

# J. Emerson, Inc.

FINE WINES & CHEESE

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STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

## March 2023 NEWSLETTER

Join us on  
**Wednesday, March 22<sup>nd</sup> from 5:30 to 7:00pm**

as we welcome  
**Aymeric d'Alton, director of Eu. Family Estates**  for a

**“Walk through Bordeaux”**

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm  
*“Whatever we feel like opening”*

### Emerson Wine Club SPECIALS [Prices valid through 3/31/23.] MARCH '23 USUAL CASE (cs.btl.cost)

Ⓞ *Chateau Saint Cyrgues 2020 Costieres de Nimes Rouge, Rhone, Fr.	\$9.99	\$12.99	\$108	(\$9.00)
*Terra Santa 2022 Blanc, Vin de Pays de l'ile de Beaute, Corsica, France	\$10.99	\$12.99	\$120	(\$10.00)
Ⓞ *Finca Torremilanos 2020 Ribera del Duero Tinto "Montcastrillo," Sp.	\$11.99	\$14.99	\$132	(\$11.00)
*Colline del Sole 2021 Falanghina del Sonnio, Campania, Italy	\$11.99	\$14.99	\$132	(\$11.00)
Illuminati 2021 Cerasuolo d' Abruzzo, "Campirosa," Abruzzo, Italy	\$12.99	\$16.99	\$144	(\$12.00)
Babylon's Peak 2019 Cinsault, Swartland, South Africa	\$12.99	\$15.99	\$144	(\$12.00)
Gavalas Winery 2020 "Posta" White Wine, Cyclades, Greece	\$13.99	\$17.99	\$156	(\$13.00)
Ⓞ Chateau Tertre-Samonac 2020 Cotes de Bourg, Bordeaux, France	\$15.99	\$18.99	\$180	(\$15.00)

**A NOTE ABOUT OUR CASE OF THE MONTH:** - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the reoccurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value!* The discounted price for the MARCH case-of-the-month is **\$129.99**; (average btl. price: **\$10.83!!**) the regular price would be **\$181.99**, a savings of **29%!**

**THIS MONTH WE WILL OFFER AN ALL RED & AN ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$132.99 or the ALL WHITE case is 3 each of the 4 white wines (including the Cerasuolo which is basically a rosé) for \$132.99.**

*Here is the line-up and as always, there are 2 each of the first four wines (\*) and 1 each of the last four wines.*

Ⓞ \*Chateau Saint Cyrgues 2020 Costieres de Nimes Rouge, Rhone, France - (50% Grenache, 40% Syrah, 10% Marselan) From a Rhone AOC located between the ancient city of Nimes and the western Rhone delta. This is a medium to fuller bodied Rhone with aromas of black currants and blackberries with dried red fruits and baking spices on the palate finishing with slightly dusty Rhone tannins.

\*Terra Santa 2022 Blanc, Vin de Pays de l'ile de Beaute, Corsica, France- (Vermentino 80%, 20% Chardonnay) From a Corsican co-operative, Union de Vignerons de L'ile de Beaute, this fresh, easy-drinking blend has notes of lemon and white peach with a touch of salinity on a crisp finish.

Ⓞ \*Finca Torremilanos 2020 Ribera del Duero Tinto "Montcastrillo," Spain – “Tasted along with the 2021 vintage, the 2020 Montcastrillo is a wine from a cooler year, and it has less alcohol (13.8%) and a much fresher profile. This is more vibrant, lighter and fine-boned, with fine tannins and a velvety mouthfeel, polished by the time in bottle. It is very pleasant and easy to drink. It's evolving very slowly; it should continue evolving nicely in bottle for a few more years. Honest, tasty and very good value. 150,000 bottles produced.” (WA 1/23)

**\*Colline del Sole 2021 Falanghina del Sannio, Campania, Italy**- Fresh and light to medium bodied with aromas of dried herbs and notes of crunchy green apples on the palate. A nicely balanced wine finishing with pleasing acidity.

**Illuminati 2021 Cerasuolo d' Abruzzo, "Campirosa," Abruzzo, Italy** - (100% Montepulciano) This Cerasuolo, which means "cherry colored", is a rosé with 15 hours of skin contact. Watermelon, hard candy and red berries. Round texture and subtle spicy quality, finishing with good acidity.

**Babylon's Peak 2019 Cinsault, Swartland, South Africa** - "Savory aromas of black olives, grilled meat, thyme, peppercorns and dark fruit. It's medium-bodied with fine tannins and a flavorful, succulent and peppery palate. Drink now." (JS 12/22)

**Gavalas Winery 2020 "Posta" White Wine, Cyclades, Greece** - (Assyrtiko 60% -Monemvasia 40%) Fermented in stainless steel tanks with aromas of green apple, citrus and white flowers. Medium bodied with light acidity on a refreshing finish. Pair with fish, pasta or salads.

🍷 **Chateau Tertre-Samonac 2020 Cotes de Bourg, Bordeaux, France** - Nestled just above Bourg-sur-Gironde, the town of Samonac is home to the tiny vineyard of Chateau Tertre De Samonac. 100% Merlot, certified organic. Mulberry and juicy dark cherry notes with hints of pepper and leather on the palate finishing with supple tannins.

