

# J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - [www.jemersonfinewine.com](http://www.jemersonfinewine.com) / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

## SEPTEMBER 2023 NEWSLETTER

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".



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### Wednesday, September 20<sup>th</sup> from 5:30-7:00 pm An Autumnal Equinox Tasting of Biodynamic Wines

We will taste and talk about some of our favorite Biodynamic wines,  
a few of which we have carried since the for over 20 years.

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm  
'Whatever we feel like opening'

#### Emerson Wine Club SPECIALS [Prices valid through 9/30/23.]

#### SEPT. '23 USUAL CASE (cs.btl.cost)

*Vina Zorzal 2021 Tempranillo, Navarra, Spain	\$10.99	\$12.99	\$120	(\$10.00)
*Paris-Simoneau 2022 Sauvignon Blanc "Les Georges," Val de Loire, Fr.	\$11.99	\$15.99	\$132	(\$11.00)
*Mas des Cabres 2021 "Terres d' Asperes" Rouge, Languedoc, France	\$11.99	\$14.99	\$132	(\$11.00)
*Adega de Moncao 2022 Branco, Vinho Verde, Portugal	\$12.99	\$14.99	\$144	(\$12.00)
Chateau Bournonville 2021 Cabardes, Southwestern France	\$11.99	\$14.99	\$132	(\$11.00)
San Lorenzo 2022 Trebbiano d'Abruzzo, Gli Abruzzi, Italy	\$11.99	\$14.99	\$132	(\$11.00)
Pratsch 2021 Gruner Veltliner, Niederosterreich, Austria	\$12.99	\$17.99	\$144	(\$12.00)
Librandi 2021 Ciro Rosso Classico "Segno Librandi," Calabria, Italy	\$12.99	\$16.99	\$144	(\$12.00)

**A NOTE ABOUT OUR CASE OF THE MONTH: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the SEPT. case-of-the-month is \$128.99; (average btl. price: \$10.75!) the regular price would be \$182.99, a savings of almost 30%! **SOMETHING NEW! This month we offer an ALL RED & an ALL WHITE 8 PACK. The ALL RED 8 pack is 2 each of the 4 red wines for \$85.99 and the ALL WHITE 8 pack is 2 each of the 4 white wines for: \$87.99.****

Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.

© \***Vina Zorzal 2021 Tempranillo, Navarra, Spain** - (100% Tempranillo) A bistro red with notes of plum, red cherry and fresh pepper. Medium bodied with a bit of zesty acid and refined tannins. Try with burgers or shake and bake pork chops.

© \***Paris-Simoneau 2022 Sauvignon Blanc "Les Georges," Val de Loire, France** – (100% Sauvignon Blanc) Aromatic with notes of freshly cut boxwood, white fruits and guava. Dry and mineral but with a richness that leans toward the best of New Zealand. Pair with grilled or roasted seafood, fish with cream sauce or roasted chicken.

© \***Mas des Cabres 2021 "Terres d' Asperes" Rouge, Languedoc, France**- (75% Syrah and 25% Grenache) This is a fuller-bodied dry red with deep toned plummy and blackberry notes; coupled with hints of saddle leather and the scrublands of the Aspères terroir. This is classic Languedoc!

© \***Adega de Moncao 2022 Branco, Vinho Verde, Portugal** –“There's a flinty underpinning to this fragrant white, which shows a succulent range of ripe apricot, blood orange, white blossoms, lemon peel and pickled ginger. Sleek and linear, with a hint of saline on the finish. Alvarinho and Trajadura. Drink now. 15,500 cases made, 10,000 cases imported.” (WS 10/15/23)

**Chateau Bournonville 2021 Cabardes, Southwestern France** – (30% Merlot, 30% Syrah, 20% Grenache and 20% Cabernet) The wines from the AOC of Cabardes must be a blend of Atlantic and Mediterranean

grapes. Aromas of boysenberry, red berries, spice and herbs and a touch of mint. Richer and fuller bodied with ripe acidity and a bit of steak loving tannins on a long finish.

