

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

JULY 2023 NEWSLETTER

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

<p>Friday, JULY 14th 5:30-7:00pm <i>LA FETE NATIONALE</i> <i>(BASTILLE DAY)</i> FOUNDERS TASTING</p>  <p><i>Une selection de vins de France.</i> Celebrating 38 years!</p>	<p>Saturday, July 22nd 2:00 – 5:00pm Island Hopping Ellen Simpson & James Compton</p> <p><i>Recently returned from trips to the volcanic islands of Santorini and Sicily, staff will share some wine and their experiences.</i></p>	<p>Wednesday, July 26th 5:30 - 7:00pm Mix it up! WINE COCKTAILS</p> <p><i>Taste a selection of lower alcohol refreshing summer treats with our own</i> Amanda Faller.</p>
<p>WINE TASTING EVERY SATURDAY 2:00pm-6:00pm <i>'Whatever we feel like opening'</i></p>		

Emerson Wine Club SPECIALS [Prices valid through 7/31/23.]

JULY '23 USUAL CASE (cs.btl.cost)

*DeAngelis 2020 Falerio Bianco, Le Marche, Italy	\$9.99	\$11.99	\$108	(\$9.00)
*Chateau Croix Blanche 2022 Blanc, Bordeaux, France	\$9.99	\$13.99	\$108	(\$9.00)
*Vegas Altas 2021 Tempranillo, Vino de la Tierra de Extremadura, Spain	\$11.99	\$13.99	\$132	(\$11.00)
*Ormanni 2020 Sangiovese di Toscana, Tuscany, Italy	\$12.99	\$14.99	\$144	(\$12.00)
Paris Simoneau N/V Brut Rosé, Touraine, Loire Valley, France	\$11.99	\$14.99	\$132	(\$11.00)
Joseph Cattin 2021 Pinot Blanc, Alsace, France	\$11.99	\$14.99	\$132	(\$11.00)
Pont de Nyons 2021 Rouge, Cotes du Rhone, France	\$12.99	\$15.99	\$144	(\$12.00)
Capolino Perlingieri 2021 Aglianico IGT "Brizio," Campania, Italy	\$13.99	\$15.99	\$156	(\$13.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the JULY case-of-the-month is **\$128.99**; (average btl. price: **\$10.75!**) the regular price would be **\$171.99**, a savings of more than **25%**!*

SOMETHING NEW! This month we offer an **ALL RED & an ALL WHITE 8 PACK**. The **ALL RED 8 pack** is 2 each of the 4 red wines for **\$94.99** and the **ALL WHITE 8 pack** is 2 each of the White wines and the Brut Rosé for: **\$79.99**.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

© ***DeAngelis 2020 Falerio Bianco, Le Marche, Italy**- Produced not far from the Adriatic Coast, the blend of Pecorino, Passerina and Trebbiano grapes imbues this crisp white wine with aromas of white flowers peach, citrus and d'Anjou pears. Crisp and dry with subtle salinity on the finish.

***Chateau Croix Blanche 2022 Blanc, Bordeaux, France** - Produced in the Entre Deux Mers district within Bordeaux, this zesty dry white wine offers notes of citron, boxwood and a subtle guava note. Classic Bordeaux Blanc assemblage of 60% Sauvignon Blanc, 25% Semillon and 15% Muscadelle.

© ***Vegas Altas 2021 Tempranillo, Vino de la Tierra de Extremadura, Spain** - Medium bodied and not too heavy with juicy red fruits, cocoa dusted ripe cherries and softer tannins. This wine is unfiltered, unfinned and certified organic!

© ***Ormanni 2020 Sangiovese di Toscana, Tuscany, Italy** - Organic grapes. Unoaked. Sandy soils. Bright red cherry with subtle tea and spice notes. Fresh and easy drinking style reminds one of a light Chianti.

Paris Simoneau N/V Brut Rosé, Touraine, Loire Valley, France –“This blend of Grolleau and Gamay is light, bubbly, and full of red fruits. With acidity and lemon-zest freshness, the wine is crisp and creamy. Drink now.” (WE)

Joseph Cattin 2021 Pinot Blanc, Alsace, France –“An intense aroma of bitter orange gives this wine an epicurean allure. Indeed, this would be a great food wine. It's bracing in its acidity, with a spritely mouthfeel and spare notes of citrus and salt. It's practically screaming for fish tacos, ready to act as both condiment and palate cleanser between bites.” (WE)

Pont de Nyons 2021 Rouge, Cotes du Rhone, France - Offers violet, mulled cherry and cassis grounded by toasted garrigue, olive tapenade and mineral depth, with slightly grippy tannins. Drink now through 2024.

☺ **Capolino Perlingieri 2021 Aglianico IGT "Brizio," Campania, Italy** - Here's Summer friendly version of Aglianico. Fermented and briefly aged in stainless steel tanks, this medium-bodied red offers plum and cherry notes and softer tannins.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

NEWSLETTER ONLY* JULY SPECIAL OFFERS (limited quantities & no further discounts)

*These wines will NOT be advertised on our website!

2009 Domaine Jean-Michel Guillon & Fils, “Les Champonnets”

Gevrey-Chambertin Premier Cru, France

From the cellar! A unique and limited opportunity from one of our favorite producers in a great vintage!

“An elegant and admirably pure mix of red currant and dark pinot fruit is trimmed by a deft touch of wood before sliding gracefully into very rich yet precise medium-bodied flavors that possess a supple and refined mouth feel, all wrapped in an extract rich and strikingly long finish. The wood has not yet completely integrated, particularly on the finish, yet there is so much underlying material that it should not be an issue.

