

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - www.jemersonfinewine.com / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

APRIL 2023 NEWSLETTER

© in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or "natural".

Join us on **WEDNESDAY, APRIL 26th – 5:30 to 7:00 pm** as we welcome:



John Grochau *Founder and Head Winemaker*

Grochau Cellars Wines

Food friendly, place driven Oregon wines.

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm
'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 4/30/23]

APRIL '23 USUAL CASE (cs.btl.cost)

*Yalumba 2021 Chardonnay "Y Series," South Australia	\$10.99	\$14.99	\$120	(\$10.00)
*Domaine de la Chesneraie 2019 Rouge, Touraine, Loire Valley, France	\$10.99	\$13.99	\$120	(\$10.00)
*Cueva de las Manos 2020 Cabernet Sauvignon, Lujan de Cuyo, Argentina	\$10.99	\$14.99	\$120	(\$10.00)
*Domaine Le Bihan 2021 Sauvignon Blanc, Touraine, Loire Valley, France	\$12.99	\$14.99	\$144	(\$12.00)
Chateau Henri Bonnaud 2021 Rose, Sainte-Victoire Cotes de Provence, Fr.	\$12.99	\$21.99	\$144	(\$12.00)
Az. Agr. Crosarola 2020 Valpolicella Classico Superiore, Veneto, Italy	\$12.99	\$14.99	\$144	(\$12.00)
Le Songe de Don Bosco 2021 Blanc, "Sacrifice," Cotes de Provence, Fr.	\$13.99	\$17.99	\$156	(\$13.00)
El Porvenir de Cafayate 2021 Tannat Amauta Absoluto, Salta, Argentina	\$13.99	\$15.99	\$156	(\$13.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value!* The discounted price for the APRIL case-of-the-month is **\$129.99**; (average btl. price: \$10.83!!) the regular price would be \$188.99, a savings of more than 30%!

THIS MONTH WE WILL OFFER AN ALL RED & an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$129.99 or the ALL WHITE case is 3 each of the 4 white wines (including the rosé) for: \$129.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***Yalumba 2021 Chardonnay "Y Series, South Australia**- "Bright and mouthwatering, with peach blossom accents and a core of pineapple and Honeycrisp apple. Features a touch of lemon zest on the finish. Drink now. 7,500 cases imported." (WS 10/22)

***Domaine de la Chesneraie 2019 Rouge, Touraine, Loire Valley, France**- An even split of Cabernet Franc and Malbec lie behind this medium-bodied, dry red wine. Mulberry with just a hint of wet campfire and pepper come to mind in tasting this wine. We featured this same wine, same vintage, two years ago and if anything it is showing even better now!

©***Cueva de las Manos 2020 Cabernet Sauvignon, Lujan de Cuyo, Argentina** - From certified-organic Cabernet vines planted at 3,000 feet above sea level. Cueva de las Manos translates to "Cave of Hands" a reference to a series of caves in Patagonia containing paintings of hands, dating back over 9,000 years. Aged for nine months in neutral oak barrels, this wine offers classic black currant notes with subtle floral and spice elements. The finish is long and elegant.

***Domaine Le Bihan 2021 Sauvignon Blanc, Touraine, Loire Valley, France** - Crisp, vibrant and decidedly aromatic, this racy dry white wine has upfront nectarine and peach notes underscored by mineral elements.

Chateau Henri Bonnaud 2021 Rosé, Sainte-Victoire Cotes de Provence, France – (Grenache, Cinsault) Protected from the southern maritime influences, the AOC Sainte Victoire was created in 2005. This 100% organic wine is a roundly textured dry rose with subtle Mediterranean herbal elements meshing with clementine oranges and floral aromas. Soft on the palate with refreshing acidity and a slightly salty finish.

Az. Agr. Crosarola 2020 Valpolicella Classico Superiore, Veneto, Italy - A blend of Corvina, Corvinone, Molinara and Rondinella. Drying a portion of the grapes gives this medium-bodied dry red a richer mouth feel. There are notes of cherries, cocoa powder, grapefruit, leather and a lingering sense of fruit and spice with ripe tannins on the finish.

Domaine Le Songe de Don Bosco 2021 Blanc, "Sacrifice," Cotes de Provence, France - Made from pure Rolle (aka Vermentino), this medium weight, dry white wine offers floral notes meshing with pear, mandarin orange and citrus skin finishing with balanced acidity.

