

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 • www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.

SEPTMEBER 2020 NEWSLETTER

NO OPEN IN STORE TASTINGS or CLASSES IN SEPTEMBER.

The Store will be open and maintain normal hours and we offer curbside and delivery service.

THE DELECTBLE DUO DOMAINE D'EOLE VIRTUAL RECORDED TASTING* *An Unparalleled Educational Opportunity!***



2001 Domaine d'Eole Coteaux d'Aix-en-Provence Cuvee Lea

2009 Domaine d'Eole Coteaux d'Aix-en-Provence Cuvee Lea

Join us backstage as we taste, compare and prepare tasting notes from 2 of the greatest vintages in the history of southern France!

\$49.99 separately (see newsletter) but buy the "Delectable Duo Domaine d'Eole" pair (1 each) and save 15%!

**View on our website*

***Possible Hyperbole*

Here is the line-up for our case of the month and, as always, there are 2 each of the first 4 wines () and 1 each of the last 4 wines.*

Emerson Wine Club SPECIALS [Prices valid through 9/30/20.]	<u>Sept. 20</u>	<u>USUAL</u>	<u>CASE (cs.btl.cost)</u>
*2018 DeAngelis Montepulciano d'Abruzzo, Gli Abruzzi, Italy	\$9.99	\$11.99	\$108 (\$9.00)
*2019 Indaba Red Blend "Mosaic," Western Cape, South Africa	\$9.99	\$11.99	\$108 (\$9.00)
*2018 Scacciadiavoli Montefalco Grechetto, Umbria, Italy	\$10.99	\$12.99	\$120 (\$10.00)
*2019 Yalumba Viognier "Y Series," South Australia	\$10.99	\$14.99	\$120 (\$10.00)
2017 Cerro Chapeu Tannat Reserva, Uruguay	\$11.99	\$14.99	\$132 (\$11.00)
2019 Pares Balta Blanc de Pacs, Penedes, Spain	\$11.99	\$14.99	\$132 (\$11.00)
2019 Ranga Ranga Sauvignon Blanc, Marlborough, New Zealand	\$12.99	\$14.99	\$144 (\$12.00)
2017 Quinta da Pellada Tinto "DAC," Dao, Portugal	\$14.99	\$17.99	\$168 (\$14.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the SEPTEMBER case-of-the-month is **\$114.99**; the regular price would be \$167, a savings of over 31%!*

***2018 DeAngelis Montepulciano d'Abruzzo, Gli Abruzzi, Italy** - 100% Montepulciano, from the family's small holdings across the Abruzzo line. Vinted and raised in stainless steel this flavorful, medium-bodied wine has aromas of bittersweet cocoa, dark cherry and a hint of beef jerky with peppery black currant, plum and morello cherry flavors on the palate finishing juicy with smooth tannins.

***2019 Indaba Red Blend "Mosaic," Western Cape, South Africa** – "Fruity and juicy upfront, this opens with vibrant aromas of red plum and cherry as well as just a hint of licorice. Straightforward yet satisfying, the palate is medium-light in weight and mouthwatering, with ample acidity and a delicate tannic structure that leaves you immediately ready for your next sip." (WE 9/20)

***2018 Scacciadiavoli Montefalco Grechetto, Umbria, Italy**- 100% Grechetto, an indigenous Umbrian varietal and Cantina Scacciadiavoli, (cast out the devils), takes its name from a 19th century exorcist who lived in the small village bordering the vineyard. This is a fresh, medium bodied wine with white flowers, tart green apples and herbal underpinnings on the palate. It finishes with vibrant acidity and good minerality. Delightful with any grilled fish or roasted chicken.

***2019 Yalumba Viognier "Y Series," South Australia** – “Generous and fragrant, with orange blossom, melon, pear and ripe peach flavors that are succulent, refined and very refreshing, finishing with a touch of fresh chamomile. Drink now. 45,000 cases made, 15,000 cases imported” (WS 6/30)

2017 Cerro Chapeu Tannat Reserva, Uruguay - 100% Tannat with aromas of plums, quince and a touch of violets. The palate shows classic cedar notes and red fruits wrapped in a structured wine finishing with refined tannins. A wine for grilled steak.

2019 Pares Balta Blanc de Pacs, Penedes, Spain - A Blend of 3 traditional varieties (Xarel·lo, Parellada and Macabeu) grown organically in the Catalonian DO of Penedès. Aromas of pears and green apples with a lemony mouth feel. This is a fresh, balanced wine with citrusy acid that lingers in the most pleasant way. Great with fish or a salad and at 11.5% ABV, it works well as an aperitif.

2019 Ranga Ranga Sauvignon Blanc, Marlborough, New Zealand – “Vibrant, offering a powerful mix of lemongrass and passion fruit flavors, with details of tangerine, Key lime and green apple. Appealing and refreshing through the long finish. Drink now. 18,000 cases made, 16,500 cases imported.” (WS)

2017 Quinta da Pellada Tinto "DAC," Dao, Portugal- (30% Touriga Nacional, 20% Jaen, 30% Tinta Roriz, 20% Alfrocheiro) A classic Portuguese blend, organically farmed with aromas of black currants and plums with black cherries and earthy notes on the palate. Medium bodied, finishing with a touch of minerality and fuller tannins.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

SEPTEMBER SPECIAL OFFERS

Sourced from selected sustainable, organic and biodynamic vineyards in a very good Oregon vintage.