### **USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)**

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

### **MARCH SPECIAL OFFER – A Super Tuscan!**

*Tolaini is a Chianti Classico producer and this inviting "Super Tuscan" is made from grapes grown in the Classico DOCG. Pair with a grilled steak.*

**Tolaini 2019 Al Passo Toscana IGT Tuscany, Italy** – "This entry-level blend of equal parts Sangiovese, Cabernet Sauvignon and Merlot offers outstanding value. The 2019 Al Passo (with 110,000 bottles made) shows bright energy and vertical lift. There are aromas of sweet cherry, black pepper, cinnamon and crushed stone. You get a wide spectrum of aromas over a mid-weight body and soft texture." (WA 2/23)

**Regular price: \$27.99, On sale in MARCH: \$19.99**

### **MARCH SPECIAL OFFER – A pair of 12's!**

*This is a highly respected bodega owned by the Escudero family. The grapes are from the old "Cuesta la Reina" vineyard which has been in the family for over four generations.*

**Bodegas Vinsacro 2012 Tinto Rioja DOCa, Spain** - "The 2012 Rioja, a blend of 55% Tempranillo, 20% Granacha, 10% Mazuelo, 10% Graciano and the rest Monastrell, was aged in American oak casks for 16 months. This beautiful, deep ruby/purple-colored wine offers up notes of lead pencil shavings, licorice, white chocolate, baking spices and blackcurrant liqueur. It is lush, medium to full-bodied and ripe, but beautifully balanced, pure and powerful. Drink it over the next 5-7 years." (WA 3/2016) **Reg. price: \$21.99, On sale in MARCH: \$17.99**

*From a Margaux producer with 4 plots of vines, next to the Chateau that are classified as Haut Medoc.*

**Chateau Mille Roses 2012 Haut-Medoc, France** - (60% Cabernet Sauvignon, 40% Merlot) "The 2012 Château Mille-Roses instantly begins to impress with its aromas of cherries and Blackberries along with exotic spices savory herbs and roasted coffee then charcoal. On the palate this possesses a medium-plus body with nicely polished tannins. It displays notable balance throughout, with a core of juicy dark fruits that are framed by nice minerality. This is drinking beautifully today and there is no need to wait any longer to fully enjoy it. A wonderful value from this vintage." (IWC 2019) The wine comes packed in a wood case.

**Regular price: \$34.99, On sale in MARCH: \$27.99**

### **MARCH SPECIAL OFFERS- Soave!**

*Inama uses a selection of some of its oldest vines, from organic vineyards (vigneti) on volcanic Mount Foscarino in the Soave Classico area. The vinification is inspired by medieval times, in used barriques. An ultimate expression of Soave Classico.*

**Inama 2020 Vigneti di Foscario Soave Classico Veneto, Italy** – (100% Garganega) “Very ripe, yet discreet and so mineral and punchy, almost like smelling a wet rock. Bone-dry and crisp, yet elegant and textured. Really attractive and subtle with a linear, mineral finish. Delicious now, but will hold, too.” (JS)

**Regular price: \$31.99, On sale in MARCH: \$24.99**

### **MARCH SPECIAL OFFERS – Fort Ross Seaview Syrah!**

*Ehren Jordan, who worked for Cornas' Jean Luc Colombo in the early 1990s, began Failla in 1998 and purchased this organically dry farmed estate vineyard in 1999. The Fort Ross Seaview is a unique AVA characterized by fog and cooler daytime temperatures. The estate vineyard is at 1000-1400ft and just 2.5 miles from the Pacific. This is a great example of a place driven wine.*

Ⓢ **Failla 2018 Estate Vineyard Syrah Fort Ross-Seaview, USA** – “The 2018 Syrah Estate vineyard is fabulous. Rich, dense and super expressive, the 2018 has so much going on. Black cherry, espresso, licorice, spice and savory notes of the coast with a plush deep expression of fruit. A Syrah of gravitas and explosive energy, the 2018 Estate dazzles from start to finish.”(A. Galloni Vinous 7/20) **Reg. price: \$71.99, On sale in Mar.: \$54.99**

### **NEW ARRIVALS – Affordable and Delicious Red Burgundy!**

**Thevenet & Fils 2021 Bourgogne Rouge Bussieres Les Clos, Burgundy, France-** This family domaine located in the Macon, practices Lutte Raisonnée farming. This, their only red wine, is from Le Clos, a small lieu-dit in Mâcon-Bussières and a marvelous value for \$22.99! It is juicy and a bit plush with aromas of red fruits & a smooth finish with just a touch of young Burgundy acidity, that is in perfect harmony with the weight of the wine. **\$22.99**

### **NEW ARRIVALS – Natural wines / New grapes!**

Ⓢ **L'Acino 2021 Chora Rosso Calabria IGT Italy** – 100% Magliocco Tondo from certified-organic vineyards and fermented spontaneously in stainless steel tanks without sulfur or temperature control. "Chora" is Greek for the Italian campagna or "countryside". Fresh, herbal, light, smooth and quaffable with some refined tannins on the finish. **\$24.99**

Ⓢ **Domaine Salel & Renaud 2021 'Testaire' Raisaine IGP Ardeche, France** - Made from 100% Raisaine an indigenous grape variety of the southern Ardèche that disappeared. The Ardèche is a French department in the Northern Rhone. Fresh and light with herbs, green apples and wet stone, leans toward Sauvignon Blanc but without the cat pee and grapefruit. **\$17.99**

Ⓢ **Domaine des Miquettes 2021 ti'blanc Vin de France, France** - From one of our favorite St Joseph producers who also makes our favorite skin contact wine: Madloba; this is a blend of Viognier, Marsanne & Chasselas with 2 days of skin contact on the Chasselas. No sulphur fining or filtering. This is a fresh, delicious, sort of “orange wine light” with herbs and fruit and a piquant finish. The best part: only 10.5% Alcohol! **\$19.99**

### **The GREEN Spot**

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or “natural”. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

### **EMERSON'S DELIVERS!**

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

### **RETURN POLICY**

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not

responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

### **OUR PROTOCOL FOR USING WINE REVIEWS**

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

### **OUR WINE ENVIRONMENT**

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.