⑥ **San Lorenzo 2022 Trebbiano d'Abruzzo, Gli Abruzzo, Italy-** (90% Trebbiano d'Abruzzo, 10% Malvasia) Pear, yellow pit fruits and floral notes characterize this crisp yet fairly round dry white wine from Italy's Adriatic Coast. It finishes with good minerality and a touch of bitter almond. Ideal with baked or roasted fish, pork chops or chicken.

⑥ **Pratsch 2021 Gruner Veltliner, Niederosterreich, Austria -** (100% Gruner Veltliner) This certified organic Gruner has notes of apple, peach and apricot with a touch of spice. On the palate white pepper with hints of smoke and sea salt. There is a round mouthfeel but the finish is fresh and tangy.

**Librandi 2021 Ciro Rosso Classico "Segno Librandi," Calabria, Italy –** (100% Gaglioppo) From the arch of Italy's boot. Do not be fooled by the pale color, this is a substantial wine. Aromas of red fruits and spice complement undertones of cranberries, wild berries, and plums. On the palate, ripe tannins and substantial body make for an incredibly rich, yet easygoing red wine.

### **USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

### **SEPTEMBER SPECIAL OFFERS – From the cellar!**

**2004 August Kessler Riesling 530.3 Spätlese Rheingau, Germany -** *Why is it that no white wine seems to age better than Riesling? This 19 year old dry, but smooth Riesling retains aromatic notes, a touch of petrol and nice acidity. This would be a nice choice for Thanksgiving. Try one and see what you think! Here is the review from 2005: "The curiously-labeled 2004 Riesling Spatlese "530.3" refers to the distance marker on the Rhine at Rudesheim. This dry-tasting Riesling is intended as a wine of "Erstes Gewachs" quality standards that Kessler thinks can best be achieved on an annual basis by availing himself of the option to blend, in this instance Berg Schlossberg with Berg Roseneck. It smells of peaches and herbs, with a whiff of sea breeze. The palate impression is rich and juicy, with prominent peach and grapefruit mingled with cardamom, orange zest and herbs. This exhibits a terrific combination of chewy density with refreshment and brightness. A strong, long finish introduces smoky, charry notes to accompany the spiced orchard fruits, accompany the spiced orchard fruits, herbs, citrus, salt and wet stone. There are only around 7,000 bottles of this impressive Riesling."* (WA 10/05)

**Regular price \$29.99 / On Sale in September: \$11.99**

**2007 XYZin Vine Age Series 50 Year Old Vines Zinfandel Russian River Valley, USA –** *So we only have a case or so of this hanging around and we thought it would be fun to try with a Labor Day barbecue. This cuvee from XYZin is made from only vines that are 50 years or more, old. It is the quintessential old vine zinfandel. It still retains much of its flavor profile but the tannins have relaxed. Here is a review from The Wine Spectator: "Jammy yet nicely structured, with ripe raspberry and licorice aromas and supple huckleberry, white pepper and toasty sage flavors that linger toward briary tannins. 1,000 cases made."*

**Regular price \$22.99 / On Sale in September: \$14.99**

### **SEPTEMBER SPECIAL OFFERS – Newsletter Subscribers only!**

**2021 Chateau d'Esclans Côtes de Provence Garrus Rosé France –** *This is Chateau d'Esclans' tête de cuvée (their entry level non estate wine is Whispering Angel) We opened this (2020) at our Rose-a-Palozza tasting this year not expecting to sell a single bottle at \$139.99 and we sold out! Now we have gotten a bit of a deal on a few bottles and are selling at a price so low we will not advertise it on our website. Here is a review: "Considered Château d'Esclans finest wine, Garrus is made from a single vineyard of nearly 100 year-old vines. Entirely fermented and aged in new large French oak barrels, the powerful and elegant Garrus was at the heart to Sacha Lichine's vision in 2006 to make rosé grand. Today Garrus is firmly established as a world class, iconic luxury rosé. Château d'Esclans premium cuvée, the 2021 Cotes de Provence Rose Garrus, which was matured in French new oak, bursts from the glass with aromas of pear, grapefruit, vanilla, spices, lime, red berries and thyme flowers. Medium to full-bodied, layered and textured, ripe and round, it's built around racy acids and a seamless palate. This vintage can be approached with pleasure even if it has 3-5 years of evolution ahead of it."* (WA 6/23)

