

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

website - [www.jemersonfinewine.com](http://www.jemersonfinewine.com)

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

**NOW OPEN SUNDAY 12noon to 6pm.**

## SEPTEMBER 2019 NEWSLETTER

**Thursday, September 12<sup>th</sup> 5:30-7:30pm**

Jesse Becker, M.S.



CRAFT + ESTATE  
WINEBOW IMPORTS

**A selection of Austrian and Burgundy from Craft & Estates Importers.**

This is one of our favorite Italian Wineries!

Please join us on **Tuesday, October 1<sup>st</sup>** from **5:30-7:30pm** as we welcome

**Andrea Di Properzio** owner of FATTORIA LA VALENTINA

**LA VALENTINA**

*Delicious D.O.C. wines from the Abruzzo region*

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

*'Whatever we feel like opening'*

### **Emerson Wine Club SPECIALS** [Prices valid through 9/30/19.]

	<u>Sept. '19</u>	<u>USUAL</u>	<u>CASE</u>	<u>(cs.btl.cost)</u>
*2017 Siegel Tinto Reserva "1234", Colchagua, Chile	\$7.99	\$9.99	\$84	(\$7.00)
*2018 Palacio de Bornos Rueda, Castilla y Leon, Spain	\$9.99	\$12.99	\$108	(\$9.00)
*2018 Rutenstock Grüner Veltliner, Roschitz, Austria	\$9.99	\$11.99	\$108	(\$9.00)
*2015 De Angelis Rosso Piceno Superiore, Le Marche, Italy	\$9.99	\$11.99	\$108	(\$9.00)
2017 Le Paradou Grenache, Rhone, France	\$10.99	\$13.99	\$120	(\$10.00)
2018 Dom. Merceron-Martin Muscadet Coteaux de la Loire sur lie, Fr.	\$11.99	\$13.99	\$132	(\$11.00)
2016 Dom. de la Condemine Macon-Peronne "Le Clou", Burgundy, Fr.	\$12.99	\$16.99	\$144	(\$12.00)
2016 Valle dell'Acate Vittoria "Il Frappato", Sicily, Italy	\$14.99	\$19.99	\$168	(\$14.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the SEPTEMBER case-of-the-month is **\$114.99**; the regular price would be \$158.99, a savings of 28%!*

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

**\*2017 Siegel Tinto Reserva "1234", Colchagua, Chile** – “A savory red, with iodine accents to the dried red fruit flavors. Flinty hints on the finish, with drying tannins. Syrah, Carmenère, Petit Verdot and Cabernet Franc.” (WS 5/18)

**\*2018 Palacio de Bornos Rueda, Castilla y Leon, Spain** – (100% Verdejo) Aromatic, with lemongrass, lemon thyme and white flowers and floral notes tropical fruit, tangerine. Full in the mouth, but not as “fatty” as some Rueda’s, it finishes clean and crisp with a nice lift.

**\*2018 Rutenstock Grüner Veltliner, Roschitz, Austria** – “Gentle pear and pear-drop notes on the nose lead onto a fresh, easy and very light palate. Citrus and pear hints add a little fruit to this slender dry wine.” (WE 7/19)

**\*2015 De Angelis Rosso Piceno Superiore, Le Marche, Italy** –70% Montepulciano, 30% Sangiovese. plums, black cherry and other dark berry fruits, oil cured olives and a bit of dust with some structure and medium finishing tannins. A braised meats wine.

**2017 Le Paradou Grenache, Rhone, France** – “The 2017 Vin de France Le Paradou Grenache was tasted as the final blend from tank, with bottling scheduled for July. This medium to full-bodied wine is loaded with dusty black cherries. Round, ample and ripe, it's even a bit chocolaty-rich but remains very smashable. Half of the crop was lost because of frost.” (WA #239)

**2018 Dom. Merceron-Martin Muscadet Coteaux de la Loire sur lie, Fr.** – (100% Melon de Bourgogne) Saline laced Muscadet with green highlights, snappy fresh melon, anise and wild herb notes wrapped in a zingy, fresh, minerally finish. THE perfect oyster wine.

**2016 Dom. de la Condemine Macon-Peronne "Le Clou", Burgundy, Fr.** – (100% Chardonnay) Citrus and floral aromas with light creamy notes. Crisp and dry with good acidity and weight. More generous than most Macons from the area.

**2016 Valle dell'Acate Vittoria "Il Frappato", Sicily, Italy** – “Lovely floral and spice notes greet you in the glass of this vibrant, light-bodied red, along with flavors of crushed raspberry and mulberry fruit, dried marjoram and orange zest. Shows lots of personality. Drink now through 2021.” (WS 2018)

**USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

**SEPTEMBER “SHORT SIPS” CLASS – Red Wines of Argentina**

*It's not just Malbec anymore. Bonarda, Cabernet Franc, Syrah are taking center stage.* This is a one hour educational program, limited to eight people and held in our fine wine room. Because the demand has been so great, we are doing the class twice in September – **FRI. & SAT., SEPT. 20<sup>th</sup> and 21<sup>st</sup> from 6:00 to 7:00pm** **NOTE TIME CHANGE — Class fee is \$8 per person.** Sign up in person or call/email to reserve a space!