ON SALE: 2015 Hamacher Wines “H” Pinot Noir Willamette Valley, Oregon- “Bright red. Ripe cherry and black raspberry aromas show very good definition and spicy lift. Juicy and focused on the palate, offering gently sweet red and dark fruit flavors and subtle herb and earth nuances that lend complexity. Dusty tannins add shape to the finish, which hangs on with very good tenacity. This is in a pretty grown-up style for an entry-level wine. (15% new French oak)” (Vinous)

Reg. price: \$27.99 - On Sale in SEPTEMBER: \$18.99 (while supplies last/ no further discounts)

Estate grown from one of the best vintages in the last 10 years.

ON SALE: 2015 Keermont Cabernet Sauvignon, Western Cape, Keermont Vineyards, South Africa - “The 2015 Cabernet Sauvignon is open on the nose with a dusty blackberry and soft, ripe yet rustic core, having been blended with 12% Malbec and 3% Cabernet Franc. The full-bodied palate is structured and focused and it shows the vintage character well, with a broad, bold focus of black fruits, a rustic rigidity typical of Stellenbosch and elegant, soft garden herbs notes. The finish is structured and long. 4,773 bottles were made, bottled unfiltered and fermented using indigenous yeast.” (Vinous 10/19)

Reg. price: \$44.99 - On Sale in SEPTEMBER: \$27.99 (while supplies last/ no further discounts)

ON SALE: 2018 El Escoces Volante 'Es Lo Que Hay' Garnacha Vinas Vieja Calatayud Spain– “The red 2018 Es Lo Que Hay, comes from a vintage Norrel Robertson describes as ‘one of the standout years in our 17 years producing Garnacha.’ This is mostly Garnacha, with just 5% other grapes, as it comes exclusively from two old vineyards in the village of Villarroya de la Sierra, and such vineyards always have a small proportion of other grapes, mostly Moristel with a little Miguel de Arco and some Provehón (Bobal). All the varieties fermented together destemmed after a five-day cold soak with the natural yeasts and then matured in Flextank egg for 15 months. This is softer, with more clay and limestone influence rather than the slate soils from the vineyards used in the past for the cuvée. This has more depth and complexity, perhaps from the other grape varieties that complement the Garnacha, and probably has a little more acidity and tannin. It has tension, minerality and good acidity, probably from the Moristel, which tends to ripen a little later than the Garnacha. Tasty. Again, not a shy wine at 15% alcohol but nicely balanced. 3,966 bottles were filled in March 2020.” (WA 4/20)

Reg. price: \$22.99 - On Sale in SEPT: \$18.99 (while supplies last/ no further discounts)

Continuing, (but not for much longer!) our pre-Tariff white Burgundy offers.

2018 Domaine de la Croix Senaillet Macon Davaye Burgundy, France- "Richard and Stéphane Martin farm their 54-acre domaine organically, certified since 2006. Their 60 parcels, all in the town of Davayé, include 12 acres designated as Mâcon, where they grow this light and delicate white. It has the floral scent of fresh cream and a range of citrus flavors, from pink grapefruit to lemon and orange, that citrus acidity carrying a limestone message into the finish. Pour it with salmon rillettes." (W&S 4/20)

Reg. price: \$18.99 - On Sale in SEPT: \$14.99 (while supplies last/ no further discounts)

THE DELECTABLE DUO DOMAINE D'EOLE

A duo of Rhone blends from 2 of the greatest vintages in Coteaux d'Aix-en-Provence!

Domaine d'Eole was founded in 1992. Its 54 acres are farmed organically, and have been certified as organic by Ecocert since 1996 The Cuvee Lea is the "vin de garde" (wine for ageing) of the Domaine d'Eole. It is named after the daughter of Eole's original founders, and is a Grenache/Syrah red wine blend in the tradition of wines from this region. They are ranked among the Top 20 domaines in Provence by the "Revue du Vin de France" and the grapes are grown entirely without pesticides, herbicides, fungicides or chemical fertilizers. The Cuvee Lea is not fined and only gravity is used to clarify.

2001 Domaine d'Eole Coteaux d'Aix-en-Provence Cuvee Lea - Brick colored on the meniscus and very aromatic with notes of black olives, licorice, brambly garrigue & a touch of red berries. Medium bodied it has youthful acidity & refined tannins that grow on the long finish. Open about 30 minutes before serving. **\$49.99**

2009 Domaine d'Eole Coteaux d'Aix-en-Provence Cuvee Lea- Purple with light garnet on the meniscus, the wine has muted aromas of black cherries and pepper with Crème de Framboise notes on the medium bodied palate. The pleasant tannins are youthful and arrive early. Open 1-2 hours before serving. **\$49.99**

BUY THE DOMAINE DUO AND SAVE 15%! (\$84.99 for the pair!)

NEW ARRIVALS

2019 Domaine Benjamin Taillandier Minervois Laguzelle Languedoc-Roussillon, France From Limestone and Schist soils this Organic Carignan, Cinsault and Syrah blend is fermented spontaneously and bottled unfined and unfiltered with just a trace of added sulfites. Laguzelle shows fresh and bright with aromas of dried herbs, garrigue with underpinnings of lavender and violets. There are warm spice and pepper notes on the palate with good acid and mild tannins. **\$26.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a round, green sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines as customers are seeking out wines with those characteristics.

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to "pop" a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution,

i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces **NO UV** light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.