**Regular price \$139.99 / On Sale in September: \$99.99**

## SEPTEMBER SPECIAL OFFERS – Cooler weather fall Reds!

**2020 P+S Prats & Symington Post Scriptum de Chryseia Douro, Portugal** – *This is, essentially, the second label of Chryseia, the flagships red of P&S. It is sourced from the same vineyards though the blend is different. The Post Scriptum has always been a go to for us when asked for a Portuguese red of some consequence. A wine for steak or lamb. Here is a review from Wines Spectator: “Offers lovely violet and spice box aromas, which accentuate flavors of blackberry tart and black plum reduction, dried marjoram and dark chocolate shavings. Well-balanced and fresh, with a minerally finish. Touriga Franca, Touriga Nacional, Tinta Roriz and Tinta Barroca. Drink now through 2027. 9,435 cases made, 750 cases imported.”*

**Regular price \$32.99 / On Sale in September: \$24.99**

**2021 Ancient Peaks “Quarry” Cabernet Sauvignon Santa Margarita Ranch Paso Robles. California** – (95% Cabernet Sauvignon, 5% Syrah – We have always had a soft spot for Ancient Peaks as a benchmark of Paso Robles Cab and, specifically, a benchmark of the Santa Margarita AVA. They are now widely distributed. This is a brand new cuvee made from specific blocks in the vineyard with rocky subsoil. It is slated primarily for restaurants but we are fortunate to get a few cases. It is classic Paso Robles with ripe red currant, plum, black olive, a touch of graphite and vanilla. It is full bodied with a voluptuous mouthfeel and tannins on a long finish. Like any worthy red wine it would benefit from opening an hour before drinking.

**Regular price \$35.99 / On Sale in September: \$24.99**

## NEW ARRIVALS

🕒 **2021 Guilhem & Jean-Hugues Goisot Saint-Bris Moury Burgundy, France** – *Just outside of Chablis, the home of Chardonnay, is the AOC of Saint-Bris where you can only grow Sauvignon Blanc. It is a great alternative to Sancerre. Here is a review: “The 2021 Saint-Bris Moury, which comes from vines on Portlandian limestone, has a pretty bouquet with freshly sliced pear, grapefruit and nettle aromas, gaining intensity in the glass. The palate is well balanced with fine acidity, taut and fresh with good salinity. Not long, but vibrant with a lively oyster shell tinged aftertaste. Fine. (Vinous 6/22) \$26.99*

🕒 **2022 Olivier Pithon, Mon P'tit Pithon Blanc** - (40% Macabeo, 40% Grenache Blanc, 20% Grenache Gris) Organic, hand harvested. Expressive aromas of fresh white pepper and musky citrus. Crisp white fruits on the palate, along with a prickly acidity and a lingering finish. Full malolactic gives it a nice weight but it still maintains a refreshing brightness. **\$25.99**

🕒 **2022 Domaine Truchet Bourgogne Vieilles Vignes 'Les Chaillots' Bourgogne, Fr.-** (100% Pinot Noir) Biodynamic. Smokey, dusty red fruits with a brambly quality. Soft texture, herbal, woody dark berries on palate, with a richness that isn't expected from a basic red Burgundy. All destemmed, sees 12 months of oak (25% which is new) after fermentation. Great structure, and would do well with some ageing. **\$68.99**

## *The GREEN Spot*

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

## EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

## RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the

summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIORNMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.