Bodega El Porvenir de Cafayate 2021 Tannat Amauta Absoluto, Valle de Cafayate, Salta, Argentina - This sustainably farmed, single vineyard estate wine is composed of 100% hand harvested Tannat from the Calchaqui Valley, Salta. This fruit driven wine shows raspberry and plum with notes of rose petal and white pepper on the nose. There is plenty of tension between dark plummy fruit and graphite and mineral tones. Extremely smooth tannins for Tannat lead the fruit to a velvety finish with great freshness and acidity.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

APRIL SPECIAL OFFER – Red Burgundy!

Thevenet & Fils 2021 Bourgogne Rouge Bussieres Les Clos, Burgundy, France- Last month we featured this wine as a new arrival and it quickly became a store “go to” pinot noir. The family domaine located in the Macon, practices Lutte Raisonnée farming and this, their only red wine, is from Le Clos, a small lieu-dit in Mâcon-Bussières. It is juicy and a bit plush with aromas of red fruits finishing smooth with just a touch of young Burgundy acidity, which is in perfect harmony with the weight of the wine. It was a marvelous value for \$22.99 and we loved the wine so much we negotiated a volume deal! Try it and you will love it!

Regular price: \$22.99, On sale in APRIL: \$18.99

APRIL SPECIAL OFFER – Perfect for Easter lamb or beef! (Supplies are limited / no further discounts.)

2017 Miner Family Winery Emily's Cabernet Sauvignon, Napa Valley, USA – We have been fans of the Miner Family wines for years. Founded in the mid '90's they are unapologetically classic Napa wines. This cuvee was first made in 2016 in remembrance of Emily Miner, co-founder of Miner Family Winery who lost her battle with lung cancer in 2011. Notes of crushed blackberries, eucalyptus, mocha, espresso and toasted oak. Plush and full bodied with hints of vanilla finishing with ripe tannins. Supplies are limited!

Regular price: \$67.99, On sale in APRIL: \$46.99

Carmignano is one of the least known Tuscan DOCG's (you know Brunello and Chianti Classico) and the first DOCG allowed to use Cabernet Sauvignon in the Sangiovese based blend!

2018 Capezzana 'Villa di Capezzana' Carmignano DOCG, Italy –“This is rich, yet densely structured, which is a foil for black cherry, blackberry, earth and rosemary flavors. Long, if a bit gruff on the finish. Feels balanced and should develop well. Sangiovese and Cabernet Sauvignon. Best from 2024 through 2038. 5,530 cases made, 1,000 cases imported.” (WS12/21)

Regular price: \$36.99, On sale in APRIL: \$29.99

NEW ARRIVALS – ROSÉ – Let the season begin!

Start with the new vintage of our favorite inexpensive Rosé and finish with Bandol the king of Provençal Rosé, at a special price!

2022 Pierrick Harang Wine Le Petit Balthazar Rosé IGP Pays d'Oc, France – Every year this little Cinsault Rose over delivers for the price. Fresh and light, but not too light, strawberry and raspberry notes, a touch of herbs and a juicy finish, best of all the price is the same as last year! **\$8.99**

2021 Domaine de l'Olivette Bandol Rose, Provence, France –“Pure and driven, with a long, focused and glistening beam of rose water, peach and white cherry fruit backed by a wet stone accent on the finish.

Reveals a nice savory flicker, too. Mourvèdre, Cinsaut and Grenache. Drink now. 5,000 cases made, 2,000 cases imported.” (WS 8/22) **Regular price: \$23.99, On sale in APRIL: \$18.99**

NEW ARRIVALS

2013 Bodegas Gerardo Mendez Albarino Do Ferreiro Rias Baixas, Spain – A library release of our favorite Albarino. Very fresh and driven by herb and citrus with a touch of tarragon. Lovely fleshiness on the palate finishing bright and minerally. Textbook Albarino. **\$61.99**

2018 Chateau Grand Tayac Margaux, France – Arrived this week and a hit at our Bordeaux tasting on 3/30. Margaux is an iconic appellation and the vintage is a great one! Aromas of blackberry with hints of liquorice, black current and toasted oak. A touch of spice and small red berries on the palate. The tannins are firm and appropriate for a young Margaux but smooth out with a quick decant. Perfect with lamb! **\$49.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON’S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using

indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.