-ORDER 2022 BEAUJOLAIS NOUVEAU and SAVE!!**

*As the harbinger of the vintage, it's a worthy tradition and the vintage is small, but very good!*

**Slightly lower alcohol, ripe fruit flavors, food friendly acidity and mild tannins make this the PERFECT THANKSGIVING WINE!**

Call us at (804) 285-8011 or e-mail us at [wineinfo@jemersonfinewine.com](mailto:wineinfo@jemersonfinewine.com) to place your order! This year we have, once again, selected a villages level of Nouveau, Domaine Manoir du Carra Beaujolais Villages, (a better quality level than basic Beaujolais) The 2022 Regular price is \$15.99. BUT order before 11/14 and the price is: \$13.99 per bottle or save even more and order a case at \$139.99 (\$11.67/btl.) per case (no additional discounts).

*The wine is delivered the third Thursday in November (11/17).*

**It's VIRGINIA WINE MONTH celebrate with a A Rosé for All Seasons**

**King Family Vineyards Crosé Rosé wine, Monticello, VA.** - A fresh crisp Merlot-based rosé with notes of tangy jawbreaker watermelon, lime and bitter cherry. Medium bodied and smooth it finishes with zesty acidity. One for our favorite roses and it would be great idea to save a bottle for Thanksgiving!

**Regular price \$25.99 / On Sale in October: \$20.99**

**OCTOBER SPECIAL OFFERS –From the cellar!**

*Here is a delicious 22 year old Rioja with a recent review!*

**2000 Bodegas Urbina Seleccion Rioja DOCa, Spain**- “Bright garnet. Dried cherry, candied rose, smoked meat, tobacco and a hint of fruitcake on the nose. Smooth and pliant in the mouth, offering appealingly sweet cherry pie, red currant and vanilla flavors that sow no rough edges. Fully mature but still delivers food energy. The very long, smoky finish echoes the tobacco and vanilla notes. “(Vinous 4/21)

**Regular price \$33.99 / On Sale in October: \$25.99**

© **2009 Old World Winery Mounts Bench vineyard Merlot, Dry Creek, California** - Old World Winery is a small, family owned winery and farm. Organic, Biodynamic, Dry Farmed, Hand Picked, Foot Stomped, and All Natural, it is true to its name. This delicious single vineyard old vine Merlot is full bodied and supple with notes of vanilla and black currant. It finishes with nice acidity and the relaxed tannins you expect in a perfectly aged wine.

**Regular price \$25.99 / On Sale in October: \$21.99**

## OCTOBER SPECIAL OFFERS –Unabashed California reds! (*Perfect for Halloween!*)

**2019 Leviathan Red Wine California, USA** – “The 2019 Leviathan is a fabulous wine from Andy Erickson (Screaming Eagle). Powerful and flamboyant, but somehow not overdone, the 2019 is packed with inky dark red fruit. Blood orange, spice and floral accents add just enough lift to keep things balanced. I very much like the energy here.” (Vinous, Antonio Galloni 9/21) **Regular price \$46.99 / On Sale in October: \$28.99**

**2018 Trefethen Family Vineyards Dragon's Tooth, Oak Knoll District, USA** – (49% Malbec, 27% Petit Verdot and 24% Cabernet Sauvignon). “The 2018 Red Blend Dragon’s Tooth is a delicious Malbec based blend. Pliant, juicy and super expressive, the 2018 has so much to offer. Ripe red cherry, mocha and spice all open up in a mid-weight, succulent wine loaded with character. Drink it over the next handful of years.” (Vinous Antonio Galloni 1/21). **Regular price \$69.99 / On Sale in October: \$36.99**

## OCTOBER SPECIAL OFFER - 2018 G.D. Vajra Albe Barolo DOCG, Italy

*With Francesca visiting this month it is the perfect time to offer their quite drinkable entry level Barolo at a special price! Here is a review from The Wine Advocate:* “This wine consistently delivers one of the greatest values to be found in Italian wine. The G.D. Vajra 2018 Barolo Albe has all its cards in play as an immediately enjoyable and extremely food-friendly Nebbiolo. This really is the top of the category in that sense. With straightforward winemaking (fermentation is in steel and aging in large Slavonian oak casks), the wine offers bold cherry, wild plum and plenty of fragrant blue flower and violet. This vintage has the added benefit of softly textured richness.” (WA 8/22) **Regular price \$47.99 / On Sale in October: \$34.99**

## NEW ARRIVALS

© **2020 Domaine de l'Ecu Muscadet Sevre-et-Maine Sur Lie 'Granite' - It's Oyster time and this is one of our favorite Oyster wines. Organic since 1972, Biodynamics since 1998!** “Aged on the big lees in concrete cisterns until March this year, the 2020 Muscadet Sèvre et Maine Granite offers ripe and aromatic fruit with beautifully fine and refreshing granite notes. Round and intense on the palate, this is a mouth-filling, refined and elegant, singular salty and grippy Musca(det) with delicate bitters on the yeasty finish. This is an excellent Musca(det). 12% alcohol. Natural cork. Tasted at ProWein in Düsseldorf in May 2022.” **\$23.99**

**1999 Domaine Borgeot Les Embrazees Chassagne-Montrachet Premier Cru, France-** From a warm year with good yields this wine holds remarkable freshness for its age. Muted tertiary notes of tropical fruits and herbs with good acidity on the finish. A chance to delve into cru burgundy for a very reasonable price. **\$84.99**

**2017 Heitz Cellar Grignolino, Napa Valley, USA.** - Joe Heitz, a former pilot in the U. S. Air Force started making wine at his then-quiet-humble estate in 1961. When he purchased his property, he discovered some existing vines on his property that Italian immigrants had likely brought over with them from the Old Country. While Heitz Cellar became famous for top-flight Cabernet Sauvignon, fortunately it has resisted the urge to pull up the Grignolino vines. It is a medium-bodied red with an idiosyncratic nose that recalls plums and citron. It pairs great with red sauce pasta. **\$29.99**

## *The GREEN Spot*

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

## EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

## RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and

ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galloni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.