**The Last Saturday Wine School – Grüner Veltliner**

*This spicy refreshing wine from Austria can be quite complex.*

The last Saturday of each month changes from a “whatever we feel like drinking” tasting event to a mini wine school tasting. We'll pick a topic, theme, etc. and taste with a purpose! This is very informal with no scheduled start or finish time. **Come anytime you want between 2 and 6 pm on Saturday, SEPT. 28<sup>th</sup>**

**SALE: 2012 Domaine Gourt de Mautens IGP Vacluse, Rhone Valley, France**

*Jérôme Bressy helped establish the reputation of Rasteau but when the AOC began to limit the varieties used in the wines labelled Rasteau, he left and bottled his wines as IGP Vacluse. Made entirely from estate fruit grown in the village of Rasteau, Jérôme's rouge is a blend of Grenache, Carignan, Mourvèdre, Syrah, Counoise, Cinsault, Vaccarèse, and Terret Noir from vines between 30 and 100 years old. The estate is certified biodynamic. Here is a review from The Wine Advocate:*

“A true blockbuster, the Grenache-dominated 2012 IGP Vacluse comes all from clay and limestone soils around Rasteau, and spent 24-36 months in a combination of foudres and demi-muids. Loaded with notions of black cherries, black currants, crushed rocks, licorice and roasted herbs, this beauty is full-bodied, voluptuous, sexy and gorgeously textured. And while it has tons of richness, it also has notable purity, good freshness and ripe tannin that frame the finish nicely. It's already hard to resist, but it will continue to knock your socks off for another 10-15 years.” (WA #223)

**Regular price \$64.99 - On SALE in September for \$44.99**

**SALE: 2013 Sella & Mosca, Marchese di Villamarina, D.O.C. Alghero, Sardinia,**

*Founded in 1899, Sella & Mosca were among the first to plant international varieties on Sardinia and make wine that could compete in the world marketplace. This is an opportunity to try an iconic wine from a perfect vintage at a great price. Here is a review from the Wine Advocate:*

“The 2013 Alghero Marchese di Villamarina is a pricey wine but it is also an ambitious one. This pure expression of Cabernet Sauvignon was one of the first wines to put Sardinia on the world wine map. It is a symbol of the soaring aspiration of island viticulture in a modern context (remember, archaeological traces of the Mediterranean's oldest wines were found here). The wine possesses a dark and richly concentrated

appearance with lingering aromas of dark fruit, spice and black olive. The mouthfeel is dense and compact with a dry, mineral-driven finish. This is a great wine from a classic vintage.” (WA #234)

**Regular price: \$59.99 - On SALE in September: \$48.99**

**NEW ARRIVAL: 2017 Chakana Estate Selection Red Blend, Valle de Uco, Mendoza, Argentina**

*A very impressive winery, mostly farming organic and now certified biodynamic. Here is a review from Vinous (7/18) of this very nice Cabernet, Malbec & Syrah blend: “(aged in 50% new French oak): Bright red-ruby. Reticent, distinctly purple aromas of raspberry & violet. A step up in texture from the Estate Selection Cabernet Sauvignon and Malbec bottlings, with its primary purple fruits possessing enough extract to support the obvious oak influence. Finishes with tactile, tooth-dusting tannins & lingering notes of purple fruits, flowers, menthol & pepper. A very successful blend that nicely combines Cabernet Sauvignon’s herbs & tannins with Cabernet Franc florality. There’s no hurry to drink this.” Reg. \$23.99. On sale in Sept. \$15.99*

**NEW ARRIVALS**

**2014 Rust en Vrede Estate Red Stellenbosch, South Africa-** “Very solid, with a graphite spine running from start to finish, while steeped black currant and blackberry fruit rumbles through. Loam, mint and tar notes fill out the background. Cabernet Sauvignon, Shiraz and Merlot. Drink now through 2022. 5,125 cases made.” (WS 7/17) **\$44.99**

**2015 Siduri Pinot Noir (Yamhill-Carlton), Oregon, USA-** “Deep red. A highly fragrant bouquet evokes fresh dark berries, rose oil and peppery spices, and a note of cola emerges with air. Juicy, focused and seamless on the palate, offering lively boysenberry and bitter cherry flavors that turn sweeter as the wine stretches out. Shows energetic lift and very good clarity on a long, gently tannic finish that leaves a zesty white pepper note behind.” (Vinous 1/18) **\$33.99**

**2013 Bodegas Luis Cañas Reserva Rioja, Spain –** “(aged for 18 months in 70% French and 30% American oak barrels, all new) Limpid ruby. Expressive red and dark berry preserve aromas, along with suggestions of vanilla, cola and roasted coffee. Round, sweet and open-knit, offering juicy raspberry and cherry-vanilla flavors that firm up steadily on the back half. Dusty tannins add grip to a long, focused finish that leaves bitter cherry and dark chocolate notes behind.” (Vinous 2/19)

**ONE OF OUR FAVORITES: Domaine des Pothiers**

**2014 Domaine des Pothiers Clos du Puy, Côte Roannaise, Loire Dept. France –** From an obscure appellation closer to Burgundy than the rest of the Loire appellations, this mature, Gamay Saint Romain is in a great place. Spicy raspberries, herbs and dirt, medium bodied with nice acidity. This is a balanced wine with refined, aged tannins. A perfect transitional summer to fall wine from an organic/biodynamic grower. **\$22.**

**EMERSON’S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

**RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

**OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we

would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.