Outstanding.” (BH Tasted 2/11, Drink 2019+)

Regular Price: \$159.99, On sale in JULY: \$99.99

A PAIR OF TWO PACKS.

TWO PACK 1 - *Spy Valley is an iconic New Zealand winery. Here we offer a 2 pack of their tete a cuvee Envoy and their basic Sauvignon Blanc. This is an opportunity to compare and contrast! We love this sort of thing! Note that quantities are very limited and the 2016 Envoy is only available as part of the 2 Pack!*

2022 Spy Valley Sauvignon Blanc Marlborough, New Zealand – Fermented in stainless with no malolactic fermentation. “Delicate herbal/grassy citrus aroma, capsicum, on the subtle end of the spectrum but recognizably NZ Sauvignon Blanc. More intensity on the palate, unexpectedly so after such restrained aromas – more passion fruit and yet it also has a linear, stony quality to make it more than a fruit bomb. Good length but a touch of that sweet/sour clash at the very end. (JH – Jancis Robinson) **Regular price \$17.99**

2016 Spy Valley Envoy Johnson Vineyard Sauvignon Blanc, Marlborough, New Zealand – The single vineyard Envoy is Spy Valley’s top offering of Sauvignon Blanc. Crisp acidity is a feature, and even after full malolactic fermentation it retains a fresh, mineral acid structure. Fermentation was in large oak barrels and the oak influence has abated over time but the citrus fruit, dried herbs & acidity remain. **Reg. price \$39.99**

The regular 2 bottle price is: \$57.99. The SPY VALLEY 2 Pack is \$43.99!

TWO PACK 2 – *These two are not the same cuvee but it is fascinating to compare a current vintage with a an older vintage from the same place and the same producer!*

1999 Domaine Pierre Cros Minervois Vieilles Vignes Languedoc-Roussillon, France – From old vine Carignan. Here is the original WS review: “This ripe, full-bodied red has a peppery aroma and well-defined flavors of dark plum, dark cherry and bittersweet chocolate, which linger on the finish. Drink now.” The wine has retains some pepper but tertiary earthy notes dominate with refined tannins. **Regular price \$64.99**

2020 Domaine Pierre Cros Minervois Tradition Languedoc-Roussillon, France – (40% Carignan, 30% Syrah, 15% Cinsault, 10% Grenache Noir, 5% Mourvèdre) This is their basic Minervois and blended for easy

drinkability A nose of black fruits with good texture and balance with a spicy finish, with a complex nose of black fruits and many spices. **Regular price \$17.99**

The regular 2 bottle price is: \$81.99. The Domaine CROS 2 Pack is \$65.99!

JULY SPECIAL OFFERS (limited quantities & no further discounts)

Montecucco -A Tuscan DOC you've probably never heard of!

2017 Castello ColleMassari 'ColleMassari' Montecucco Riserva Tuscany, Italy - "Dark and seductive, the 2017 Rosso Riserva Montecucco lulls you in with a bouquet that blends dusty black cherries and red currants with sweet mint leaf and hints of clove. There are depths of soft, fleshy textures within, balanced by brisk acids, masses of tart blackberry fruit and balsam herbal tones. This reverberates with youthful tension, leaving a saturation of primary concentration upon the palate framed by a coating of grippy tannins. While you can sense the warmth and dry conditions of the vintage here, the 2017 over delivers, coming across as more immediate than expected, yet balanced enough to excel through short term cellaring. The Rosso Riserva is a blend of 80% Sangiovese, 10% Ciliegiolo and 10% Cabernet Sauvignon refined for sixteen months in a combination of forty-hectoliter casks and five-hundred-liter tonneaux (Vinous 12/21)

Regular Price: \$27.99, On sale in JULY: \$19.99

A light, pleasing Cotes de Provence Rosé at a great price!

2022 Domaine Saint Andre de Figuiere Cotes de Provence 'Signature Magali' Rosé, France - Figuière Magali Rosé is a dedication to the second daughter of Alain Combard and this is their entry level cuvée. This cuvée is a blend of two beautiful terroirs, the schists of La Londe as well as the clay-limestone soils of the Château Barbeiranne in Pignans. Domaine de Figuière Magali Rosé is a light wine, with notes of strawberries, citrus aromas and small red fruits. The palate is supple with creamy Provençal notes and the finish is crispy and greedy. A nice rosé from Provence that will pair with any summer fish or poultry dish.

Regular Price: \$21.99, On sale in JULY: \$16.99

NEW ARRIVALS – Staff Picks!

PETER - © 2020 Chateau Laurou Tradition Fronton, France - (55% Négrette, 35% Syrah and 10% Cabernet Sauvignon) Fronton is a small AOC north of Toulouse in the southwest. Négrette is the local grape and this juicy, slightly earthy example is lighter bodied with supple tannins. Organic & vegan friendly. **\$19.99**

AMANDA - 2020 Lucashof Pinot Noir Rotwein Troken, Pfalz Germany – Fresh, crunchy red cherries and wet rose petals, rich forest floor. Refreshing acidity & bright fruit on the palate. Very summer friendly. **\$24.99**

ELLEN - 2022 Illahe Vineyards Viognier Willamette Valley, USA - This bright, fresh viognier from Oregon will take you back to the days of picking honeysuckle off the vine. Summertime in a glass. **\$24.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the

summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIORNMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.